



## Transforming Manufacturing with Dynaway EAM



**Every manufacturer has to deal with asset management and unfortunately, it's an area that is fraught with inefficiencies. This is primarily because managing assets requires approval from multiple departments and, therefore, is managed by multiple technologies.**

**In this age of digital transformation, every manufacturer should consider a new management solution, like Dynaway Enterprise Asset Management (EAM), to eliminate silos and increase productivity across the company. To understand exactly how a modern EAM solution can transform daily life within a manufacturing company, we sat down with one of the customers - Kelly Kane. Kelly is the Manager of Information Systems for Algood, a premier packer of private label food products.**

**How were you managing assets before implementing the Dynaway EAM solution?**

Kelly: It depended on location, but we were mostly using spreadsheets and SharePoint forms. We also had had an Access-based program called CWorks and an accessory inventory program called WASP. Believe it or not, we even had one location that was still using paper forms and binders.

**What sort of challenges did that approach present?**

Kelly: When you have multiple management systems, it's really difficult to ensure that records are accurate and readily available. Every time an employee wanted to know the maintenance history of a particular asset, they would need to consult each different system and cross reference the records. To put it simply, it was a lot of manual work.

### At a glance

**THE CUSTOMER:** Algood Food Company is recognized throughout the United States as one of the premier packers of private label peanut butter, jellies, and preserves.

**THE CHALLENGE:** Poor visibility and lack of accuracy  
Maintaining equipment is critical for Algood, but having multiple management systems and entering data manually has caused troubles ensuring that data is accurate and visible.

**THE SOLUTION:** Implementation of Dynaway Enterprise Asset Management (EAM)

Dynaway EAM has been integrated with Algood Food's existing Microsoft Dynamics® AX ERP solution, making it easy to use, share, and analyze maintenance cost information.

**THE BENEFITS:** Increase in efficiency and improved overview of maintenance information

- Drastically expedited the data entry process
- Increased efficiency on the factory floor
- More efficient and accurate data
- Fast access to data on performance and costs
- Easy to access and work with maintenance cost information



#### **Why did you choose to implement the Dynaway EAM solution over other solutions?**

Kelly: For us, the powerful mobile client was the key differentiator. We looked over a lot of different solutions, and Dynaway was the obvious frontrunner. Their EAM solution was easy to understand, easy to use, and it required far fewer clicks to navigate.

#### **I'm hoping you can talk a little about the implementation process – was it easy? What did that look like for your company?**

Kelly: It was very easy. We had an initial sit-down with Dynaway to map out requirements and establish success criteria. Their team was instrumental in helping us understand the Dynaway product end-to-end. They guided us through common setup scenarios and helped us make the best choices for our company. Once we figured out the setup scenario we wanted to use, we had it installed in our test system. It wasn't very long until the maintenance team wanted to use the Dynaway system in production so we actually rolled out the system ourselves. Dynaway reached out a few weeks later to ask when we would be ready to switch to production, and I told them we already had! It's been one of the best implementations that I have ever been involved with.

#### **How has it improved the lives of your employees?**

Kelly: It's drastically expedited the data entry process. Prior to the deployment, most of our maintenance team would spend the last few hours of their day finishing their administrative work. This is not only inefficient, but it also decreases accuracy since the technicians have to recall what they did throughout the work day. Once the technicians saw how the Dynaway EAM solution would transform their data entry routine, they all wanted to get on board.

#### **How do you see Dynaway EAM working with the future adoption of technology, such as IoT and predictive maintenance?**

Kelly: We have flow meters, scales, and a variety of other assets that we'd like to be able to connect to the Dynaway EAM system. This will make it possible to see, for example, how many times something has rotated. We can then leverage and analyze that data to automatically schedule maintenance around actual use, instead of making an educated guess and manually scheduling maintenance on an estimated timeline like every two months.

“**Dynaway guided us through common setup scenarios and helped us make the best choices for our company. Our employees absolutely love the solution and user adoption has been a success.**”

**Kelly Kane, Manager of Information Systems, Algood Food**

#### **Is there anything we missed that should be mentioned?**

Kelly: I think it's important to have your maintenance team on board, because they are really the ones that are going to be using it. The Maintenance Managers at Algood were actively involved in the process from the beginning—talking through options, discussing selection criteria, and watching demos of the various contenders. When they saw the targeted functionality and ERP integration in the Dynaway EAM solution, they immediately said, “That's going to be the one to beat right there.”



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**Kelly Kane, Manager of Information Systems,  
Algood Food**

### About Dynaway

Dynaway is a privately held independent software vendor with an exclusive focus on providing valuable solutions for the Microsoft Dynamics® 365 platform.

Founded in 2001, Dynaway is a software development powerhouse that takes new ideas, industry trends, and end customer insights, and transform these into fully-fledged, high-quality software solutions for the entire Microsoft Dynamics 365 partner channel.

### Contact us

To hear more about Dynaway EAM, just email [info@dynaway.com](mailto:info@dynaway.com) and we will connect you to a Dynaway sales representative.

You can also find extensive information about our products and technologies, and read more customer references, on [www.dynaway.com](http://www.dynaway.com).