

# WHAT'S YOUR COMMUNICATION STYLE?



	ANALYTICAL	INTUITIVE	FUNCTIONAL	PERSONAL
<b>Your Likes</b>	Hard data Real numbers Specific language	Big picture To the point Overview Jump to the end	Process Detail Timelines Well-thought-out plans Step by step	Emotional language Connecting people, concepts, ideas Value in others' thoughts or feelings
<b>Your Dislikes</b>	Vague language Warm fuzzy/emotional words	Details Linear order Step-by-step discussions	Jumping to the end of a conversation Missing facts Chaos	Hard data and numbers To-the-point conversations
<b>Your Nature is</b>	Logical Composed Subject matter expert	Direct Enjoy challenging convention A big thinker To think outside-of-the-box	Detail-oriented Often takes the opposing side Gets things done Enjoy following a process	Build deep relationship A good listener Diplomatic Attuned to others' emotions
<b>You Can Be Perceived as</b>	Being matter of fact Abrupt (especially with personal communicators)	Sometimes impatient Missing important details Having difficulty dealing with functional communicators	Losing the attention of your audience (especially intuitive communicators)	Touchy-feely Getting flustered (especially when dealing with analytical communicators)