

Closet Designer/Sales Person (Based in Montgomeryville, PA)

The Closet Works, Inc. (based in Montgomeryville, PA) is a leading custom closet company which has enjoyed a stellar reputation for over 28 years. We are currently seeking a talented individual for our sales/design team. This position is for a full time employee (with flexible hours) who wants more than a job, but rather a career offering growth and prosperity in a professional environment with a proven company.

We Offer:

1. A comprehensive Training Program
2. Excellent compensation – successful candidates will earn \$50,000. - \$75,000. per year or more in this commission position.
3. A professional and pleasant work environment
4. A tablet or a laptop computer
5. An average close rate of over 75% (that is **not** a typo)
6. Excellent sales leads – **no** cold calling
7. 401k plan with company contribution

This job requires:

Strong communication and listening skills

Meticulous attention to detail

Well-developed organizational and time management skills

A pleasant and outgoing personality

A reliable vehicle, a valid driver's license and a clean driving record

Previous sales experience a plus, but only ethical, professional and honest sales people need apply

Proficiency with computer programs including MS office, CAD or similar experience a plus.

We are seeking a professional, mature, experienced adult who can perform at a consistently high level with a minimum of supervision after training has been completed.

Typical Tasks:

1. Visiting clients' homes
2. Interviewing prospective customers to determine needs and desires
3. Accurate measurement of closets and storage spaces
4. Creating designs and preparing drawings with our computer program (after training)
5. Quoting projects, closing the sale and completing necessary paperwork for order processing

Sales Designers are required to take occasional evening or weekend appointments. This is not an everyday or even every week occurrence, but it does come up from time to time and assignment of those appointments is done on a rotating basis throughout the staff. Special consideration will be given to applicants who have previous design, space planning, architectural or similar experience.

We are looking for a committed team member who is responsible, reliable and who understands that to achieve outstanding results one must provide outstanding effort. This is a truly excellent opportunity for a serious, motivated and talented person.

We are the leaders in our field for a very good reason. Our close rate is the best anywhere and that is no accident. We offer a superior product, extremely competitive pricing and a remarkably positive experience for our customers from start to finish.

If you would like additional information about the company we invite you to explore our website at www.closetworksinc.com. Please submit resumes with professional references to David Cutler at dcutler@closetworksinc.com. We will begin interviewing prospective candidates immediately. This is a great opportunity for an intelligent and motivated individual with an excellent work ethic and a desire to succeed.