

# ENGAGE

## Customer Success Story



### Brilliant Recruiting powered by ENGAGE Talent

Octagon is a national specialized technology staffing and recruiting firm missioned to match the right people in technology with the right companies.

#### The Challenge

IT recruiting is a cut throat and competitive business. Finding top talent in this explosive job market is a huge challenge for any recruiting firm, including Octagon. The Octagon team thought there must be a better way to find top talent in this highly competitive world. Octagon does not care about quantity of applicants : they care about quality. Their biggest challenge was getting ahold of the top talent and then engaging them with the right things to say and at the right time. In addition, Octagon wanted to be considered a recruiting partner and advisor and not just a headhunter.

#### The Search

Octagon has been in the talent acquisition and recruiting business for a long time. They have used many tools such as LinkedIn Recruiter, ZipRecruiter and a bunch of ATSS. The search began to find something that would reduce the number of tools, be easy-to-use, and allow them to find candidates faster and with accurate contact details.

Immediately after seeing the ENGAGE Talent platform, the selection team knew they had found the right solution for their needs.

#### The Selection

With ENGAGE, Octagon is able to quickly identify top candidates quickly across specific skill sets, locations, industries, and keep up with all the industry trends and market conditions on a real time basis.

*"ENGAGE is cost-effective, a pleasure to use, eliminates our need for many tools, and saves us a lot of time and money." - Michael Dunn*

*"ENGAGE saves us a lot of time, reduces our Reliance on multiple tools, and gives us a clean interface without the high dollar price tag."*

**Michael Dunn**

Manager of Technology  
Recruiting

**Octagon Talent Solutions**

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**REQUEST A  
DEMO**

ENGAGE is honored and thrilled to have such a great champion in Octagon Talent Solutions. Start building a trusting relationship with your candidates by connecting the right candidate with the right opportunity at the right time with the right message.

**That's Brilliant Recruiting.**