

# HARDI

HEATING AIR-CONDITIONING REFRIGERATION DISTRIBUTORS INTERNATIONAL

## WHOLESALE MEMBERSHIP APPLICATION

Date: \_\_\_\_\_

### APPLICANT INFORMATION

Date of Firm's founding: \_\_\_\_\_ # of years actively involved in distribution of HVACR products\*: \_\_\_\_\_ # of Employees: \_\_\_\_\_

Firm Name: \_\_\_\_\_ # of Locations: \_\_\_\_\_

Firm Address: \_\_\_\_\_  
Street City State/Province Zip

Primary Contact: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Web Address: \_\_\_\_\_

\*Applicants in business for less than one year require a 3-year membership commitment and applicants in business for less than two years require a 2-year membership

### MEMBERSHIP ELIGIBILITY CRITERIA

In order to approve your application, please answer the following questions to determine your membership eligibility:

- Yes No Do you take title to product?
- Yes No Do you maintain a physical inventory?
- Yes No Do you operate a working sales counter *and* provide technical support?
- Yes No Are your online sales only available to authorized accounts?
- Yes No Do you operate a residential service business?

### COMPANY INFORMATION

Please indicate your primary business emphasis code(s):

- CS - Controls Specialist
- REF - Commercial Refrigeration
- ENG - Engineered Products
- HY - Hydronic Heating
- HVAC - Equipment & Supplies
- SM - Sheet Metal & Supplies

### MEMBERSHIP FEES AND AUTHORIZATION

Please remit your completed application and \$100.00 initiation fee. Each applicant understands that if for any reason their application is not accepted, the initiation fee will promptly be refunded in full.

Please mark the appropriate category:

#### SCHEDULE OF MEMBERSHIP DUES:

HARDI's schedule of dues, payable upon approval of application, is applicable to gross dollar volume for Heating, Air-conditioning, Refrigeration, Sheet Metal and related accessories for your last completed year. Please exclude sales from plumbing fixtures and equipment and other non-HVACR materials and/or equipment if any.)

*Dues are based on HARDI's Fiscal Year which is from January 1 - December 31. First year dues, excluding initiation fee, are calculated on months remaining in the fiscal year.*

| Gross Dollar Volume (sales of previous year) | Schedule of Dues |
|--|------------------|
| \$800 million and over                       | \$15,525         |
| \$400 to \$800 million                       | \$12,400         |
| \$200 to \$400 million                       | \$9,300          |
| \$100 to \$200 million                       | \$6,200          |
| \$50 to \$100 million                        | \$4,150          |
| \$30 to \$50 million                         | \$3,325          |
| \$15 to \$30 million                         | \$2,825          |
| \$5 to \$15 million                          | \$2,075          |
| Less than \$5 million                        | \$1,250          |

### PRIMARY/SECONDARY HEATING & A/C BRANDS:

\_\_\_\_\_  
\_\_\_\_\_

### MEMBERSHIP REFERRAL

Were you referred by a current HARDI member? (Please be sure to let us know if so in order for us to recognize them)

Yes No If yes, which member: \_\_\_\_\_

Do you know any other organizations that might be interested in HARDI membership? \_\_\_\_\_