



# PROCUREMENT STAFFING

Total Talent Management for  
Procurement Departments

## Talent acquisition is both a challenge and opportunity for procurement in 2019

Over the last 20 years, procurement departments have undergone a seismic shift. Historically a back office, clerical function, procurement has become one of the most oft cited levers of shareholder value creation in enterprises today. To successfully create and capture this value however, organizations must hire, develop, and retain top-tier talent.

The talent wars in today's market are brutal; the skills required to succeed in the marketplace are rapidly changing and organizations must address workforce gaps to remain competitive. Over the past 12 months, 60% of procurement organizations have said they struggled to find procurement talent.

## GoProcure has deep capability to find and manage the right talent for your organization

With the right talent acquisition system in hand, procurement organizations can develop deeper capabilities, improve overall efficacy, and strategically position themselves to compete in the "future of work."

GoProcure is in a unique position to help you find the right talent – we pair deep capability expertise (12+ years of staffing experience) with deep industry expertise – a proprietary database of over 2,000 sourcing and procurement professionals.

We work with your organization to deliver a solution that best fits your needs. Specifically, we engage talent via three different models:

1

### CONTRACT

We find and deliver results oriented procurement professionals that provide quality project support under your management

2

### CONTRACT WITH OPTION TO HIRE

"Try before you buy"; engage our results oriented professionals for project support and define a pathway for them to become a permanent part of your team

3

### PERMANENT

Leverage our best-in-class recruitment process and strategic partner network to find permanent talent to place in your organization

#### Partner with GoProcure to find the right talent

We are committed to help you succeed. Across all three of our models, we will work with you to find the right talent for your organization.

#### OUR CUSTOMER IMPACT

"GoProcure Contractors are knowledgeable when it comes to Sourcing and Contracting best practices. They work hard to educate other teams on policy and procedure and are not afraid to speak up regarding current processes and what can be done to make them better both on the Line of Business, Contract Management, and Sourcing side."

- Sourcing Operations Supervisor, Fortune 500 Company

"Very well organized and hardworking individuals with a positive can-do attitude, striving to provide the best possible service to our Lines of Business as well as the Contract Management team."

- Senior Sourcing Specialist, Fortune 500 Company

