



## ABOUT MCGILL AND PARTNERS

McGill and Partners is a specialty, boutique insurance broker headquartered in London. It focuses on challenging and complex placements for a select group of corporate clients.

## INDUSTRY

Insurance broking

## HQ

London, UK

## CUSTOMER SINCE

2019

## DEPLOYMENT TIMEFRAME

HCM – 3 months

FIN – 5 months

## WORKDAY SOLUTIONS DEPLOYED

Core HCM, Absence, Payroll, Core Financials

## COLLABORATIVE SERVICES

Full Deployment



## THE CHALLENGE

McGill and Partners needed a solution that would allow them to track headcount, employee costs, financial performance, in a quick and consolidated way, allowing them to measure their return on investment and company performance.



## WHY COLLABORATIVE

McGill and Partners required a deployment partner that could work on an accelerated deployment timeline. This would allow McGill and Partners to see the business benefits of using Workday as soon as possible. Collaborative Solutions was selected because it's ability to understand the business requirements and deliver to the client's accelerated timeline.

Initially McGill and Partners wanted Collaborative on site for all phases of the project, but when the COVID-19 pandemic forced them to close their offices, they switched to a remote workforce. Collaborative partnered with McGill and Partners to make the transition seamless by utilising alternative ways to connect. All project meetings were conducted using a variety of conferencing options such as video calls, design sessions utilising screen sharing, and webinars.



## BENEFITS & RESULTS

- The project went live on time and under budget within the short deployment timeline
- There were no project delays as a result of the move to a remote workforce
- Implemented a foundational single source HCM and finance system across the entire organization
- McGill and Partners gained contextual, actionable financial reporting
- Single data model allowed standardised business processes