



Feed The World With Algae

The Harvesting Breakthrough That
Makes It Possible



*Breakthrough water cleanup technology for oil & gas,
algae and other water-intensive industries*

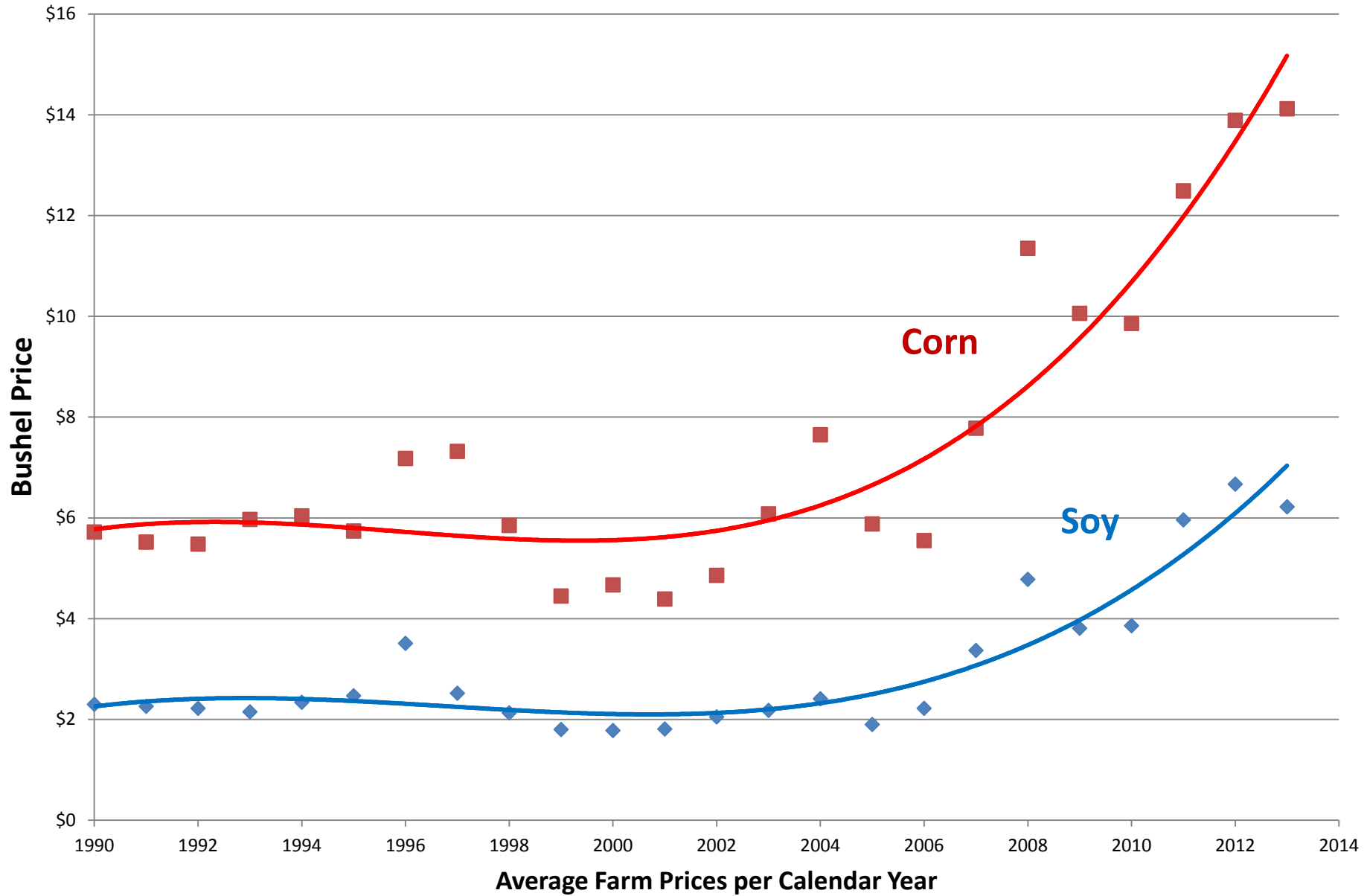
Animal Feed Shortages

- Ethanol mandate now using 40% of US corn.
- [Livestock](#) farmers face mounting losses as feed costs rise - [Reuters](#)
 - Feed accounts for 60 — 70% of the costs for animal production.
- Heat and water stress could reduce yields by 25% in the 2030 to 2049 period.

Feed Vs. Food

- Corn and soybean prices up over 300% in seven years.
- US Beef Prices up 8% Year on Year.
- Droughts currently depressing farming in:
 - US, China, Mongolia, and Africa.
 - Further droughts expected.

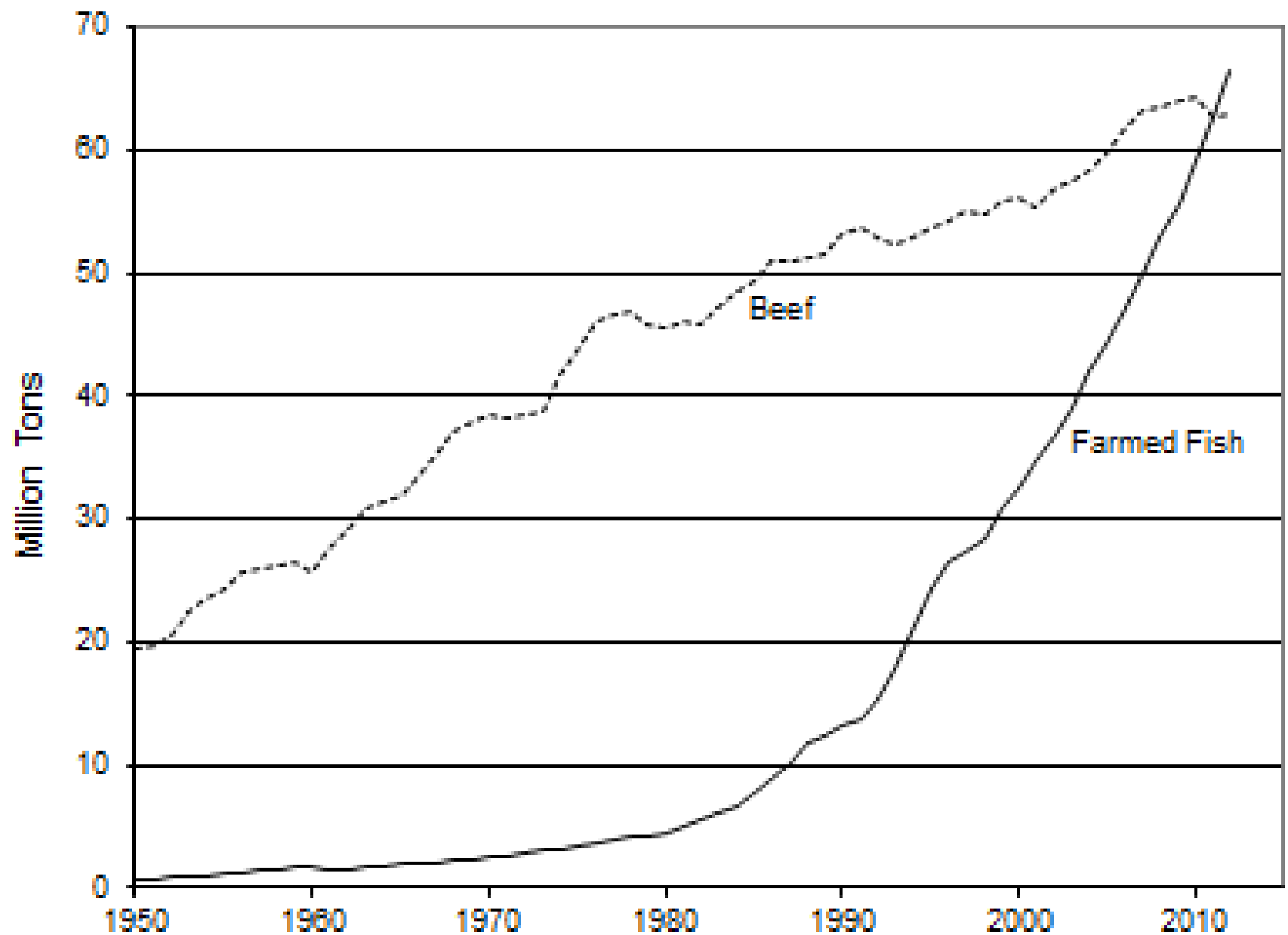
Feed Prices Take Off



World population 9B by 2050

- Quality of life rapidly improving in developing countries.
 - China, India, SE Asia, Africa
- Demand for animal products rising fast.
- Depletion of wild fisheries driving a boom in fish and shrimp farming.
- Fish farming surpassed beef production in 2010 and rising 10 times faster.

World Farmed Fish and Beef Production, 1950-2012



Source: EPI based on FAO, USDA

The Feed Shortage

HOW ALGAE CAN HELP

The Promise of Algae

- Algae is...
 - ✓ More nutritious than grain.
 - ✓ Blends up to 60% in animal feed*
 - ✓ Omega3 source for healthy fats.
- Compared to land crops, algae uses...
 - ✓ 3% of the land.
 - ✓ 2% of the water.



And... algae as feed doesn't compete with food for humans!

* Source: [Texas A&M](#)



Algae Is More Nutritious

- Algae is a higher quality feed than soybean; and it is *not* normally GMO.

Soy vs. Algae	Soy	Algae*
Protein	44%	55%
Lipids	2%	18%
Carbohydrates	39%	15%
Ash	15%	12%

* Chlorella Vulgaris

Algae can solve the world's feed problem!

But...

- Algae lives in a lot of water – up to 1000:1
- Harvesting this low density algae is cost-prohibitive.

Therefore...

The algae industry must grow dense algae — which is not sustainable.

Why Unsustainable?

- If autotrophic (Grown by Light)
 - Shadowing rapidly slows growth.
 - Predators erode nutritional value.
 - Bacterial invasions lead to crashes.
- If heterotrophic (Grown in the Dark)
 - Relies on sugars, a human food commodity.*
 - High cost and energy consumption.
 - This is not the breakthrough we're looking for!

* Sugar waste (bagasse) is geo-specific and limited.

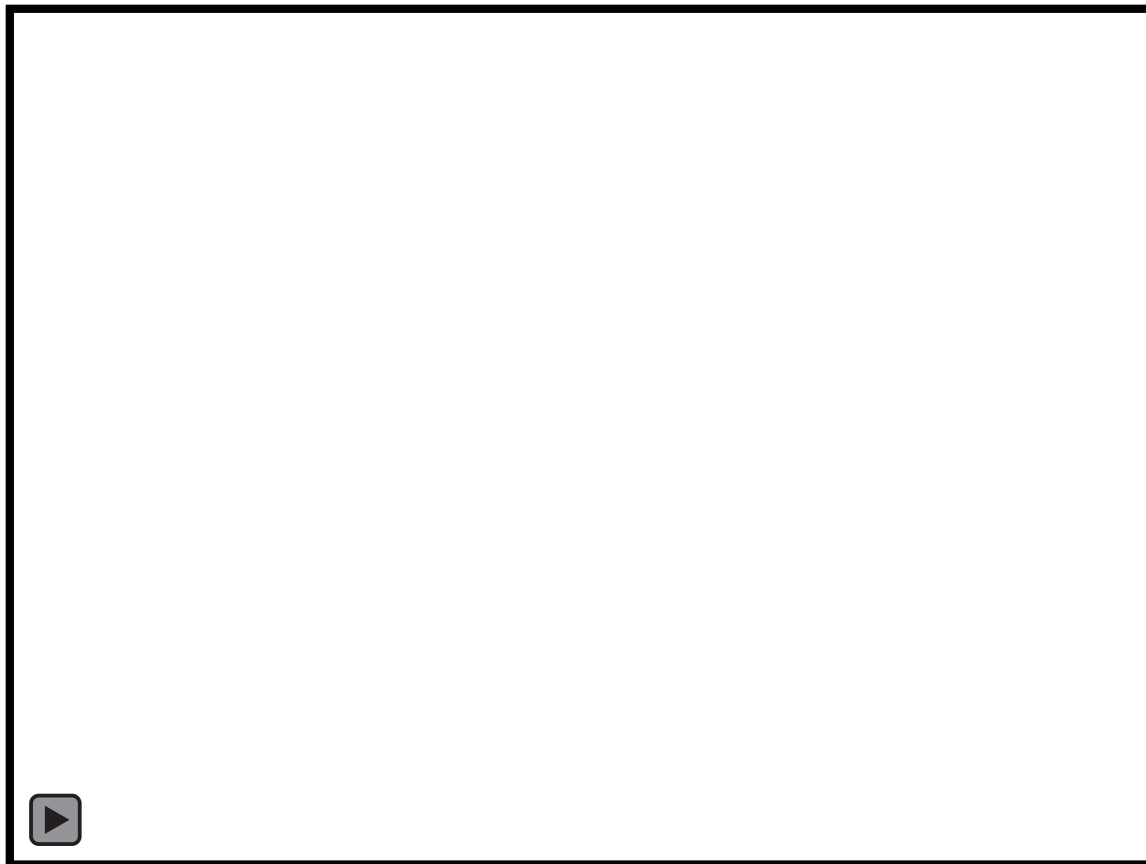
OriginOil Harvesting

- Enables commercial algae harvesting:
 - ✓ Enables *daily harvest* of low density Algae*.
 - ✓ Continuously delivers whole, live algae concentrate.
 - ✓ Bacteria free, extends shelf life from hours to days or even weeks.
 - ✓ Low energy cost: ~US\$50 per ton of algae concentrate (at \$0.10/KwH).

**Continuous algae growing is
now viable in open ponds and PBRs!**

* 0.3 to 1 g/L

Video: EWS Algae Harvester



Press the symbol to Play. Right click for Full Screen.
If no response, [click here to Play](#).

OriginOil Harvesting Benefits

- 100% CHEMICAL-FREE.
- Continuous recycling of sanitized water keeps predator and bacteria levels low.
- Low-density: shadowing isn't an issue.
- Daily turnover: crash risk greatly reduced.
- Clean concentrate, easy to dry or mix.
- Stable and predictable production costs.

OriginOil Harvesting

End Product:

An intact, clean, nutrient-rich algae concentrate with extended shelf life, ready for blending.

OriginOil-Harvested Paste

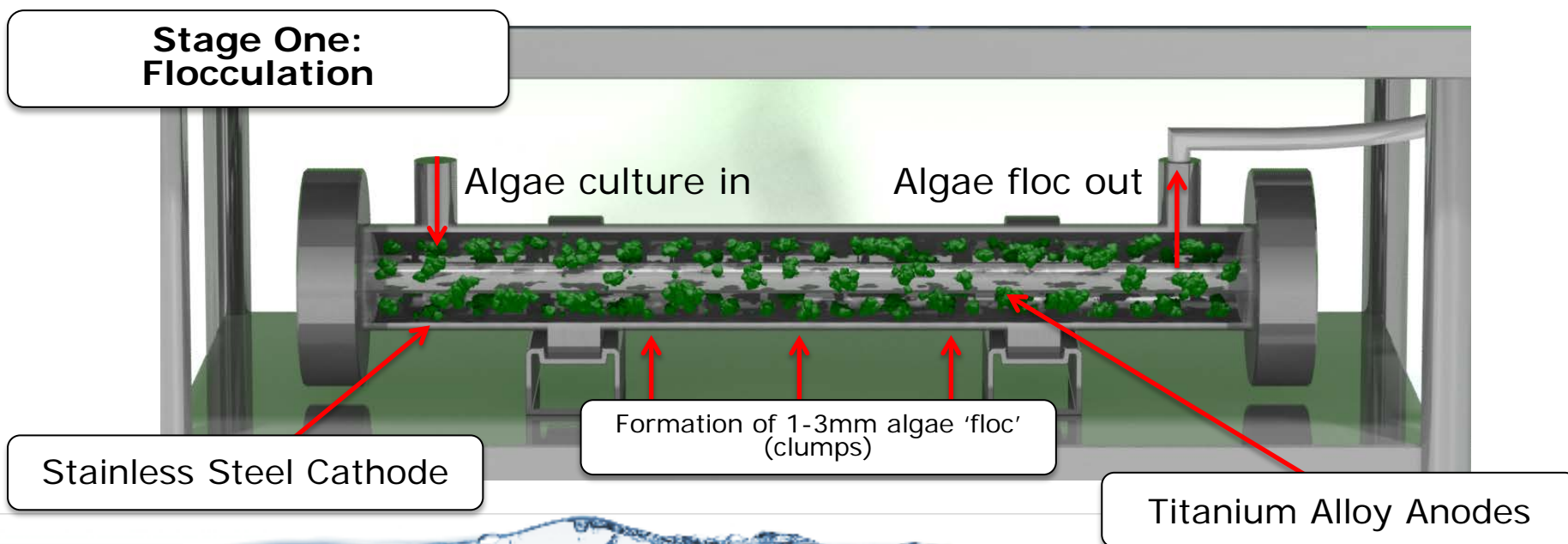


OriginOil's Breakthrough Harvesting Process

ELECTRO WATER SEPARATION (EWS)

How It Works: Stage One

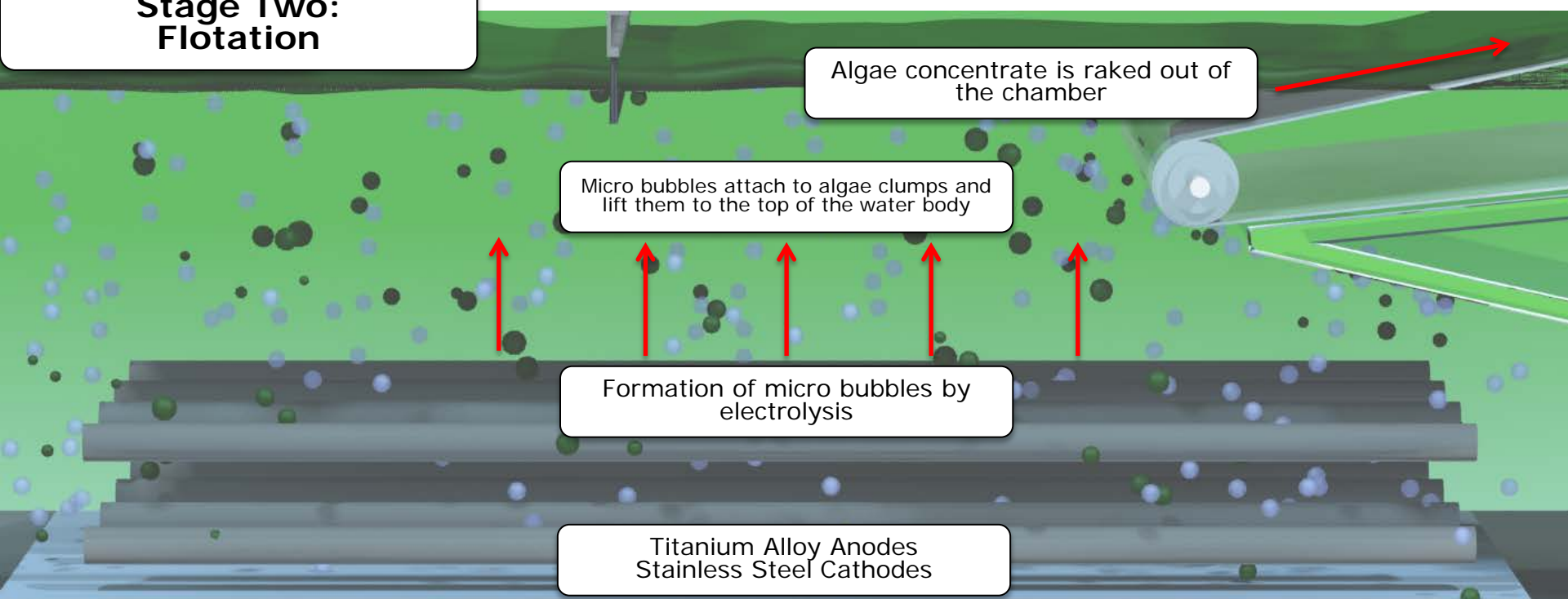
Single-Step Extraction (SSE) reactor tubes neutralize algae cells' electrical charge so they clump together (flocculate) with minimal damage to algae cell walls.



How It Works: Stage Two

Electrically-generated clouds of micro-bubbles force algae 'floc' to the surface, to be continuously raked off as intact, bacteria-free concentrate with extended shelf life.

Stage Two: Flotation



The EWS Algae Harvester

- Skid-mounted or trailered for rapid deployment.
 - ✓ Drying and pelletizing attachment available.
- Models are rated in Liters/minute.

**EWS Algae
Model 120 shown**



EWS Algae Is Superior

Algae Dewatering Process

	MEMBRANE	CENTRIFUGE	CHEMICAL	MECHANICAL	ELECTRO WATER SEPARATION™
Chemical-Free	✓	✓	✗	✓	✓
Low Energy	✓	✓	✓	✗	✓
Continuous Process	✓	✗	✓	✓	✓
Low Cost	✗	✗	✗	✗	✓
Bacteria Removal	✗	✗	✗	✗	✓

RESEARCH AND SHOWCASE SITES

Algae Feed Research Site

- Catalina Sea Ranch: First US deepwater shellfish program.
- OriginOil will:
 - Provide [EWS Algae Model 12](#) to:
 - ✓ Treat incoming seawater
 - ✓ Harvest algae to feed shellfish nursery
 - Get access to nursery for field research.

**Global mussel production: ~2 million metric tons
Over \$1 billion annually**

Showcase Sites

- National Algae Association: made OriginOil's algae harvester part of its permanent algae demonstration site in Houston, Texas.
- Ennesys: French joint venture focused on algae production to meet European Union's energy and waste regulations for buildings.
- Aqua Farming Tech: OriginOil technology in use to sanitize 120 acres of ponds and produce algae for fish feed.

Commercial Strategy

1. Work with end-users to prove scale
2. Work with institutions to develop new applications
3. License non-exclusive OEMs worldwide to integrate our technology into offerings...
 - ✓ Feed suppliers
 - ✓ Equipment vendors
 - ✓ Integrated algae producers
 - ✓ What's *your* business model? Talk to us!

OriginOil's Algae Team

- Research: Nicholas Eckelberry
- Engineering: Lee Portillo
- Product Management: Dave Anderson
- Commercialization: Jean-Louis Kindler
- Sales Support: Devin Angus

**MORE INFO AT
ORIGINOIL.COM/ABOUT-US**

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Algae Biomass Summit 2014 — San Diego, CA