

**Backstage**  
About this journey

"Who is the actor?  
In which situation?  
Why?  
Enter your research findings!"

**PERSONA:**  
"What's his/her name, age, job? Add a portrait picture!"

**CONTEXT:**  
"What's the current situation this story is taking place?"

**GOAL:**  
"What does the persona want to reach? Why?"

**Customer**  
Main journey phases

"Matches most of the journeys.  
Feel free to adopt, rename, enhance!"

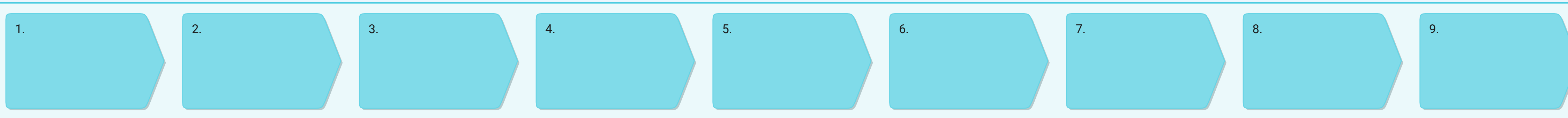
**BEFORE:**  
Trigger, Search, Explore, Decide, Order, Wait, Receive, Pick up, Pay, ...

**DURING:**  
Unpack, Understand, Build, Consume, Apply, Share with, ...

**AFTER:**  
Pay, Feedback, Complain, Recommend, Repair, Throw, Order more, ...

**Customer**  
Steps representing user activities

"What does the persona do?  
Enter the single steps and arrange chronologically!"



**On Stage**  
Touchpoints: Digital, Physical, Print

"What items do people use? Who does s/he meet?  
Where: In a shop, on the phone, online?"



**Customer**  
Thoughts

"What does the persona think? Add quotes that expresses his/her thoughts!"

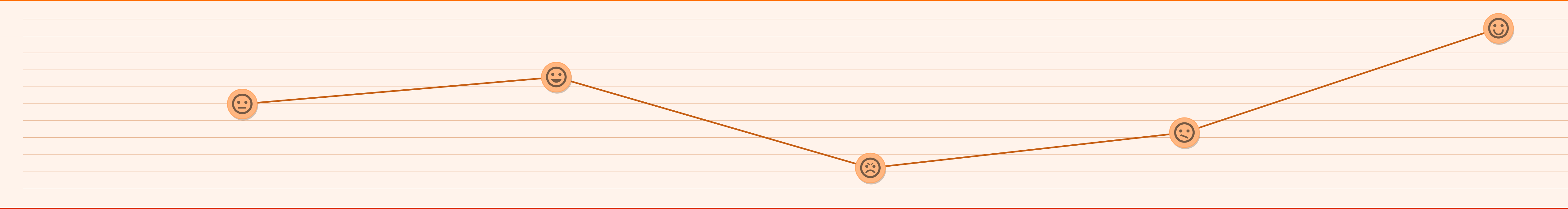


**Customer**  
Gains

"How good does the persona feel: Happy, glad, relaxed, satisfied, ?"

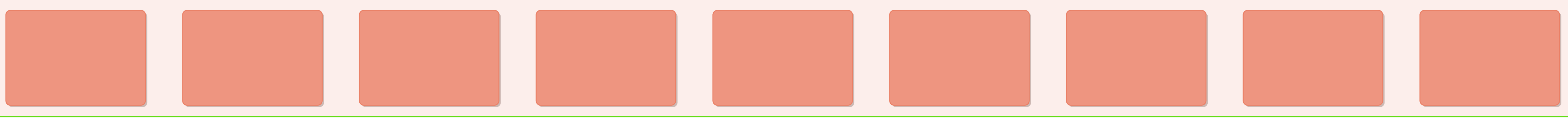


**Customer**  
Emotional curve



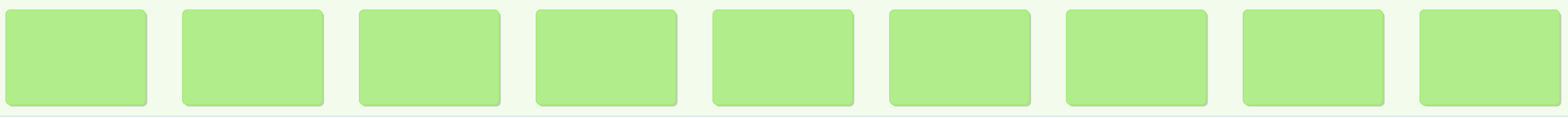
**Customer**  
Pain points

"How bad does the persona feel: Confused, angry, annoyed, disappointed,..."



**Backstage**  
Ideas and solutions

"How can we improve the experience? Brainstorm new opportunities!"



**Customer**  
Credits

This template was made with love by Susanne Kreuz :: UX & Information Design

Handle with care, feel free to share!

Much love to Sabina from CUSTELLENC for your awesome support...

... and publishing my case study on your blog (English)

Much love to Tamara from TestingTime for your helpful feedback...

...and publishing my case study on your blog (German)

Much love to Tina, Ella and Seraina from SINGA Switzerland for taking me on this journey...

...and being part of the SINGAfactory start-up program!

What do you like or miss?  
Feedback welcome: ux@susa-kreuz.de

Thank you!