

The Goods on Goods-to-Person Technologies



Nearly **80%** of Americans
have shopped online,
with **43%** purchasing
weekly.



U.S. online retail sales **surpassed \$445 billion** for the first time in 2017.



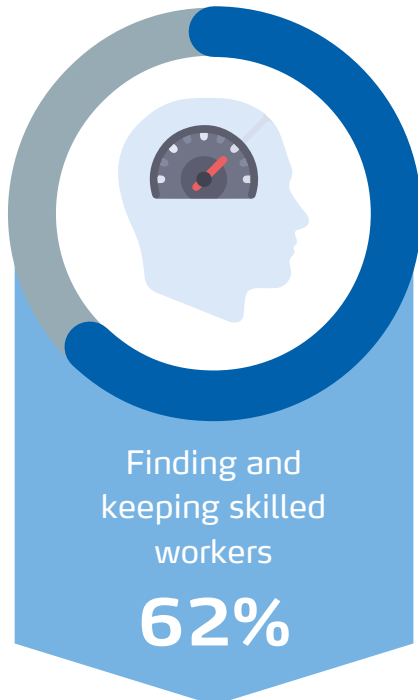
E-commerce sales are projected to hit **\$620 billion** by the end of 2020.

By 2018, the industry will need to fill approximately **1.4 million new jobs** at a rate of 270,000 per year.



The Bureau of Labor Statistics reports that **warehouse workers quit at a rate of 36%.**

When surveyed, more than 250 top logistics and supply chain managers said their three biggest workforce challenges are:



Automated storage and retrieval systems (AS/RS) create highly compressed storage of



Pallets



Cases



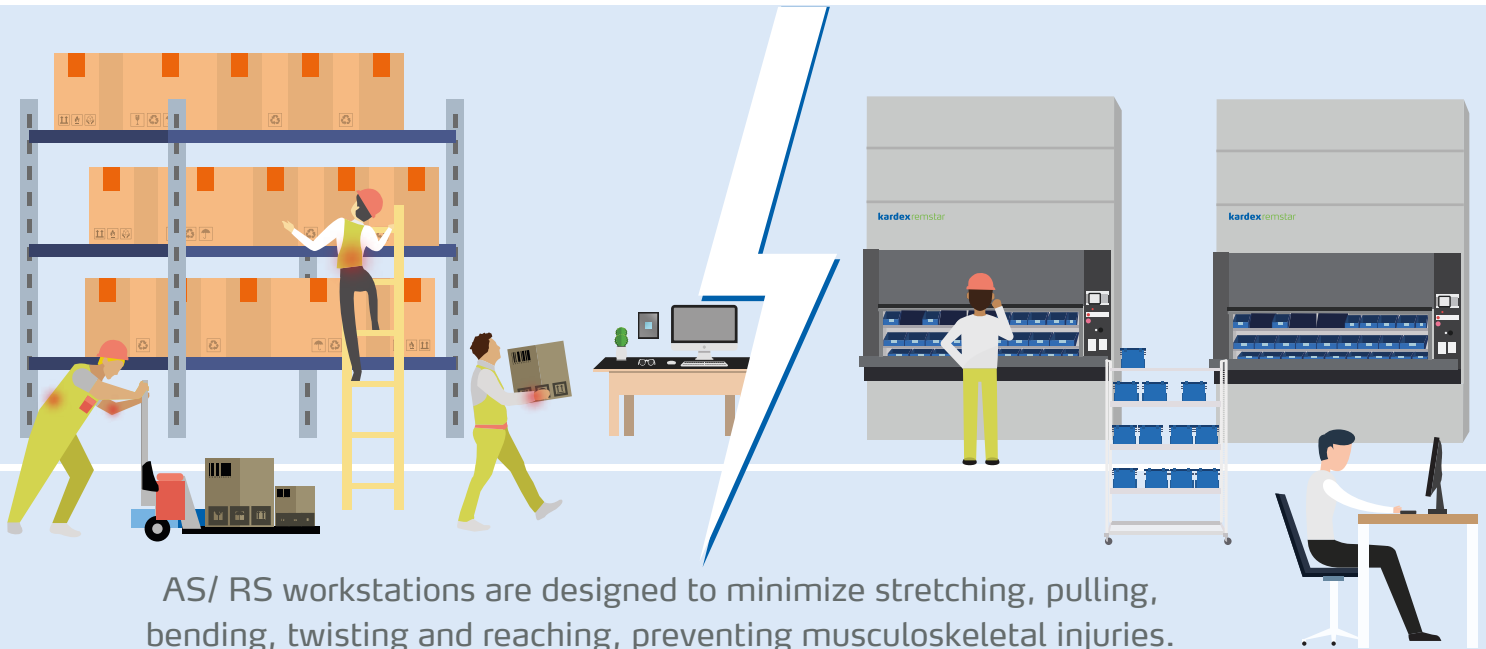
Totes



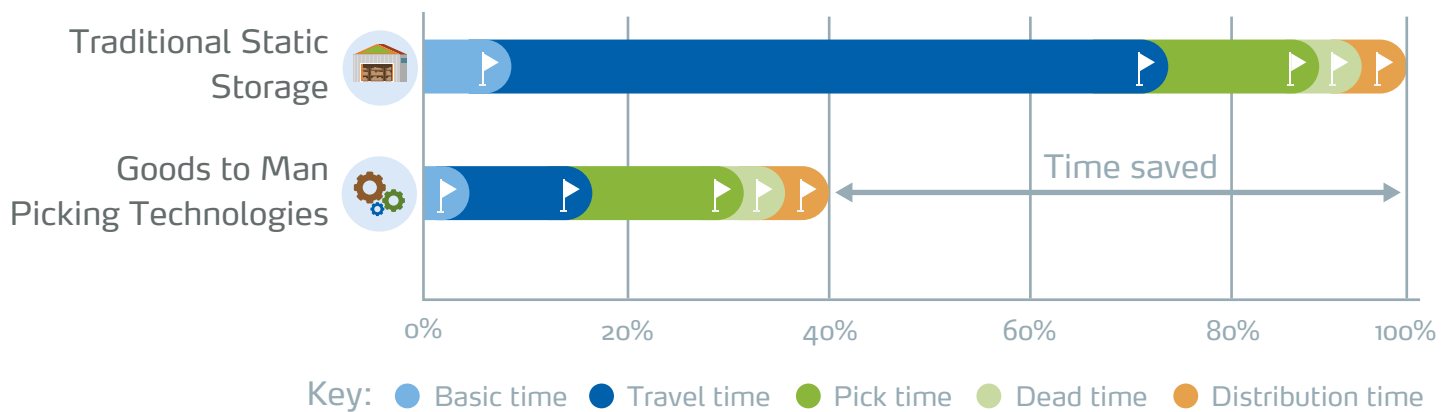
and eaches
(individual items)



Controlled by sophisticated software and mechanical controls, goods-to-person technologies deliver items required by an order directly to an operator.



Non-fatal workplace injuries cost US businesses nearly **\$62 Billion** yearly according to the 2016 Liberty Mutual Workspace Safety Index.



Installing an AS/RS can reduce labor requirements by as much as **66%**;



can save as much as **85%** of floor space required to store the same number of items in shelving;



and can increase accuracy levels to more than **99.9%**.



Goods-to-Person Automation Technologies

Various different original equipment manufacturers (OEMs) design, engineer and manufacture a wide variety of self-contained, goods-to-person AS/RS systems. The technologies handle different volumes, types and velocities of non-palletized inventory at variable speeds to accommodate varying throughput demands.

Crane-Based Mini-Load AS/RS

With a single, crane-mounted load handling device dedicated to each extremely dense storage aisle, mini-loads handle loads in cases, totes or trays.

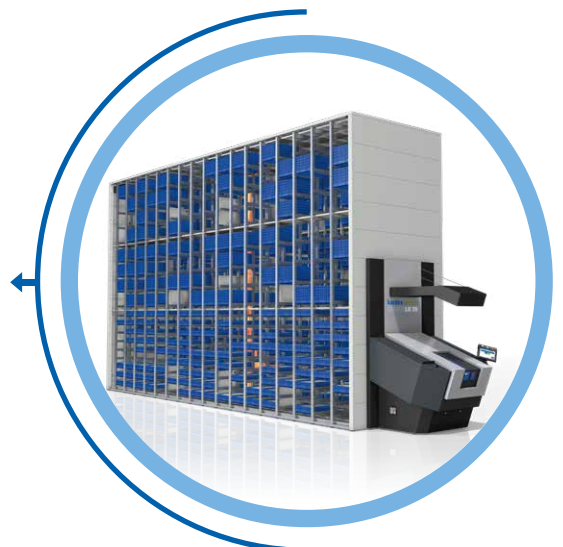


Robotic Shuttles

Handling cases, totes or trays, this type of goods-to-person automated storage system can deliver increasingly higher throughput based on the number of independently moving robotic shuttles inducted into the system.

Vertical Buffer Modules (VBMs)

The newest solution available, the Vertical Buffer Module, is a cost effective tote handling system consisting of an enclosed dense shelving system with a movable mast in the center that stores and retrieves totes, delivering them to an ergonomic turntable picking station or automatically delivering them via outbound conveyor.





Floor Robots

The system acquired and used by the world's largest online retailer stores inventory on portable, high-density storage shelving retrieved and transported from storage to picker by a fleet of autonomous, mobile robots.

Horizontal Carousels

Consisting of highly dense storage bins mounted on an oval track that rotates horizontally to deliver product storage locations to an operator, for quick order fulfillment.



Vertical Lift Modules (VLMs)

These enclosed automated storage and retrieval systems consist of two columns of trays with an inserter/extractor in the center delivering trays of stored items to the operator as needed.






















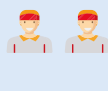





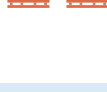







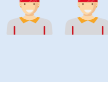







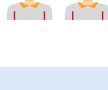
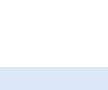


Vertical Carousels

Comprised of a series of carriers that travel bi-directionally in a vertical loop around a track (similar to a Ferris wheel), vertical carousels deliver stored items safely and quickly to an ergonomically positioned work counter at the operator's command.



Side-by-Side Comparison of Automated Goods-to-Person Picking Technologies

Goods-to-Person Technology	Item Velocities			Storage Density	Floor Space Savings	Labor Savings	Potential System Throughput	Cost
	 Slow	 Med	 Fast		 1=Worst	 5=Best		
Mini-Load AS/RS								
Robotic Shuttles								
Vertical Buffer Modules								
Floor Robots								
Horizontal Carousels								
Vertical Lift Modules								
Vertical Carousels	