



We don't have to tell you how complex and challenging the healthcare industry has become. But we can help you navigate the path forward with strategic consulting, custom solutions and best-in-breed technology.

CAS Severn works with leadership from hospitals, ambulatory, long-term, post-acute care, and healthcare providers to ensure their priorities are heard and addressed. We have recently identified these top priorities with our healthcare clients:

- Electronic health record adoption.
- Consumer and patient engagement.
- Strategic planning.
- Compliance and risk management.
- Privacy, security, cybersecurity and medical device security.
- Quality and patient safety outcomes.

We help you plan, innovate, and build a strategic roadmap to include:

- Organizational needs, including culture.
- Existing investments.
- Industry outlook.
- ACO and population health adoption.

- Meaningful use considerations.
- HIPAA and HITECH requirements.

CAS Severn takes a structured, planned approach, specific to the healthcare industry's requirements and client goals, and architects solutions with these goals in mind:

- Reduce total cost of ownership.
- Increase performance.
- Simplify management and reduce operational expense.
- Improve infrastructure security and compliance.

Additionally, we can help you:

- Simplify your licensing, billing and contract administration.
- Provide measureable ROI.
- Make it easy to predict and budget for increases.
- Summarize key issues concisely for presentation to management and/or Board.

The CAS Severn broad portfolio, certifications, and technical resources mean we can meet criteria for the most stringent requirements. From state requirements to federal regulations, the CAS Severn team takes compliance, privacy and patient outcomes seriously.

That's why we invest in ongoing training to ensure that we deliver the best solutions that help our healthcare clients meet these challenges.

The CAS Severn Advantage

- The company has a higher ratio of technical personnel than other companies our size, with more than 50 enterprise technical resources with a wide range of skills and 160 certifications.
- With headquarters centrally located in Laurel, MD, we can be onsite quickly and easily in the Mid-Atlantic region.
- The CAS Severn Innovation Center has a multi-functional lab and a live, working environment that showcases solutions and services built with best-in-breed hardware and software.
- Comprehensive program and project management ensures quality from beginning to end.

**CAS Severn is a
sponsor and contributing
member of the
Maryland Chapter of HIMSS.**

Visit www.cassevern.com for a full listing of partners.



Practice Areas

Security Solutions and Services

If you're ready to transform your cybersecurity posture, CAS Severn helps you plan, build, and run an integrated and proactive strategy that protects, detects, prioritizes, responds, addresses, and controls security breaches.

- Assessments and consulting
- Network management
- Security intelligence and event management (SIEM)
- Data security
- Identity and access management
- Application security
- Mobile management
- Endpoint protection
- Compliance expertise
- Medical device / IoT security

Strategic Data Center Services

From getting the most out of your legacy infrastructure, to recommendations for upgrades and migrations, we work with you to get alignment of your business and technology goals.

- IT strategic planning
- Infrastructure design and implementation planning
- Systems and facility migration planning
- Data protection services
- Business software and application planning
- Security, from endpoints to intelligence analysis
- Data center moves

Storage and Systems Management and Services

We specialize in every type of data storage and protection, as well as efficiency technologies such as thin provisioning, compression, and deduplication. The marketplace is seeing an explosion in storage innovation, and CAS Severn invests in staying abreast of the newest options.

- Converged and hyper-converged infrastructure solutions
- Server SAN solutions
- On-prem backup and disaster recovery storage solutions
- All-flash storage solutions
- Scale-out NAS solutions
- Software-defined and object storage
- Cloud and hybrid cloud storage

CAS Severn's storage and systems management experts work with you to customize a solution that addresses your organization and industry-specific challenges.

Application Development and System Integration Services

When it comes to application development and systems integration, a one-size-fits-all service approach can leave you stretched thin. A custom approach may be just the right fit.

To learn more about
CAS Severn's
healthcare-focused solutions,
contact:
sales@cassevern.com

Managed Services

CAS Severn managed services offer clients options for routine or remote assistance and specialized skills and services. Managed services are monthly fee based and performed by certified experts.

- Administration and monitoring services
- Help desk and operations support services
- INSIGHT TSM managed services
- iSeries managed services
- Data-Protection-as-a-Service
- Security-as-a-Service
- IT asset management

IT Staff Augmentation

CAS Severn fills the gaps of your IT organization, short-term or long-term, stretches your IT budget, and provides the extra help you need.

- Architecture, design, and analysis
- Engineering support services
- Application design and development
- Short-term projects
- Long-term development, management
- End-to-end infrastructure security
- iSeries (AS/400) support
- Data center and network operations
- Data center moves
- Project Management