# Welcome! Please log in at <u>member.forbescouncils.com</u>

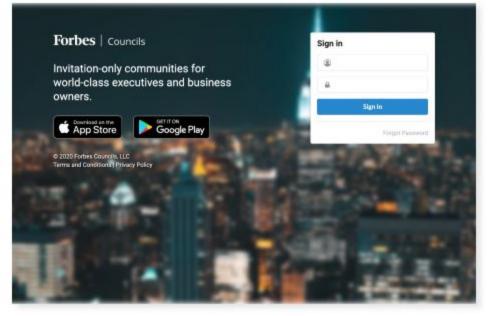
### Download the mobile app

## **Need help?** Just post in the chat box.

# Everything You Need To Know To Get Published

# 1 Get logged in: member.forbescouncils.com

- 2 Bookmark this page 🔘
- 3 Message us in Zoom if you need help



# Meet the Team





Demi Fields Senior Editor

5 years creating & editing content for web publication

5 years of working with membership organizations

Marisa Behnke

Member Engagement Manager



25+ full-time expert editors & member success staffers who help members prepare articles for publication

## **Role of the Editors**

Collaborate with you to make your content the best it can possibly be

Develop your story ideas through 1-on-1 feedback

Ensure content meets publishing guidelines AND resonates with readers

# Publishing Content

Create and publish first-person expert articles on Forbes.com that showcase **YOUR** unique expertise as a leader; plus, you get a dedicated author page!

orbes

#### Juliette Rizkallah

forbes Technology Council Member | COUNCIL POSTS | Paid Program





#### ABOUT

Chief Marketing Officer at SailPoint, overseeing all aspects of the company marketing strategy, positioning and execution.

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# Why Publish?

#### **BUILD VISIBILITY & CREDIBILITY**

through your Forbes.com author page & badges

SHOWCASE YOUR EXPERTISE when potential customers, hires, investors Google you



# Why Publish?

CREATE EVERGREEN CONTENT Personal branding Hiring & onboarding Company site, white papers, etc. Sales & marketing collateral Investors, board, potential partners Social proof





"I joined Forbes Councils a little over a year ago. I saw it as a great opportunity to be able to amplify my voice and share information as a thought leader in the industry."

**Alex Chalekian** 

PUBLISHING

# **Choosing Your Topic**

The best articles educate readers <u>and help them solve a problem</u>. They offer a fresh take based on your firsthand experience.

Ask yourself, **"What can I teach or share with my readers that no one else can?"** 

This isn't an opportunity to sell. It's your chance to <u>build trust</u> and <u>showcase</u> <u>your knowledge</u>.

#### PRO TIP

Stick to your areas of industry expertise to attract the readers who are most important to you.

# **Topics That Always Work**

- The last big problem your org solved + steps you took to fix
- One unusual tip for improving your output as a leader
- Very best or very worst business advice you ever received
- Top 3-5 predictions for what's next in your industry
- Unique ways you improve customer satisfaction

#### **PRO TIP**

Know WHO your reader is before you choose a topic.



"Forbes Councils allows me to write about topics that I care about and specialize in, and provides a platform for my voice."

Parna Sarkar-Basu

#### PUBLISHING

# **Editorial Guidelines**

THE BASICS:

- 700-800 words (1k max)
  business advice/insights based on your expertise and field
- Must be previously unpublished (including LinkedIn posts)
- Do NOT sell or promote it undermines your credibility

- Check guidelines regularly for updates.
- Include a takeaway (or 2, or 3) to stay top of mind
- No politics, religion, etc.

#### **PRO TIP**

Evergreen advice  $\rightarrow$  more marketing opportunities for you

# Using the Website

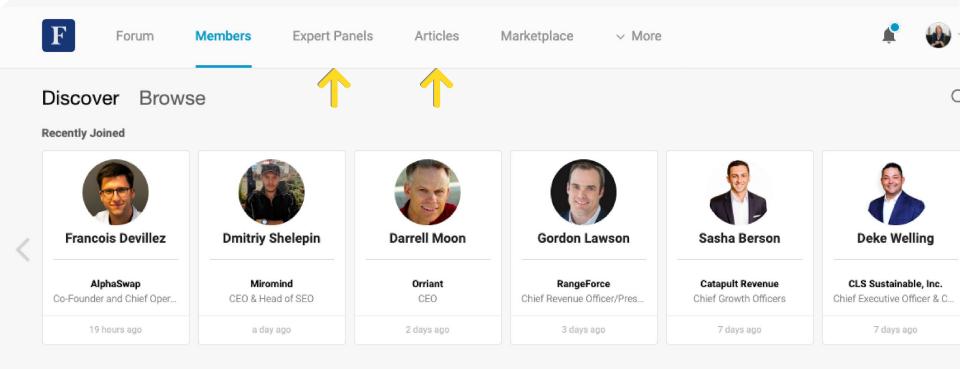
Log in and click on **GET PUBLISHED.** 

Here, you can...

- Submit new articles
- Respond to editor feedback/ask Qs
- See current article status
- See your published content (coming soon!)
- Review guidelines
- Answer Expert Panels!

# Using the Website

#### Forbes | Councils



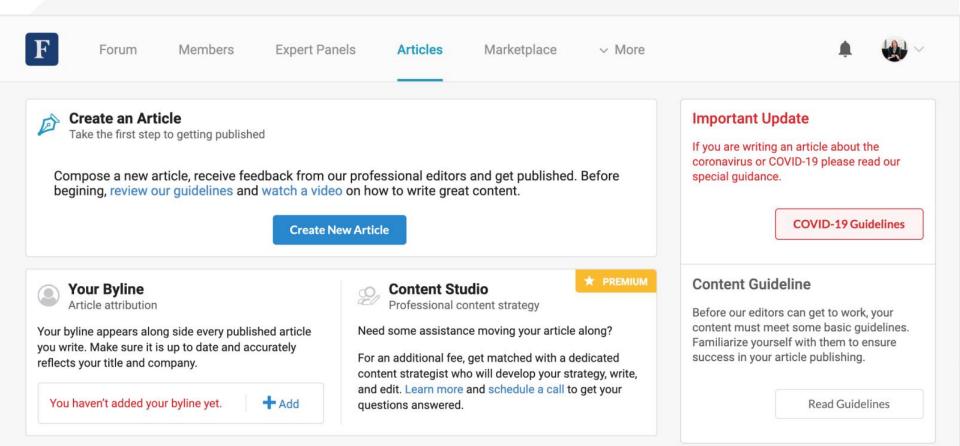
#### **Recently Viewed**





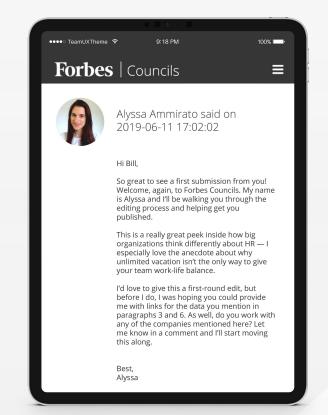
# **Using the Website**

#### Forbes | Councils



# Collaborating With Your Editor

- Trust your editor they're here to expedite the process AND make you look great. You share the same goals!
- Respond quickly w/ questions or feedback
- If you have a member of your team helping you, set up an email filter or give them your credentials!
- Ask your editor for thoughts on your next topic(s)



# **Efficiency Secrets**

- Read guidelines BEFORE writing
- Watch your inbox for updates from your editor
- Carve out time in the 2-4 weeks after submission to respond to editorial feedback quickly
- Hyperlink <u>all</u> research and data and disclose relationships so we can fact-check faster

Finally, **PLAN AHEAD**. Articles take an average of 3 to 5 weeks minimum because of the attention we give each one.

# **Content Studio**

If time is your biggest obstacle, consider investing in <u>Content Studio</u> and have us do the heavy lifting.

- **Goal-based strategy:** We help you define a strategy catered to your audience/goals
- **Experienced team:** Collectively, we've been published on leading sites, authored books, served as ghostwriters for top influencers and edited award-winning publications
- **Expedited process:** Eliminate back-and-forth and take advantage of your membership faster

# You're Published!

Now it's time to make sure you get your content into the right hands! Some quick ideas:

- Add title & link to your email signature
- Include link in your next company newsletter
- Email it to your staff and stakeholders
- Draft plan to share on all social channels not just today, but over several weeks/months
- Sit down with your team to get started on your next article topic! (And feel free to email ideas to <u>concierge@forbescouncils.com</u> before you get started.)



"The thought leadership that I contribute is super helpful to our branding and marketing. I'm using it as an asset to communicate with our existing audience. I look at it as validation."

**Erik Huberman** 

#### PUBLISHING

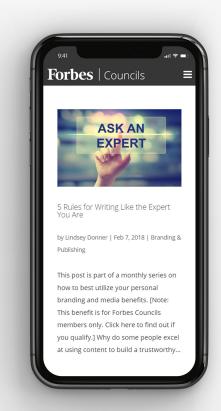
# **Resources to Help**

Need more help?

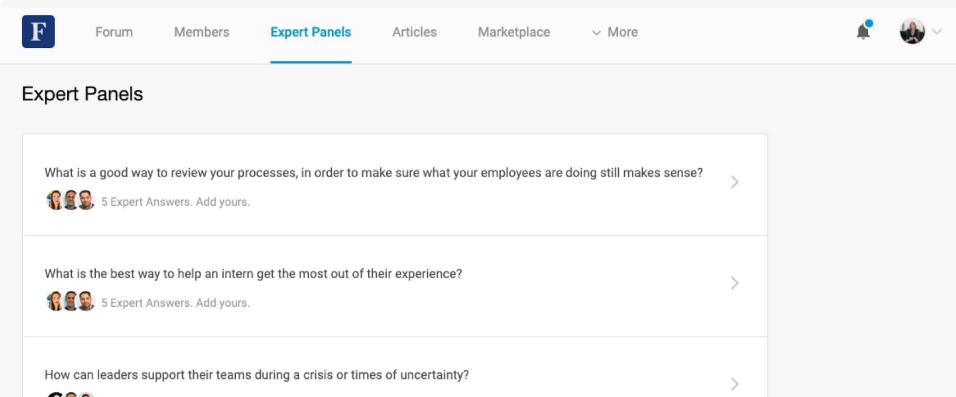
Here are some quick resources:

- <u>concierge@forbescouncils.com</u>
- Blog: <u>councils.forbes.com/blog</u>
- Dashboard: <u>member.forbescouncils.com</u> (to reach your editor, read guidelines, or check on article status)
- Or, apply to <u>Content Studio</u>

### Forbes | Councils









#### **12 Tips For Marketing** Your Business's Culture **To Both Consumers And Future Employees**

Leadership



Billionaires

Forbes

Forbes Agency Council COUNCIL POST | Paid Program Leadership

Consumer

POST WRITTEN BY

**Expert Panel, Forbes Agency Council** 

Successful PR, media strategy, creative and advertising executives from Forbes Agency Council share trends and tips.

- Creating and showcasing a positive and welcoming company culture is imperative these days. Not only does
- this tactic attract new employees, but with how focused 9 Millennials and Gen-Z consumers are on brand identity,
- in it's also beneficial in attracting these customers as well.

If you create an inviting culture and find an effective way to showcase it, then you can secure lifelong customers and truly invested employees. We know all of this can seem like a daunting task, so we've asked 12 experts from Forbes Agency Council to share their top tips and help you figure out the best strategy for your company.





Advisor

Lists

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Lifestyle

Industry

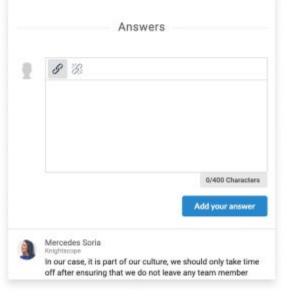
BrandVoice

# Your Turn!

- 1 Click on Expert Panels and review the questions.
- 2 Answer one in 3-5 sentences.
- 3 Tell us by emailing <u>concierge@forbescouncils.com</u> and we'll publish

Having a workable plan in place for coverage when team members take time off is essential for any leader, but especially so for tech leaders, who are expected to keep systems up and running no matter the season or staffing numbers. What's the best way tech leaders can plan for their team to take time off?

 $\times$ 



# QUESTIONS?

#### Use the Q&A box to type a question.

This recording will be shared via email.

Concierge@forbescouncils.com

# THANK YOU!