

Use of Algae Appliance for Harvesting and Microbiological Control of Algal Biomass



By Jose Sanchez Piña, General Manager Algae Division, OriginOil Inc NAA Workshop, The Woodlands TX, April 11th. 2013.

A BREAKTHROUGH ENERGY PRODUCTION PROCESS FOR THE OIL & GAS AND ALGAE INDUSTRIES

## OriginOil: In a few words...



- q OriginOil develops & licenses breakthrough technologies that solve ruinous problems in expanding multi-billion-dollar energy industries
- Proprietary technologies boost yields, slash cost, and return profits in:
  - Algae harvesting and shelf life
  - q 98% decontamination of oil & gas frack water
- Independent tests and trials in US government and commercial labs, Pacific Rim and European partner sites verify breakthrough results
- Technology protected by 29 patents pending; Australia grants the first
- **q** Income streams from scale-up and deployment partners
- Creating and receiving enthusiastic media coverage
- **q** Loyal following of large and small stockholders
- Proven management team with bull's-eye industry experience

## **Important Disclaimer**



Matters discussed in this presentation contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When used in this presentation, the words "anticipate," "believe," "estimate," "may," "intend," "expect," "poised," and similar expressions identify such forward-looking statements. Actual results, performance or achievements could differ materially from those contemplated, expressed or implied by the forward-looking statements contained herein. These forward-looking statements are based largely on our expectations and are subject to a number of risks and uncertainties. These include, but are not limited to, risks and uncertainties associated with our history of losses and our need to raise additional financing, the acceptance of our products and technology in the marketplace, our ability to demonstrate the commercial viability of our products and technology and our need to increase the size of our organization.

Further information on our risk factors is contained in our quarterly and annual reports as filed with the Securities and Exchange Commission. As a result there can be no assurance that the forward-looking statements included in this presentation will prove to be accurate or correct. In light of these risks, uncertainties and assumptions, the future performance or events described in the forward-looking statements in this presentation might not occur. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and we do not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. We undertake no obligation to revise or update publicly any forward-looking statements for any reason.



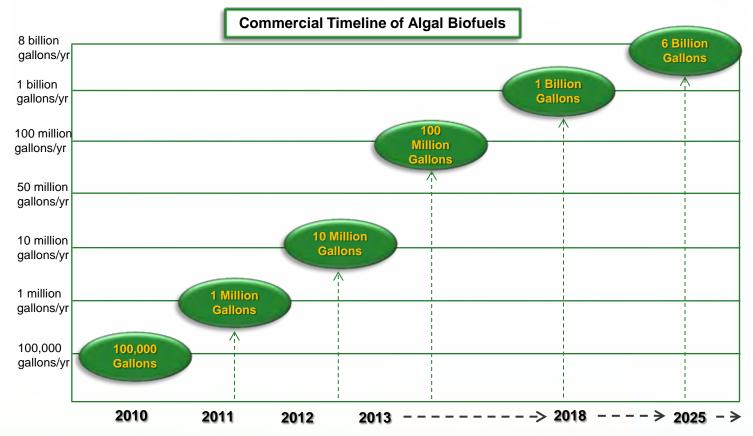
From R&D to Commercialization

## THE ALGAE MARKET TAKES OFF

## **Algal Biofuels: An Engine of Growth**



- World biofuels market is expected to grow at a CAGR of 12%+ through 2017
- \$105.4 billion annual revenue forecast for 2018



Sources: Algae 2020, Emerging Markets Online Consulting Services, Biofuel Digest

#### **ALGAE**



#### **Large Markets**

- qIn 2010, algae biofuels markets were \$217 million
- **q**By 2015, they are forecast to reach \$1.6 billion
- **q**One-third of this market will be advanced technologies—such as ours

#### What Is Our Industry's Greatest Challenge? (Other Algae Companies)

- **q**Extracting algae from the water it grows in
- **q**At harvest, algae is highly dilute—up to 1000:1 water to algae!
- **q**Other harvesting solutions are slow, costly, energy-intensive, and toxic

#### Algae as a Commodity

- **q**2013: Algae fuel producers receive \$1.01/gallon tax credit on output
- **q**Emerging markets for green commodities: fuels, chemicals, feed, fertilizer
- **q**Mounting global pressure for renewables (France's <u>Green Buildings</u> law)
- qChina and India pushing for clean energy technology
- **q**Opportunities for green chemicals and other high-value end products

Source: Algae Biofuels Production Technologies Worldwide Market Research Report

## The OriginOil Algae Harvesting Solution



- OriginOil's breakthrough algae harvesting system:
  - **q** Lower capital and operating costs than *any* other de-watering process
  - q High speed
  - **q** Energy efficient
  - chemical free
  - **q** Completely scalable
  - Integrates upstream and down
  - Now a standardized, selling product line: <u>The Algae Appliance™</u>



## The Algae Appliance, Model 4 (AA4)



- Fully integrated algae harvester
  - **q** Dewaters more thoroughly
  - Decontaminates to extend shelf life
- Model 4 delivers up to 4 LPM
  - **q** In commercial production and sales
  - **q** Entry-level, low-cost
  - **q** Testing, R&D, process improvement
  - Will process 20% of daily harvest at 30,000-liter/day facility
  - **q** Options: Decontamination, pre-harvest stimulation, capacity upgrade
  - Operator training, literature and support included
- **q** 200 LPM (50 GPM) model available



## Versatile, Adaptable, Rugged



 Operates with all algae types and conditions: Any strain, salinity, degree of contamination, temperature, grown in light or dark

Harvesting algae grown in light



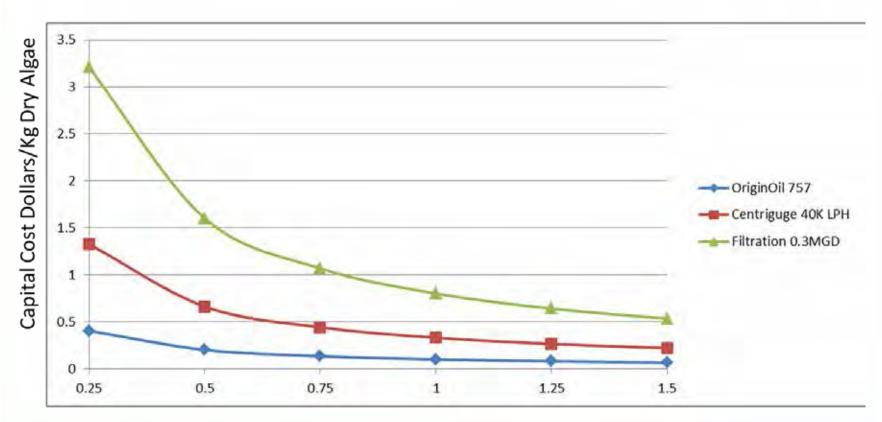




## **Savings Over Other Methods**



Capital Cost of Harvesting in USD per Kilogram of dry Algae at different culture densities in USA

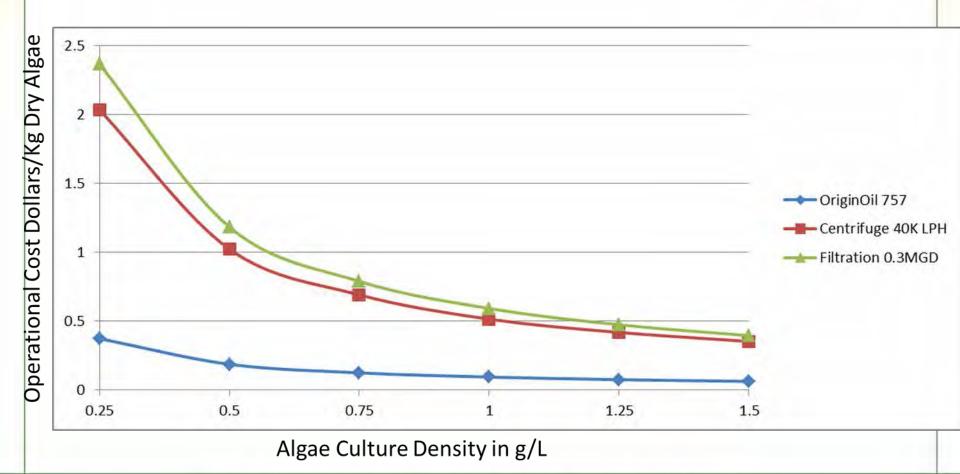


Algae Culture Density in g/L

## **Savings Over Other Methods**



Operational Cost of Harvesting in USD per Kilogram of dry Algae at different culture densities in USA

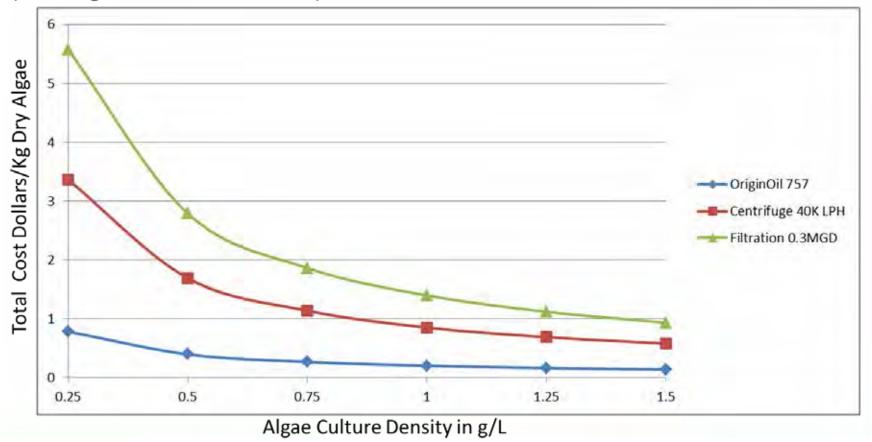


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## **Savings Over Other Methods**

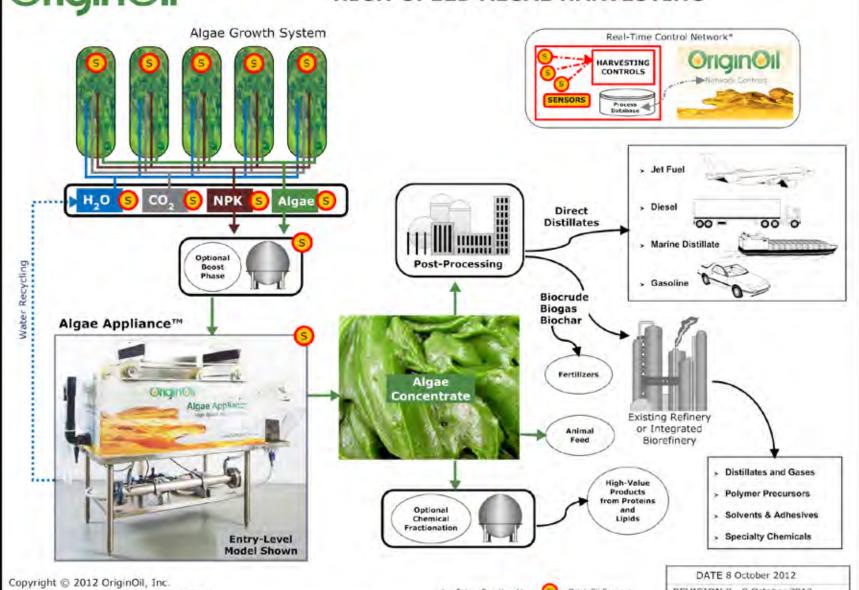


Total Cost of Harvesting in USD per Kilogram of dry Algae at varying culture densities in the USA (Including Labor and Consumables)



# **OriginOil**®

#### HIGH-SPEED ALGAE HARVESTING



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\* - Future Functionality

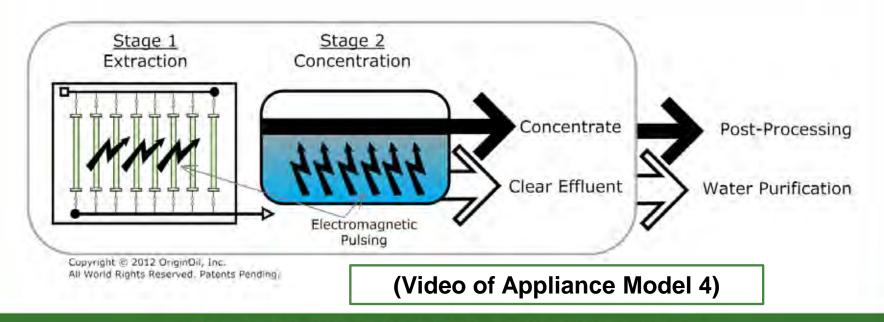
5) - OriginOil Sensors

REVISION B - 9 October 2012

## **Two-Stage Harvesting System**



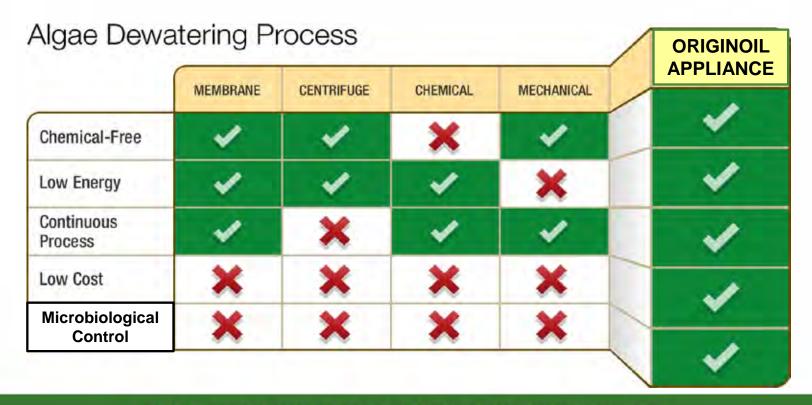
- Single-Step Extraction™ neutralizes algae cells' electrical charge so algae clump together (flocculate)
  - § Optionally, cells can be ruptured for non-fuel uses
- 2. Hydrogen Flotation™ creates a vapor cloud of micro-bubbles pushing algae solids upwards for surface collection



## **Stage One: Efficient Dewatering**



- OriginOil's first stage dewaters algae more efficiently than any other solution
- **q** Single Step Extraction eliminates fatal flaws of current dewatering methods:



## **Stage Two: Integrated Concentration**



- Hydrogen Flotation integrates closely with the extraction stage to concentrate the algae into a highdensity slurry
- No further equipment is required to achieve 5 to 10% concentration of solids
- Surface concentrate and clear effluent are fully ready for next steps



#### **Additional Advantages**



#### **q** Clean Growth:

- q OriginOil's Algae Screen™ works on living algae to eliminate most bacteria, rotifers, ciliates and adverse algae
- Decontaminated algae grows better, demonstrating improved yield at harvest\*
- **q** Degree of improvement exceeds 50%, with potentials exceeding 80%

#### **q** Extended Shelf Life:

- Normally, algae begins to rot after harvesting; short shelf-life complicates yield/ROI
- Algae Appliance decontamination delivers shelf-life up to one month\*\*

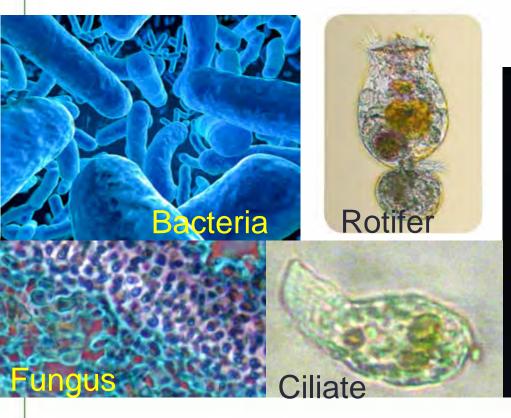
<sup>\*</sup> Source: OriginOil Announces Breakthrough Innovation to Increase Algae Yield

<sup>\*\*</sup> Source: OriginOil Internal Estimate (3<sup>rd</sup> party study in progress)

## **OriginOil**

## What can OriginOil do for Algaepreneurs?

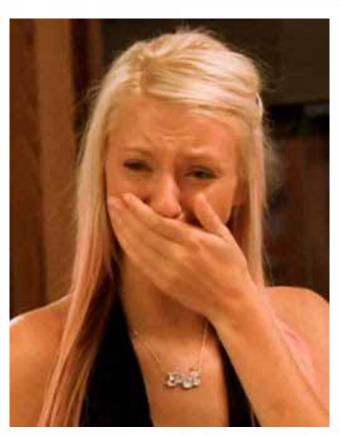
The Usual Suspects that Crash Algae in Ponds and Reactors...







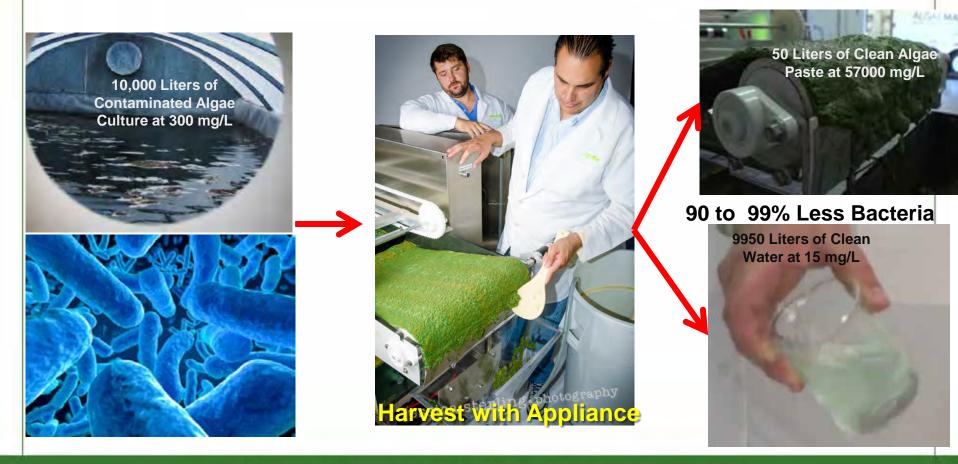
The Drama of Contamination (Conventional Paradigms)



- "It's contaminated, it needs to be discarded"
- **q** Use of Antibiotics
- Use of Chemicals such as Sodium Hypochlorite or Hydrogen Peroxide
- Changes in Salinity, pH or nutrients
- Several days to recover production levels due to Algae Stress/damage

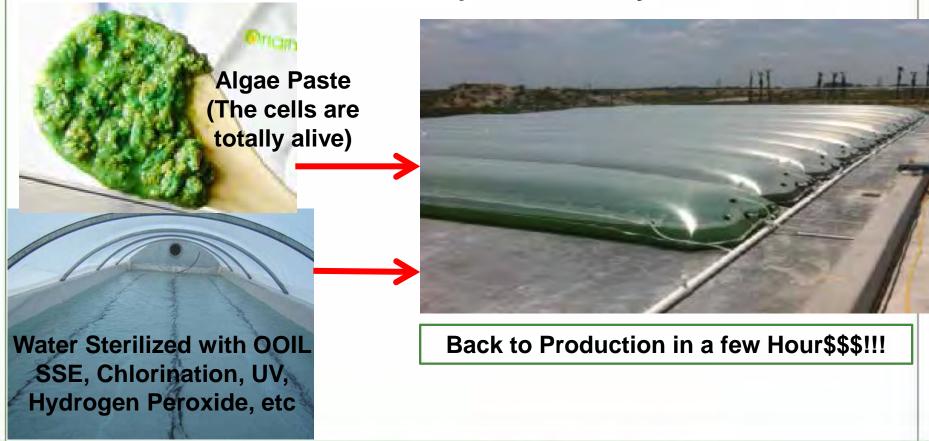


When Contaminated... Harvest the problems away





When Contaminated ... Harvest the problems away



## Algaepreneur Basic Need for Microbiological Control



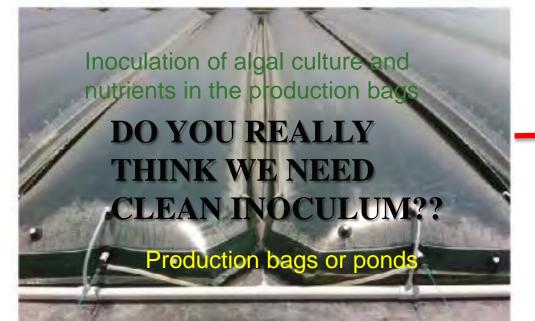
From a few cells to Inoculation Carboys in the Culture Room



Culture intermediate scale up to 300 gallons in small photobioreactors



Culture production in large photobioreactors up to 15,000 gallon levels



Harvest Biomass without Bacteria

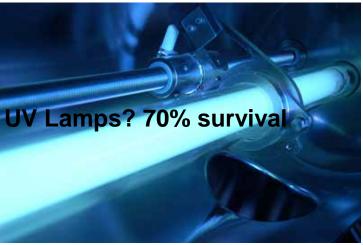


Increased Shelf Life/Quality



Clean Intake Water and Inoculum Supply

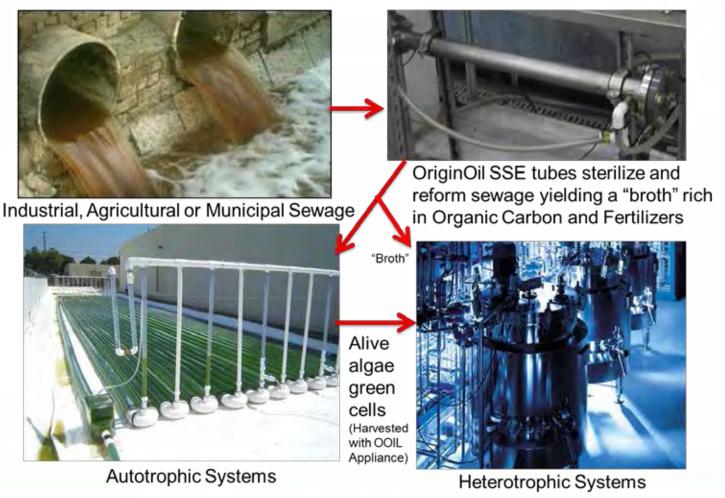






Increase in Production through Heterotrophic Jump

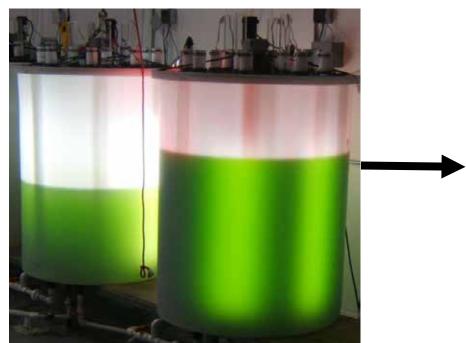




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#### **Increase in Production through Heterotrophic Jump**

The algae cells produced in autotrophic mode are placed in fermenters that will raise the amount and fat content of algae cells several times. The trick to reduce prices is to assure heterotrophic growth while avoiding contamination without the use of costly beer-industry grade fomenters. This can be achieved by the previous treatment to neutralize micro-organisms of autotrophic algal cells and water by using OriginOil systems

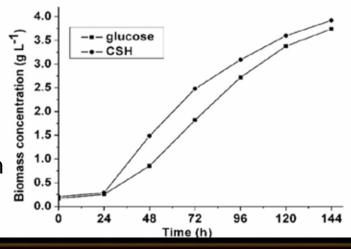


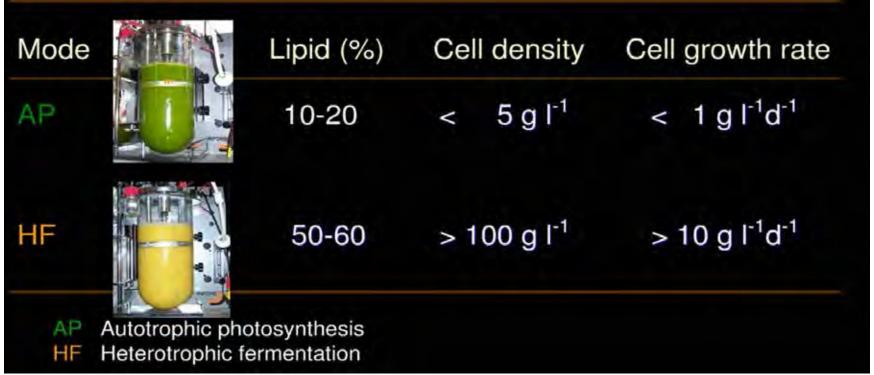
Conventional Autotrophic Algae Systems



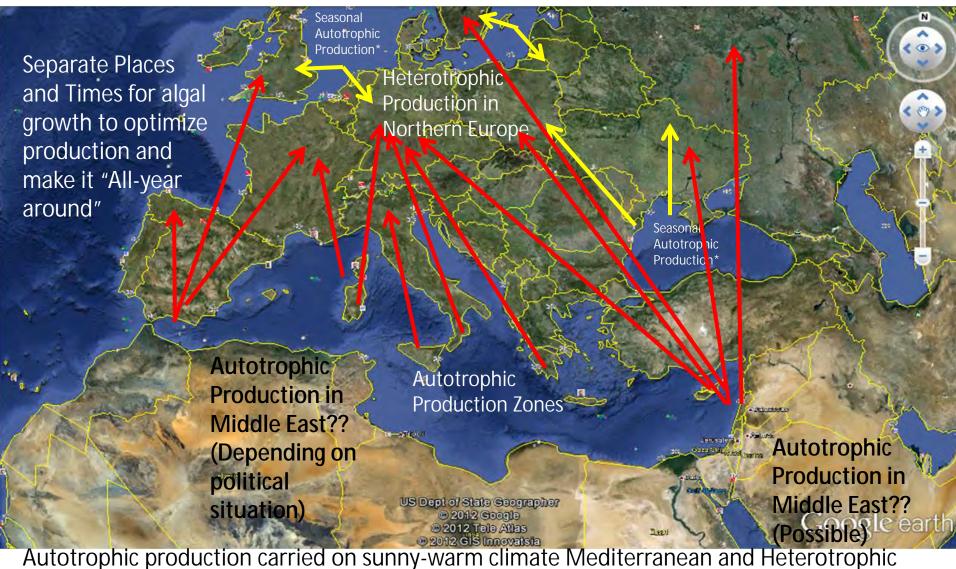
Dark (no light) Heterotrophic Algae Systems

The heterotrophic systems increase the production of lipids by increasing its cell density a dozen times while increasing its fat content from 15 to 55 % by weight. The heterotrophic mode is activated when the algae culture is placed in a fermenter without light, in the presence of Oxygen and a Carbon source. This can increase the fat content per liter up to 35 times in six days.





## A Plan Specifically Tailored for Northern Latitudes



production everywhere with an organic Carbon source (sewage, dairy farms, paper mills, etc).

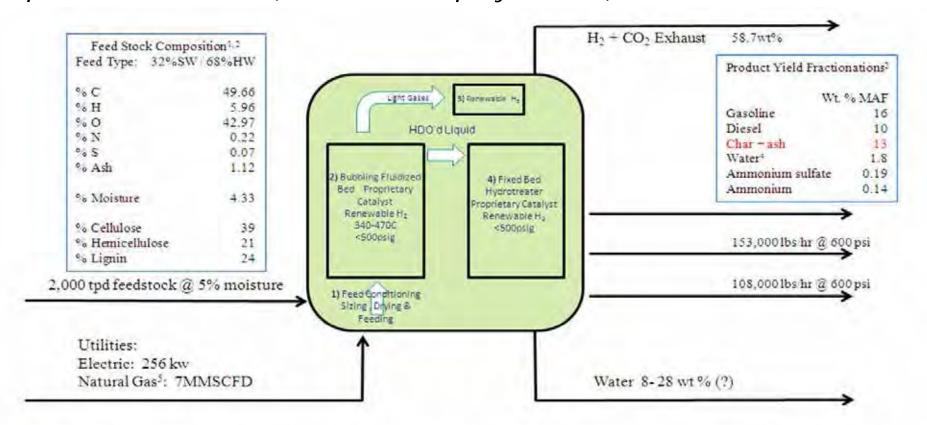
\* Seasonal Autotrophic Production will be carried on in outdoors from April to October

The Heterotrophic biomass is harvested when it is at least 3 grams/Liter with 60% fat content. The Appliance Harvester flocculates, concentrates, lyses and hydrogenate the cells, converting them into the best feedstock for a Hydropyrolisis Refinery.





The Hydropyrolisis Refinery is a cost effective thermochemical platform to convert biomass directly into cellulosic hydrocarbons for use as fuels/blend stocks *or sources of renewable hydrocarbons for petrochemical use (IH2 model displayed here).* 



Feedstock could be a mixture of chips (hardwood & softwood), mill sludge, bark, and or sawdust. Average moisture content of the feedstock is anticipated to be in the range of 5% - 20%, but could be higher. Lower input moisture content results in higher export steam. Particle size is expected to be 2 to 4 mm.

<sup>2</sup> Feedstock composition influences resulting product. See IH: Product Example slide for further information.

It is anticipated that the char would be sent to the hog fuel boiler for combustion and production of additional export steam at traditional hog fuel boiler steam pressures.

Animonia in export water is stripped in process. Stripped water is then returned to the Steam Methane Reformer for hydrogen production. Overall export water varies with moisture content of feedstock Natural gas used only at startup.

The Hydropyrolisis Refinery can use almost any kind of Carbon-based feedstock (tires, agricultural waste, sawdust, municipal waste, and algae). If the refinery uses conventional autotrophic algae, it can get yields of 23% gasoline and 22% diesel by weight from the initial feedstock. If the refinery uses hydrogenated heterotrophic algae, these yields double

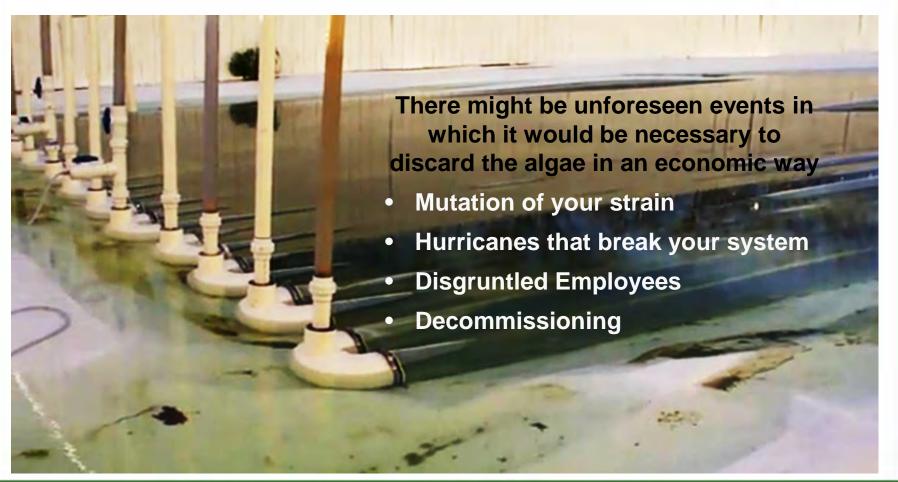
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Feedstock	Wood	Algae
C <sub>4</sub> + Liquid yields (MAF) wt%	28	46
Wt % Oxygen in liquid	bdl	bdl
Wt% Gasoline liquid product	18	23
Wt % Diesel liquid product	8	22
Wt % Char (MAF) wt%	13	2
Wt % CO <sub>X</sub> (MAF) wt%	16.4	9
Wt % C <sub>1</sub> -C <sub>3</sub> (MAF) wt%	13	14
Wt % Water (MAF) wt%	36	26
Wt % H <sub>2</sub> uptake (MAF) wt%	4.6	4.4
External H <sub>2</sub> required for integrated system	None	None
Ammonia wt%	0.18	2.4

The cost of production for bio-crude made with this heterotrophic-hydropyrolisis system would be around \$66 dollars per barrel, produced in Germany, France, Netherlands or Sweden

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The need to dispose of your Strain Properly





The need to dispose of your Strain Properly

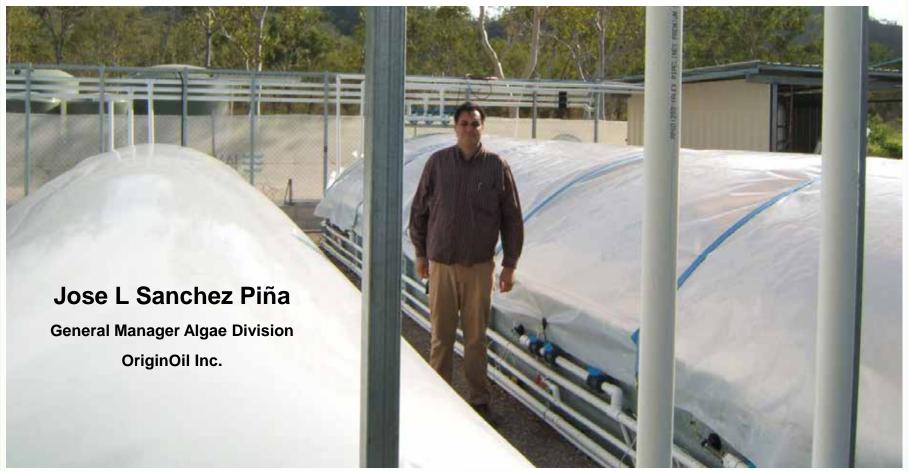
There's going to be people that will attack GMOs in Algae regardless of how much substantial scientific evidence proves that the benefits outweigh the possible risks. An accidental spill not managed properly could kill any GMO commercial production endeavors. GMO producers must have something to kill 100% of a spill without a doubt





## **OriginOil**

## Thanks!!



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