



800.872.7000

[www.pepconet.com](http://www.pepconet.com)



Corporate Mailing Address  
P.O. Box 1570  
Willoughby, Ohio 44096

Corporate Physical Address  
33210 Lakeland Blvd.  
Eastlake, Ohio 44095

Electrical + Utility/High Voltage + Industrial/Automation  
Data/Communications + Lighting + Safety/Tools

**"From Substation to Workstation ...  
*We're Distribution Unleashed!*"**



[www.pepconet.com](http://www.pepconet.com)

Electrical + Utility/High Voltage + Industrial/Automation  
Data/Communications + Lighting + Safety/Tools





The Pepco organization is led by a strong team of qualified and experienced leaders committed to continuously improving customer satisfaction through service to our clients.

# SINCE 1968

## Who We Are

Pepco, a premier electrical solutions distributor and packager, meets the needs of its customers by providing them with a full line of quality products, support personnel, and expert services.






We offer complete solutions for all of our customers' electrical needs. Our service-oriented professionals and engineers are equipped to create customized solutions designed to meet our clients' individual demands.

We are fully committed to supporting our clients at every level of their business, through any stage of any project. From design and support, to successful implementation, we are committed to your business's success.

With thousands of products from over 200 of the industry's top manufacturers; we are your complete source for electrical solutions.

*Consistently ranked as one of the top 60 electrical distributors in the United States by tED Magazine*, Pepco is uniquely positioned to bring value-added services and cost efficiencies to assist its customers with power distribution, utility/ high voltage, industrial/automation, data communications, lighting, safety/tools, and national power & utility packaging products and solutions.

## Pepco at a Glance

-  Employs more than 130 highly experienced, service-oriented professionals and engineers
-  200,000 square-feet of total warehouse space
-  200+ manufacturers represented
-  Operates a fleet of delivery trucks
-  Five locations throughout Ohio



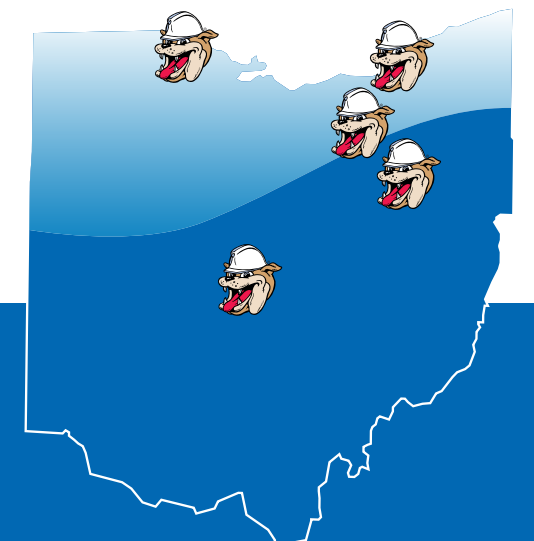
Pepco  
**EASTLAKE**

Pepco  
**AKRON**

Pepco  
**CANTON**

Pepco  
**TOLEDO**

Pepco  
**COLUMBUS**



Pepco operates a fleet of trucks and over 200,000-square-feet of total inventory at its five locations throughout Ohio.



# Products and Solutions

## Pepco is *Comprehensive Electrical Distribution*

Pepco can help you implement cost-effective solutions for any type of electrical requirement. We have the products and solutions for your Construction (Residential, Commercial & Industrial), Utility, Government & Institutional, and Industrial projects.

### + Electrical Supplies

Pepco offers a vast array of electrical products and services that will allow you to fulfill all of your electrical and supply needs. A complete inventory of your daily commodity items, electrical distribution and components, lighting, datacom, safety and tools are complimented by general supplies. Our veteran sales team will provide you with the service and technical support you need to meet all of your electrical requirements.

### + Safety/Tools

Pepco offers a complete line of tools and safety equipment, including hand tools, testers, PPE, and much more. Our staff is highly experienced and trained in current OSHA standards and can present your organization with the newest products and technologies on the market. We also offer on-site training, product demonstrations, and safety equipment testing services.

### + Lighting

Pepco's Lighting Division offers a comprehensive array of products and services. Our knowledgeable and highly trained staff, LC and Controls Certified, will visit your business or jobsite and are capable of conducting Light Level Analysis and Energy Audits. We will analyze your lighting needs in order to understand your expectations and provide you with lighting solutions in a timely, accurate, and professional manner.

### + Data/Communications

Pepco offers a diverse selection of leading manufacturer's Data/Communications products, including a full-line of premise infrastructure supplies. Our team of skilled professionals will coordinate voice, data, audio, video and surveillance systems for any residential, commercial, industrial, institutional, or utility application.



### + National Power & Utility Packaging

Pepco is a national, comprehensive packager for power and utility projects. Our cross-functional business platform brings value-added services and cost reductions to power and utility projects for customers, vendors, engineers, architects, and consultants. Our packaging capabilities allow us to unite our traditional expertise in power distribution with centralized packaging, management, and support.

### + Power Distribution

Pepco specializes in switchgear, medium and high voltage projects with the knowledge and capabilities to deliver timely, complete and accurate solutions. Our Project Managers coordinate timely deliveries and material staging with our Logistical Support Groups to ensure on-budget distribution projects. They can also form a pre-construction budget analysis to better understand your needs and the appropriate resources for your project.

### + Utility/High Voltage

Pepco's expert utility and high voltage staff combine products from all of our divisions to meet the requirements and specifications of any transmission, substation, or distribution project, while furnishing customers with in-house electrical engineers capable of assisting with procurement and design. Customers have access to an Emergency Hotline 24 hours a day/7 days a week/365 days a year should they need materials or services during non-business hours.

### + Industrial/Automation

Pepco's highly skilled engineering staff and global manufacturing representation deliver superior problem-solving ideas and support for all of your industrial/automation requirements. Pepco successfully implements new automation strategies and delivers emerging technologies across all platforms of today's challenging industrial automation applications. Pepco has over 200,000 square feet of warehouse space and 18,000 SKU's in stock for next day servicing of your OEM and MRO product requirements.



# ***Pepco Can Help you Save Time and Money with a variety of Managed Services.***

## **VMI - Vendor Managed Inventory**

VMI (Vendor Managed Inventory) is a program in which Pepco teams up directly with your business to help manage your day-to-day inventory processes. This relationship is customized to fit your organizational needs that may involve managing your entire inventory or just a specific subdivision of supplies and materials based on an individual job or project.

Once you've determined where you need the most assistance, Pepco will engage in managing your material flow from the ordering of materials, delivery, and stocking your racks and shelving on-site. VMI is an effective way to improve your inventory performance. It can help your organization reduce your warehouse operating costs by freeing up your employee's time to take on more critical tasks. It can also help lower your overall inventory investment allowing you to focus on your core business, therefore improving your cash flow.

- Customized program to meet customers' needs
- Set clear and defined objectives and goals
- Define items and set minimum and maximum levels
- Scheduled progress reviews
- Bar code and labeling requirements
- Establish replenishment criteria
- Use technology for ease of managing with the Innovo App



## **Job Site Management**

With our team of specialists, Pepco can work with your staff to provide comprehensive project material management services. With our unique capabilities and a highly skilled staff, Pepco will work with your team to optimize efficiencies at your project site or business facility.

- Collaborative effort to customize project services and maximize profits for customers
- Dedicated Project Manager oversees and manages the course of the project
- Job Boxes, Wire Handling equipment, and Lighting Carts can be provided upon request
- Pre-Installed Pulling Eyes, Paralleling and cut to length services are available for Wire and Cable projects



## **Logistics Management**

Pepco can provide special delivery services for the most challenging job sites. Pepco has the tools to package and unload your equipment at the site, per your requirements and also in emergency situations. Pepco will also provide on-site storage capabilities for the most critical materials in order to maintain work site efficiencies.

- Flat-bed delivery vehicle with "self-unloading" equipment for ease of off-loading larger, heavier and bulky equipment
- Secure on-site storage container for bulk or racked materials
- Convenient 24 hour emergency line for those off-hour times of need
- Daily deliveries are offered when needed



## **Product Modification Services**

Pepco can provide custom modified enclosures within your project time line requirements via use of a Steinhauer Machine. There is no modification too large as this machine has the capacity to modify an enclosure up to 94 inches tall and 86 inches wide.

- Pre-Site Modified Enclosure Services
- Cut, Drill and Tap
- Back Panels and Full Size Enclosures
- CAD Drawing submittals for approval
- Steel, Stainless Steel and Plastic enclosures



[www.pepconet.com](http://www.pepconet.com)

**Pepco**  
Professional Electric  
Products Company

**"From Substation to Workstation ...  
We're Distribution Unleashed!"**

