



May 31, 2018

Contact: Rachel Iannarino  
614.384.4470

**FOR IMMEDIATE RELEASE**

## **Rich Oliver Joins Continental Office To Lead Furniture Sales Division**

***Furniture and sales expert will drive strategic direction as company helps provide clients with flexible workspaces that fit their needs and a great associate experience.***

[Columbus, Ohio] – Continental Office this week announced the hiring of Rich Oliver as Senior Vice President, Sales overseeing the furniture sales teams in Columbus and Toledo, Ohio and Pittsburgh, Pennsylvania.



“It’s not a question of if, it’s a question of when the workplace will change. It’s about so much more than just furniture,” said Continental Office CEO, Ira Sharfin. “Rich understands this and with his vision we’ll continue to evolve and provide not only the best products, but exceptional ongoing service to our clients.”

Continental Office, which works closely with many clients from various industries like corporate, education, government, and healthcare, just to name a few, is known for creating great spaces and leveraging their insight to deliver workplace environment solutions that fit their clients’ needs and provide the best possible associate experiences.

“Today’s workforce is vastly different than it was 10 years ago,” said Kyle Johnson, President and COO, Continental Office. “We know that workplace design and furniture options provide a competitive edge for employers when it comes to attracting and retaining talent not to mention overall employee happiness. Rich really gets that, and sees the need for choice and flexibility in today’s workspaces.”

Rich brings over 20 years of experience to the team. He spent the last 10 years with The Global Furniture Group serving in multiple sales leadership roles. Since 2014, Rich was Global’s Vice President of Sales where he oversaw 125 field sales associates. Prior to

Global, Rich held multiple sales roles at Steelcase, The Thomas Ruff Company (now LOTH), and AIS.

"I've always had incredible respect for Continental Office, and I've had a strong relationship with the company and its incredible associates for many years. I'm honored to join such a dynamic company and look forward to helping our furniture team continue to providing the best possible experience for our clients," stated Rich.

Rich resides in Gahanna with his wife, Ann, and their two children.

--30--

### ***About Continental Office***

Since 1939, we've been creating memorable experiences through the delivery of intentional spaces and inspiring our clients and partners to change the way they work and think. We're experts in delivering customized solutions based on our clients' business goals. Our creative process ensures that we address every detail to deliver the best furniture, floors, concrete finishes, prefab construction, walls, branding, and services every time. Our team of 230+ creative problem solvers bring new ideas to life in three locations: Columbus, Pittsburgh, and Toledo. We push ourselves to explore new possibilities and create customized solutions for any challenge. This resourceful approach allows us to find solutions others can't.

*For more information, please visit [continentaloffice.com](http://continentaloffice.com)*