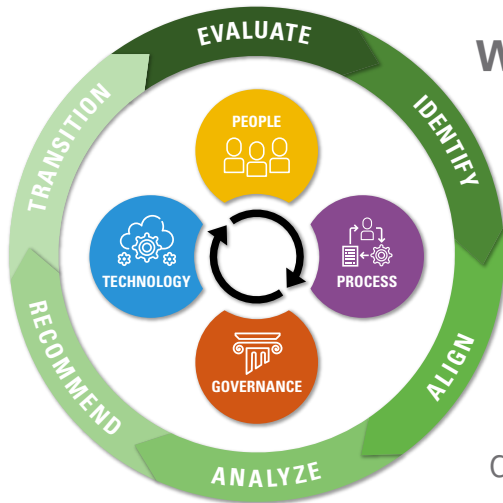


# STRATEGIC SERVICES



**What are Strategic Services?** Collaborative Solutions's Strategy Practice offers a range of services to address the most prevalent challenges faced by customers at every stage of their HR, finance, and student digital transformation. Whether you are considering your initial deployment, expanding your footprint, or revitalizing your production system to derive more value from your investment, we'll partner with you to drive value and alignment across initiatives.

## WHY COLLABORATIVE SOLUTIONS FOR STRATEGY CONSULTING?

Drawing on our extensive experience as Workday consultants, consumers, and management consultants, our services were developed to address needs shared across the Workday community. We also know that each organization's challenges are unique in many ways, so we don't take a "one size fits all" approach. Our flexible and responsive framework/approach enables us to solve your organization's specific challenges and tailor our offerings to meet your needs. At every stage of your transformation, we are ready to be your partner.

### Workday Experience

- Leverage years of deployment experience as the longest-tenured Workday Services Partner (since 2007!)
- Average tenure of strategy resources:
  - 15 years of consulting
  - 5 years of Workday

### Flexible Offerings


- Strategic Implementation Planning and Strategic Lifecycle Planning
  - Tailored approaches to meet your organization's needs
- Rolling Adoption Roadmaps
- Merger & Acquisition/Divestiture Readiness

### Experience Design

- Focused on consumer-grade experiences for all levels of users
  - Employee/Applicant
  - Vendor/Supplier
- Balanced with operational efficiencies

### Digital Transformation

- Understand Workday's role in digital transformation efforts
- Align Workday deployment and optimization within broader program initiatives
- Transformation Readiness Roadmaps



*"Collaborative Solutions' Strategy consultants established transformative pillars to help M&T become the organization we desired to become but didn't know how to get there. This was done by facilitating clear and concise guiding principles allowing us to look beyond our problems of today. CS strategists took us on a holistic journey of self-realization to enable us to form the organization of the future."*

– Jeff Joseph, Vice President  
M&T Bank

## CUSTOMER SNAPSHOT

Guided by the Cynergy™ methodology, our experienced Strategy consultants are 100% Workday certified and equipped with robust experience. Here's a snapshot of our Strategy and Transformation customers:



## ABOUT COLLABORATIVE SOLUTIONS

Collaborative Solutions is a leading global Finance, HR, and Student transformation consultancy, and the longest tenured Workday partner. Collaborative has a 98% customer satisfaction rating with over 625 customers and 100 Workday-named Product Leads. The consultancy is considered an undisputed alternative to the "Big Four" and has more years of experience per consultant compared to the ecosystem average.\* Collaborative Solutions has deployed in over 125 countries, and is based in the Washington, D.C. metro area, and has offices throughout North America, Europe and the Asia-Pacific region.

\*Source: Workday Partner Scorecard