

WHAT'S YOUR COMMUNICATION STYLE?



	ANALYTICAL	INTUITIVE	FUNCTIONAL	PERSONAL
Your Likes	Hard data Real numbers Specific language	Big picture To the point Overview Jump to the end	Process Detail Timelines Well-thought-out plans Step by step	Emotional language Connecting people, concepts, ideas Value in others' thoughts or feelings
Your Dislikes	Vague language Warm fuzzy/emotional words	Details Linear order Step-by-step discussions	Jumping to the end of a conversation Missing facts Chaos	Hard data and numbers To-the-point conversations
Your Nature is	Logical Composed Subject matter expert	Direct Enjoy challenging convention A big thinker To think outside-of-the-box	Detail-oriented Often takes the opposing side Gets things done Enjoy following a process	Build deep relationship A good listener Diplomatic Attuned to others' emotions
You Can Be Perceived as	Being matter of fact Abrupt (especially with personal communicators)	Sometimes impatient Missing important details Having difficulty dealing with functional communicators	Losing the attention of your audience (especially intuitive communicators)	Touchy-feely Getting flustered (especially when dealing with analytical communicators)