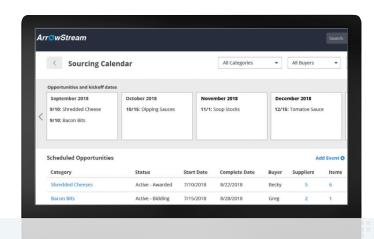
# **ArrowStream**

# STRATEGIC SOURCING

Turn your supply chain data into purchasing power with a sourcing application streamlined by complete integration with your product, spend, and contract data. Built for the foodservice industry, ArrowStream Strategic Sourcing connects you with our database of over 8,000 foodservice suppliers while simplifying and accelerating the sourcing process.



#### **HOW YOU BENEFIT**

- Establish a consistent & repeatable process for your sourcing organization
- Run more events in less time with automated data preparation
- Reduce research time & find qualified suppliers that work with foodservice clients
- Run multi-round sourcing events & secure the right product at the best price
- Connect awarded supplier details directly to your ArrowStream contract system



# ARROWSTREAM'S END-TO-END SOURCING WORKFLOW

ARROWSTREAM STRATEGIC SOURCING CREATES A DATA-DRIVEN & STRUCTURED PROCESS FOR MANAGING SOURCING OPERATIONS IN THE CHAIN RESTAURANT INDUSTRY



# Strategic Sourcing



#### **CAPABILITIES**

#### Supplier Discovery Database

Identify potential suppliers among the ArrowStream network of 8,000+ foodservice suppliers. View detailed supplier profiles to find partners that offer the products, services or the distribution footprint your organization needs.

#### **Supplier Inquiry**

Use our supplier network for rapid research. Quickly canvas hundreds of suppliers at once from our database to identify the right ones for your sourcing event, or to get quick product and capacity questions answered without the need for a sourcing event. Ask questions anonymously to protect your brand.

## Sourcing Calendar

Assess your opportunities and then establish a monthly plan for your team by scheduling future sourcing events. Receive proactive reminders for upcoming events and convert them into active sourcing events.

#### Sourcing Event Manager

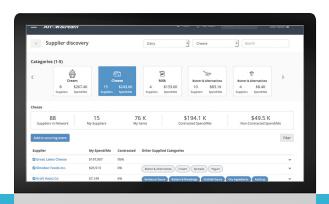
Create a structured and repeatable sourcing process with your suppliers through an easy-to-use bid capture workflow tool built specifically for foodservice. With just a few clicks, select the products to source, the suppliers to invite, and begin collecting bids. Run single or multiround events.

#### Scenario Analysis Tools

View bid responses through an interactive decision support tool that allows you to configure multiple scenarios such as "award to lowest cost bid" or "select incumbent." Adjust settings within the tool to view total savings. Define the optimal scenario and award the winning suppliers.

## **Contract Price Integration**

Take advantage of our unified platform by connecting supplier and pricing details directly to ArrowStream's contract management system. Updated pricing details enable ArrowStream's price audit capabilities and ensure correct invoicing.



Learn More

www.arrowstream.com