

Become an exclusive Distributor with a full range of water treatment chemicals, services and innovative equipment in your market

Benefits from B&V Chemicals:

- Profitable
- Comprehensive range
- High quality
- Specialist chemicals
- Innovative equipment
- Unique fast-moving lines
- Own label options
- Flexible manufacturing
- Rapid dispatch
- ISO accredited
- UK manufactured

Complete chemical range:

- Antifoams and Defoamers
- Biocides
- Boiler Water Treatment
- Closed Systems
- Cooling Water
- Industrial Descaling / Cleaning
- Reverse Osmosis
- Solid Chemicals
- Wastewater and Effluent

Equipment:

- Field Test Kits
- Chlorine Dioxide Generation
- Closed System Monitoring
- Chemical Dosing
- Corrosion Racks and Coupons



International distributors wanted | Import from the UK

B&V Chemicals is a UK-based water treatment chemicals manufacturer, equipment supplier and analysis company offering support throughout the water lifecycle. The B&V brand is incredibly well known and respected. We're a trusted and discrete supply chain partner for agents and distributors looking for a complete range of water treatment chemicals, legionella control services, closed system monitoring and innovative disinfection solutions. Ultralox40[®] is a patented biocide and our catalytic ClO₂IX generators produce dilute 700 mg/l ClO₂ safely, on demand without storage.

A growing market

Demand is rising for water purification, water re-use, waste to energy and effluent management because potable (drinking) water is becoming scarcer and increasingly expensive. Commercial and industrial site managers are investing in safe water management and water engineering, Legionella control, water distribution system disinfection and secondary disinfection, bacterial control and water hygiene. We are looking for overseas partners and distributors who are water treatment specialists who require expert advice, technical support and UK-designed and manufactured chemicals for selling-through in to their own domestic market.

Quality Assured

Our chemical products are manufactured to UK highest standards. We are ISO 9001 and ISO14001 accredited and our products go through a rigorous quality control process. Products like Ultralox40[®] are exclusive and patented.

Extensive range

5L, 10L, 25kg, 200L and 1,000L semi-bulk containers are used to supply a range of chemicals and reagents including cooling water treatment chemicals, closed system chemicals, boiler chemicals, effluent chemicals. Technical knowhow, interpretation and commercial support. Our customers, agents and distributors receive on-going technical back-up, interpretation of results, tests and analysis to help them understand what may be happening on a site and in pipework. We provide technical analysis and interpretation enabling you to provide best advice and products to your customers to become their trusted partners.

What we look for from an overseas agent or distributor



- Geographical focus and exclusive territory
- Focus on water treatment, system control, water hygiene, distribution systems and compliance
- Sales ambition
- Customer service
- Technical people who make complex information relevant and simple
- A good service delivery model
- Similar values – pride, passion, integrity, honesty, straightforwardness
- People who believe in forging long-term, sustainable mutually beneficial and valued relationships



What you can expect from us

- Dedicated Account Manager
- Laboratory resources and analysis team
- Chemists
- Water engineers
- Technical resource library
- Technicians – boiler chemistry, corrosion management, metal fatigue, microorganisms and bacteria detection in pipe systems
- Potable and process water experts



Deep sector knowledge

We are particularly strong in the following markets:

- Food and beverage manufacturing
- Healthcare and Hospitals
- Leisure and Hospitality
- Medium and large commercial offices
- Petrochemicals, Ammonia & Fertilisers
- Textile Manufacturing
- Glass manufacturing
- Chemical manufacturing
- Metal, Steel, Industrial Minerals
- Plastic & Injection Moulding manufacturing
- Power Generation
- Legionella control
- Biofilm control



If you believe we would be good collaborative and strategic supply chain partners for chemicals, equipment and support services, or would like a conversation about it, please call Jill Cooper.

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