

1. Definitions & Interpretation

In this document:

- (a) "Amount Payable" means, at any time, all amounts payable by the Customer to Reliance at that time (whether or not those amounts have become due for payment) in connection with the Contract (including, without limitation, any invoiced amount, interest, fees, costs or expenses);
- (b) "Breach" has the meaning given in clause 10(a);
- (c) "Corporations Act" means the *Corporations Act 2001* (Cth);
- (d) "Credit Account Application" means the document by which a Customer applies to Reliance for a credit account;
- (e) "Customer" means the customer specified in a Credit Account Application (or if there is no credit application, the person placing the Order, or on whose behalf the Order is placed, with Reliance);
- (f) "Contract" has the meaning given in clause 2(d);
- (g) "Goods" means any goods, products or materials supplied or to be supplied by Reliance from time to time including, without limitation, any goods specified in an Order Confirmation or invoice;
- (h) "Incorporated Goods" has the meaning given in clause 7(d);
- (i) "Insolvent" means being an insolvent under administration or insolvent (each as defined in the Corporations Act) or having a controller (as defined in the Corporations Act) appointed, or being in receivership, in receivership & management, in liquidation, in provisional liquidation, under administration, wound up, subject to any arrangement, assignment or composition, protected from creditors under any statute, dissolved (other than to carry out a reconstruction while solvent) or being otherwise unable to pay debts when they fall due or having something with the same or a similar effect happen under the laws of any jurisdiction;
- (j) "Mixed Goods" has the meaning given in clause 7(d);
- (k) "Order" is an offer from a Customer to purchase Goods or Services from Reliance whether made in writing (including by the issue of a purchase order), electronically (including by email) or verbally;
- (l) "Order Confirmation" is a confirmation of an Order issued by Reliance to the Customer;
- (m) "PPSA" means the *Personal Property Securities Act 2009* (Cth);
- (n) "Reliance" means Reliance Hexham Pty Limited (ACN 003 911 402) & its Related Bodies Corporate & for each Order means the company (namely Reliance Hexham Pty Limited or one of its Related Bodies Corporate) that issues the relevant Order Confirmation;
- (o) "Services" means any services supplied or to be supplied by Reliance at any time & from time to time including, without limitation, any services specified in an Order Confirmation or invoice;
- (p) "Terms & Conditions" means the terms & conditions set out in this document;
- (q) "Working Day" means a day that is not a Saturday, Sunday or public holiday in New South Wales;
- (r) the terms "financing statement", "financing change statement", "perfected", "proceeds", "purchase money security interest", "security agreement", "security interest" & "verification statement" have the respective meanings given to them under, or in the context of, the PPSA;
- (s) unless otherwise stated, an expression used or defined in the Corporations Act has the same meaning in the Terms & Conditions; &
- (t) words indicating the singular include the plural & vice versa.

2. Application of these Terms & Conditions

- (a) The Customer may submit Orders to Reliance from time to time but Reliance may accept or refuse any Order in its absolute discretion.
- (b) An Order is accepted by Reliance when:
 - (i) the Customer receives an Order Confirmation from Reliance; or
 - (ii) Reliance commences delivery of the Goods, or performance of the Services, identified in the Order, whichever occurs first.
- (c) Unless Reliance otherwise agrees in writing, the Terms & Conditions apply to every Order. Acceptance of Goods or Services by the Customer is deemed acceptance that these Terms & Conditions apply to, & govern the supply of, the Goods or Services.
- (d) The Terms & Conditions, together with the Credit Account Application, the Order & the Order Confirmation constitute the entire agreement between Reliance & the Customer with respect to any Order (the **Contract**). To the extent of any inconsistency, unless expressly agreed in writing to the contrary, the Contract must be interpreted according to the following hierarchy, in descending order of priority: Order Confirmation, Terms & Conditions, Credit Account Application, Order. All prior negotiations, proposals, previous dealings, correspondence, trade custom &/or trade usage are superseded by & will not affect the interpretation of the Contract.

(e) If at any time in relation to the supply of the Goods or Services, the Customer provides, uses or otherwise contends for terms & conditions other than the Terms & Conditions, those terms & conditions will not form part of, or be incorporated into, the Order or the Contract.

3. Price

- (a) The price charged for the Goods or Services will be:
- (i) the price set out in writing in the Order Confirmation;
 - (ii) if there is no Order Confirmation or the Order Confirmation does not set out a price, the price set out in the most recent quotation issued by Reliance, if any;
 - (iii) if neither (i) nor (ii) applies, the price agreed in writing by Reliance & the Customer; or
 - (iv) if none of the above applies, Reliance's then current list price for the Goods or Services.
- (b) Unless otherwise stated to the contrary in the Order Confirmation or quotation, the price is exclusive of any goods or services tax & any new taxes that come into existence after the effective date of the Contract which impose an additional cost to Reliance in connection with supply of the Goods or Services.
- (c) Where a tax applies to any supply made under the Contract, Reliance may recover from the Customer an additional amount on account of that tax.

4. Credit

- (a) Any agreement by Reliance to grant the Customer credit has been or will be made on the basis of a Credit Account Application & any additional information (including references) required by Reliance.
- (b) Until Reliance grants the Customer credit by notice in writing, or if Reliance withdraws, suspends or limits credit (which it may do at any time & for any reason, in its absolute discretion), Reliance will only supply Goods & Services to the Customer on the basis of payment by cash in advance.
- (c) By completing a Credit Account Application & applying for credit with Reliance, the Customer agrees to be bound by these Terms & Conditions for each supply of Goods or Services made by Reliance to the Customer unless & until Reliance & the Customer agree in writing to the contrary.
- (d) If the Customer holds a credit account with Reliance, the Customer must immediately notify Reliance in writing of any change in the shareholding or ownership of the Customer or any material change in the Customer's financial position or any other information provided by the Customer in the Credit Account Application.

5. Payment

- (a) The Customer must make payment for the Goods & Services in full (without any set off) either: (i) as specified in the Order Confirmation; or (ii) if payment terms are not set out in the Order Confirmation, within 30 days of the date of the invoice.
- (b) Unless the Contract states otherwise, Reliance may invoice the Customer for the Goods & Services during each month on a progressive basis & is not required to wait until all Goods have been delivered or all Services have been completed.
- (c) Payment is only received by Reliance when it receives cash or when the proceeds or other methods of payment are credited & cleared to Reliance's bank account.
- (d) Reliance may set off any amount due & payable by Reliance to the Customer, against any amount due & payable by the Customer to Reliance.
- (e) Reliance may allocate & apply payments received from the Customer to the Amount Payable in such manner & order as Reliance deems fit.

6. Delivery & Risk in Goods

This term applies to the extent Reliance is supplying Goods.

- (a) Reliance will make all reasonable efforts to have the Goods delivered to the Customer or its designated agent where the parties have agreed a delivery date & location & documented these terms in the Contract. If the Contract is silent regarding delivery, Reliance will make the Goods available for collection by the Customer or the Customer's agent at its Hexham facility on an ex-works basis & the Customer must collect the Goods within 5 Working Days of Reliance notifying the Customer that the Goods are available for collection.
- (b) Reliance will not be liable for: (i) any failure to deliver or delay in delivery for any reason; or (ii) any damage or loss due to unloading or inadequate packaging; or (iii) except to the extent that such damage was caused by the negligent act or omission of Reliance, damage to property arising in connection with the entry into any premises to deliver the Goods.
- (c) Reliance may invoice the Customer (in addition to the purchase price) for, & the Customer must pay, any costs reasonably incurred by Reliance due to any failure by the Customer to accept the Goods at the time of delivery.
- (d) Risk in the Goods passes to the Customer upon delivery (including all risks associated with unloading) or upon title in the Goods passing to the Customer, whichever is the earlier.

7. Title to Goods

This term applies to the extent Reliance is supplying Goods.

- (a) The legal & equitable title to the Goods will only be transferred from Reliance to the Customer when the Amount Payable has been paid in full.
- (b) Until the Amount Payable is paid in full, the Customer holds the Goods as Bailee for Reliance & a fiduciary relationship exists between the Customer & Reliance.

(c) Subject to clauses 7(d), 7(e) & 7(f) below, the Customer must:

- i) keep the Goods separate & in good condition as a fiduciary of Reliance, clearly showing Reliance's ownership of the Goods;
- ii) keep books recording Reliance's ownership of the Goods & the Customer's sale or otherwise of them; &
- iii) if required by Reliance, deliver the Goods up to Reliance.

(d) The Customer may only mix, affix, incorporate or install the Goods to other goods (**Mixed Goods**) or use or permit the Goods to be manufactured, processed, assembled, commingled or otherwise dealt with (so that the identity of the Goods is lost) (**Incorporated Goods**) in the ordinary course of its normal business.

(e) If the Customer is in Breach, in addition to Reliance's other rights under the Contract, the PPSA or any other applicable law, Reliance may:

- i) take possession of the Goods or any Mixed Goods, wherever they are located;
- ii) remove any Incorporated Goods; &/or
- iii) enter upon the Customer's premises for that purpose; &/or
- iv) appoint any person to be a receiver of all or any of the Goods, Incorporated Goods, Mixed Goods or other assets the subject of the security interests created by the Contract.

(f) The Customer may sell the Goods, any Mixed Goods or Incorporated Goods to a third party in the normal course of the Customer's business provided that the Customer holds the proceeds of sale on trust for Reliance to the extent of the Amount Payable & must keep those proceeds separate (without mixing the proceeds with other monies) & on trust for Reliance.

8. Quality & Quantity of Goods

This term applies to the extent Reliance is supplying Goods.

(a) Reliance warrants to the Customer that the Goods shall be designed & manufactured to meet the requirements of the specification provided to Reliance & will be free from defects in material, title & workmanship. The warranty period is 12 months from the date of delivery for the Goods, provided the Goods are used & maintained in accordance with manufacturer specifications & relevant Australian Standards & the Customer has complied with Clauses 8(b) & 8(c) below.

(b) Any claim by the Customer in respect of defective, non-conforming or damaged Goods must be made in writing within 28 days of the delivery of the Goods, or such longer period as expressly agreed by Reliance in writing.

(c) The Customer must inspect all Goods received as soon as practicable following delivery. No claim by the Customer for shortages of Goods may be made unless such claim is notified to Reliance with 48 hours of such inspection & in any event within 7 days of delivery. The Customer must provide such substantiation of any shortage as reasonably requested by Reliance & must assist Reliance to investigate any such claim. Reliance will endeavour to rectify any shortages, properly notified & verified in accordance with the term, as soon as practicable after receiving notice but will not be liable for any delay in respect of such rectification.

(d) Despite any other provision of the Contract, Reliance is not liable, to the maximum extent permitted by law, for:

- i) the cost of removal or return of Goods not meeting the specification or which are otherwise claimed to be defective or deficient, whether installed or otherwise;
- ii) the cost of installation of replacements for Goods not meeting the specification or which are otherwise claimed to be defective or deficient;
- iii) defects or deficiencies in Goods caused by improper installation or maintenance of the Goods or related components or normal wear & tear & damage.

9. Security Interest & PPSA

(a) The Customer acknowledges & agrees that, with respect of the Goods identified in the Contract or otherwise supplied to the Customer, the Contract constitutes a security agreement & that Reliance may register a financing statement in respect of the security interest provided by the Contract.

(b) The Customer grants to Reliance a security interest in the Goods supplied to the Customer by Reliance to secure payment of the Amount Payable. The security interest:

- i) extends to & continues in all proceeds; &
- ii) is a purchase money security interest to the extent to which it secures payment of the unpaid purchase price of Goods.

(c) The Customer must:

- i) promptly do anything required by Reliance to ensure Reliance's security interest is a perfected security interest & has priority over all other security interests in the Goods;
- ii) not do or permit anything to be done that may result in the purchase money security interest granted to Reliance ranking in priority behind any other security interest.

(d) The Customer:

- i) waives the right under the PPSA to receive a copy of the verification statement verifying registration of a financing statement or a financing change statement relating to a security interest created under the Contract; &
- ii) to the extent permitted by the PPSA, contracts out of its rights to receive any other notice or statement under any other provision of the PPSA.

(e) To the fullest extent permitted by the PPSA, the parties agree to contract out of sections 95, 118, 121(4), 130, 132(3)(d), 132(4), 135, 142 & 143, which sections (or parts of sections) will not apply.

(f) The costs of registering any financing statement will be paid by the Customer & may be invoiced by Reliance or debited against the Customer's credit account.

(g) If the Customer defaults in the performance of any obligation owed to Reliance under the Contract or any other agreement for Reliance to provide Goods to the Customer, Reliance may enforce its security interest in any Goods by exercising all or any of its rights under the Contract or the PPSA.

10. Breach of the Contract

(a) A party will be in breach of the Contract if:

- i) it breaches a material term of the Contract & the breach is not remedied within 14 days of receiving notice from the other party requiring it to do so;
- ii) it becomes Insolvent;
- iii) in the case of the Customer, payment for the Goods or Services has not been received by Reliance by the due date for payment; or
- iv) in the case of the Customer, either: (A) any representation or warranty made by it in or in connection with the Contract (including, without limitation, specifications, drawings or production requirements); or (B) any information provided by it to Reliance in or in connection with the Credit Account Application, is incomplete, inaccurate, misleading or deceptive (whether by omission or otherwise) in any material respect.

each a **Breach** of the Contract.

(b) If a Customer is in Breach, Reliance may:

- i) treat the Breach as a repudiation of the Contract & sue for breach of contract; &/or
- ii) by notice to the Customer declare all monies owing by the Customer to Reliance on any account immediately due & payable (including the Amount Payable); & / or
- iii) refuse to supply any Goods or Services to the Customer on credit or at all; &/or
- iv) demand immediate return of any Goods in the Customer's possession where title has not passed to the Customer or exercise any other right or remedy available to it under the Contract, the PPSA or any other applicable law, including to enforce any security interest created by the Contract.

11. Intellectual Property

(a) Nothing in the Contract affects the ownership of any intellectual property rights owned by a Party before entry into the Contract.

(b) The Customer & Reliance agree that if Reliance (or any of Reliance's employees or subcontractors) make or create an idea, method, invention, discovery, design or other work in performing Reliance's obligations under the Contract (**Work**), the Work, whether patentable or not, will remain the property of Reliance.

(c) The Customer warrants to Reliance that all documents (including, without limitation, specifications, drawings or production requirements) provided by the Customer are complete & accurate & that Reliance is entitled to use those documents for the purposes of the Contract & that such use does not infringe any third party's intellectual property rights.

(d) The Customer indemnifies Reliance from & against all claims & all losses & damages incurred by Reliance as a direct or indirect result of any breach of a third party's intellectual property rights as a result of Reliance using or relying on any specifications, drawings, production requirements or other materials or instructions provided by the Customer in relation to the Goods or Services.

(e) If the Customer receives any confidential information from Reliance, the Customer must not use or disclose the information unless it receives the prior written consent of Reliance or until the information either enters the public domain (other than as a result of a breach of the Contract) or the use or disclosure is required by law.

12. Force Majeure

Reliance will not be liable for failure to perform its obligations under the Contract to the extent & for so long as its performance is prevented or delayed without substantial fault or negligence by Reliance because of circumstances outside of its control, failure of Reliance's plant & equipment or failure of a supplier to Reliance, provided that Reliance gives notice to the Customer of the delay & uses reasonable efforts to remedy the cause of the delay quickly.

13. Representations & Fitness for Purpose

(a) Except as expressly provided to the contrary in the Contract, all representations, warranties, guarantees & implied terms or conditions in relation to the Goods or Services (whether implied or otherwise) are excluded to the maximum extent permitted by law.

(b) The Customer agrees that if it is aware (or should be aware) that the goods, the subject of an Order, are for a particular purpose (including, but not limited to, use as a component part of another product) or are required to possess special or uniform characteristics, the Customer will clearly specify that purpose or those characteristics in the Order.

(c) Unless expressly agreed by Reliance in writing, the Customer acknowledges & agrees it has made its own enquiries in relation to the suitability of the Goods or Services & does not rely on representations by Reliance in relation to their suitability for a particular purpose or any steps which may need to be taken in relation to their use or supply to the Customer.

14. Limitation of Liability

(a) To the maximum extent permitted by law, the Customer acknowledges & agrees Reliance's liability to the Customer (& any party claiming through the Customer against Reliance) for any claim for loss or damages (including legal expenses) made in connection with the Contract whether in contract, tort (including negligence), under statute, in equity or otherwise will be limited:

- i) for any liability for defective goods (whether arising from those goods not meeting the specification or otherwise), at Reliance's election, to the cost of repair or replacement of those goods as soon as reasonably practicable, or repayment to the Customer of the invoice price of those goods; or
- ii) for any liability for defective or deficient services (including services not meeting agreed scope & whether or not forming part of the Goods), at Reliance's election, to the provision of the services again or payment of the cost of having the relevant services provided again.

(b) To the maximum extent permitted by law, the Customer acknowledges & agrees that Reliance will not be liable for, & the Customer waives any right it has to claim, any loss of income, profit, production, contract, customers, goodwill, opportunity or business, or any indirect, special or consequential loss or damage of any nature whatsoever arising under or in connection with the Contract or any Goods or Services.

(c) The Customer acknowledges & agrees, to the maximum extent permitted by law, that any other liability falling outside the application of clauses 14(a) or 14(b) above, for any loss or damage arising from or caused in any way by Reliance, the goods or services it supplies or this Contract is excluded.

15. Waiver

Except as expressly set out in the Contract, a party may only waive or vary a right under this Contract by written notice addressed to the other party. A waiver is limited to the specific instance to which it relates & to the specific purpose for which it is given.

16. Severance

If a provision of the Contract would, but for this clause, be unenforceable:

- (a) the provision must be read down to the extent necessary to avoid that result; &
- (b) if the provision cannot be read down to that extent, it must be severed without altering the validity & enforceability of the remainder of the Contract.

17. Notices & Variation

- (a) A Notice under or in connection with these Terms & Conditions can be delivered to a party by email, facsimile or post.
- (b) Reliance may at any time vary these Terms & Conditions as they apply to future Orders & must notify the Customer of these variations by notice complying with clause 17(a), on any invoice or Order Confirmation or by publishing the revised Terms & Conditions or notice on its website.
- (c) Notices given by Reliance will be deemed to be received:
 - i) if given by email, on being sent, provided the notice is sent to the email address of an officer or employee of the Customer responsible for placing or administering orders for Goods & no "out of office" or other automated reply is received indicating that the message has not been or will not be received or read by the intended recipient;
 - ii) if given by facsimile transmission to a facsimile number shown in the Credit Account Application (or any other facsimile number provided by the Customer) by production by Reliance of a copy of the facsimile transmission bearing the time & date of dispatch, on that date & at that time; &
 - iii) if given by post, on the third day after posting.

18. Costs

The Customer must pay all of Reliance's costs & expenses in connection with the enforcement of any security interest given under the Contract & the registration, maintenance & release of any security interest in connection with the Contract or the recovery of the Amount Payable (including legal expenses on a full indemnity basis).

19. Default Interest

Reliance may charge interest on any overdue amount at a rate equivalent to 2.5% p.a. above the business overdraft interest rate published by Commonwealth Bank, as determined & calculated by Reliance. Such interest will be payable on demand by Reliance & for so long as it remains unpaid will compound on a monthly basis.

20. Applicable Law

The Contract is governed by the law of, the State of New South Wales. The courts of the State of New South Wales have non-exclusive jurisdiction in connection with the Contract. The Sale of Goods (Vienna Convention) Act 1986 (New South Wales) (& any similar legislation relating to the Vienna Convention in other States or Territories) does not apply to the Contract.

21. Assignment & Subcontracting

- (a) Reliance may assign its rights or novate its rights & obligations under the Contract (in whole or in part) to any person without the consent of the Customer. The Customer may not assign or otherwise transfer its rights under the Contract without prior notice to & consent from Reliance.
- (b) Reliance may appoint subcontractors to assist in the provision of Goods & Services to the Customer in its absolute discretion.