



HEATING AIR-CONDITIONING REFRIGERATION DISTRIBUTORS INTERNATIONAL

## MASTER WHOLESALE MEMBERSHIP APPLICATION

Date: \_\_\_\_\_

### APPLICANT INFORMATION

Date of Firm's founding: \_\_\_\_\_ # of years actively involved in distribution of HVACR products\*: \_\_\_\_\_ # of Employees: \_\_\_\_\_

Firm Name: \_\_\_\_\_ # of Locations: \_\_\_\_\_

Firm Address: \_\_\_\_\_  
Street City State/Province Zip

Primary Contact: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Web Address: \_\_\_\_\_

\*Applicants in business for less than one year require a 3-year membership commitment and applicants in business for less than two years require a 2-year membership

### MEMBERSHIP ELIGIBILITY CRITERIA

In order to approve your application, please answer the following questions to determine your membership eligibility:

- |     |    |  |
|-----|----|--|
| Yes | No | Do you take title to product?  |
| Yes | No | Do you maintain a physical inventory?  |
| Yes | No | Do you operate a working sales counter <i>and</i> provide technical support? |
| Yes | No | Are your online sales only available to authorized accounts?                 |
| Yes | No | Do you operate a residential service business?                               |

### COMPANY INFORMATION

Please indicate your primary business emphasis code(s):

- |                          |                                |                             |
|--------------------------|--------------------------------|-----------------------------|
| CS - Controls Specialist | REF - Commercial Refrigeration | ENG - Engineered Products   |
| HY - Hydronic Heating    | HVAC - Equipment & Supplies    | SM - Sheet Metal & Supplies |

### MEMBERSHIP FEES AND AUTHORIZATION

Please remit your completed application and \$100.00 initiation fee. Each applicant understands that if for any reason their application is not accepted, the initiation fee will promptly be refunded in full.

#### SCHEDULE OF MEMBERSHIP DUES:

HARDI's schedule of dues, payable upon approval of application, is applicable to gross dollar volume for Heating, Air-conditioning, Refrigeration, Sheet Metal and related accessories for your last completed year. Please exclude sales from plumbing fixtures and equipment and other non-HVACR materials and/or equipment if any.)

*Dues are based on HARDI's Fiscal Year which is from January 1 - December 31. First year dues, excluding initiation fee, are calculated on months remaining in the fiscal year.*

Please mark the appropriate category:

Gross Dollar Volume (sales of previous year)	Schedule of Dues
\$500 million and over	\$5,100
\$250 to \$500 million	\$4,475
\$100 to \$250 million	\$3,975
\$40 to \$100 million	\$2,975
\$15 to \$40 million	\$2,550
\$5 to \$15 million	\$1,650
Less than \$5 million	\$975

### MEMBERSHIP REFERRAL

Were you referred by a current HARDI member? (Please be sure to let us know if so in order for us to recognize them)

Yes No If yes, which member: \_\_\_\_\_

Do you know any other organizations that might be interested in HARDI membership? \_\_\_\_\_