VertexOne's Fully Hosted and Managed Solution or "The Cloud"? You Decide.

A typical cloud provider is merely a datacenter landlord. That is, they rent you the infrastructure, hand you the keys, and you're on your own. The provider usually doesn't have a clue what it takes to run a utility's technology platform.

Vertex understands your business because we've worked with utilities for over 20 years. That's why VertexOne is a fully hosted and managed solution, designed and built for utilities.

What you *won't* get with most cloud or SaaS providers—but *will* get with the VertexOne hosted and managed solutions:

- **Utility operations knowledge provided through a dedicated team**

- **Commitment to technical currency of infrastructure, application, and expertise**

- **A comprehensive, yet flexible support model**

- **Tier 1 solution ownership**

- **Infrastructure and application planning, monitoring, and guarantees**

- **SLAs aligned with your business**

That's the Vertex difference.

With Vertex, you **get more than a cloud landlord**. You get more than a single IT superhero to support your on-premise solution, or the anonymous, impersonal support that other SaaS vendors provide. Instead, you get a dedicated 24/7 team of utility technology experts for every part of your VertexOne solution, whenever you need them.

The core VertexOne platform and services allow us to deliver solutions tailored to *your* utility's needs, *better, faster* and *cheaper*. Our SAP-based Tier 1 fully hosted and managed solution is built specifically to meet the business needs of utilities. This includes software and infrastructure upgrades to meet *your* timeline, not ours. You decide which new functionality to accept and when you are ready to upgrade— or when you aren't. For example, when one of our customers was hit by a hurricane, we postponed our software patching, so they could focus on restoring service to their customers. Try to get that from other SaaS providers.

Unlike a cloud provider, our dedicated team safeguards your valuable data, monitoring not only the security of your infrastructure, but that of your software as well—all guaranteed through SLAs. That's something you won't get from providers like Azure or AWS. And we've passed PCI certification each year since 2006. Every transaction is secure, not just credit cards.

And unlike typical SaaS solutions, with VertexOne, you own the license to your Tier 1 solution and all customizations. That means if you ever decide to take your utility CIS or ERP in-house or move to another provider, your solution migrates with you.

With all that taken care of, why would you settle for an ordinary cloud or SaaS provider?

VertexOne. So Much More than Just "The Cloud."

vertex one™

UPGRADE TO HAPPIER.

www.VertexOne.net