

Using Membership to Boost Visibility!

Meet the Team



Lindsey Donner Chief Content Officer

15 years creating & editing content for web publication



Miranda Barrett VP of Membership

13 years of working with membership orgs for entrepreneurs

Editorial Team



25+ full-time expert editors & member success staffers who help members prepare articles for publication



Reach the entire YEC team:

Concierge@yec.co



YEC Member Dashboard

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MEMBER DIRECTORY	hank you for the update, <u>Frank Mengert</u> !
MEMBER EVENTS	5 Like
GET PUBLISHED	Add your reply
EXPERT PANELS	andon Ginsberg parelMagic
COACHING	D!
MARKETPLACE	to introduce myself - I'm Brandon Ginsberg, CEO at A



YEC

NEW - YEC Member App!



Tools to Increase Your Visibility

- 1. Articles & Expert Panels
- 2. Public Profiles
- 3. Member Forum
- 4. Other Visibility Tools





PUBLISHING



Why Publish?

BUILD VISIBILITY & CREDIBILITY by publishing expert content

SHOWCASE YOUR EXPERTISE when potential customers, hires, investors Google you





Why Publish?

CREATE EVERGREEN CONTENT Personal branding Hiring & onboarding Company site, white papers, etc. Sales & marketing collateral Investors, board, potential partners Social proof





Using the Website

Log in at member.yec.co and click on **GET PUBLISHED.**

Here, you can...

- Submit new articles
- Respond to editor feedback/ask Qs
- See current article status
- See your published content (coming soon!)
- Review guidelines
- Answer Expert Panels!

Using the Website





Expert Panels

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REFER MEMBERS

Participate in Expert Panels

Get exposure by answering short questions.

All Questions Unanswered

[LONGER ANSWERS PF a lot of steps involved a COO for your compa that smaller businesse remember during the during the actual searc this element so import	when looking to hire ny. What is one thing s should absolutely planning stages or ch process? Why is	[WOMEN IN TECH ON interview question yo would stop asking? W they be asking instead	u wish companies hat question should	[WOMEN ONLY; LON PREFERRED] As a bus most crucial but als consuming tasks th must tackle is hiring. difficulty you have en new staff, and how d	iness grows, one of the so most time- e founder or leader What's the biggest countered in hiring
🖉 Can't answer	💬 Answer	🖉 Can't answer	💬 Answer	🖉 Can't answer	💬 Answer



1,645 views | Aug 23, 2019, 01:15pm

12 Employee Wellness Initiatives That Work, According To Entrepreneurs



YEC COUNCIL POST | Paid Program Entrepreneurs

POST WRITTEN BY

Expert Panel, Young Entrepreneur Council

YEC is an invite-only organization comprised of the world's most successful entrepreneurs 40 and younger.

- Promoting employee wellness has countless advantages for both a company and its staff. Focusing on wellness can boost
- ¥ morale and job performance, as well as reduce insurance costs. It can also serve as a great perk for attracting new in

talent.

We asked the members of Young Entrepreneur Council what wellness initiatives they've implemented at their company, and what impacts they've seen as a result. Below are 12 triedand-true ideas to improve your employees' health and engagement in the workplace.







10 Surprising Facts About Online Degrees

LEARN MORE

Articles

Create and publish first-person expert articles for publication that showcase **YOUR** unique expertise as a leader 3,331 views | Aug 16, 2019, 07:30am

Now That You Have A Startup, How Should You Fund It?



bes

YEC COUNCIL POST | Paid Program



Jack Tai



CEO & Co-Founder of OneClass.





Choosing Your Topic

The best articles educate readers <u>and help them solve a</u> <u>problem</u>. They offer a fresh take based on your firsthand experience.

Ask yourself, **"What can I teach or share with my readers that no one else can?"**

This isn't an opportunity to sell. It's your chance to <u>build trust</u> and <u>showcase your knowledge</u>.

Editorial Guidelines

THE BASICS:

- 700-800 words (1k max) business advice/insights based on your expertise and field
- Must be previously unpublished (including LinkedIn posts)
- Do NOT sell or promote it undermines your credibility

- Check guidelines regularly for updates.
- Include a takeaway (or 2, or 3) to stay top of mind
- No politics, rant, religion, etc.

PRO TIP

Evergreen advice → more marketing opportunities for you





Role of the Editors

Collaborate with you to make your content the best it can possibly be

Develop your story ideas through 1-on-1 feedback

Ensure content meets publishing guidelines AND resonates with readers

Efficiency Secrets



- Read guidelines BEFORE writing
- Watch your inbox for updates from your editor
- Carve out time in the 2-4 weeks after submission to respond to editorial feedback quickly
- Hyperlink <u>all</u> research and data and disclose relationships so we can fact-check faster

Finally, **PLAN AHEAD**. Articles take an average of 3 to 5 weeks minimum because of the attention we give each one.



You're Published!

Now it's time to make sure you get your content into the right hands! Some quick ideas:

- Add title & link to your email signature
- Include link in your next company newsletter
- Email it to your staff and stakeholders
- Draft plan to share on all social channels not just today, but over several weeks/months
- Sit down with your team to get started on your next article topic! (And feel free to email ideas to <u>concierge@yec.co</u> before you get started.)



PUBLIC PROFILES

Your YEC Executive Profile







Shama Hyder is a visionary strategist for the digital age, a web and TV personality, a bestselling author, and the award-winning CEO of Zen Media – a global online marketing and digital PR company. She has aptly been dubbed the "Zen Master of Marketing" by Entrepreneur Magazine and the "Millennial Master of the Universe" by FastCompany.com. Shama has also been honored at both the White House and The United Nations as one of the top 100 young entrepreneurs in the country.

Under her leadership, Zen Media has grown an average of 400% growth annually since 2009 to include a team of 30 and serve clients ranging from publicly-held Fortune 500 companies to privately-held small businesses and nonprofit organizations across the globe.

Maximizing Your Profiles

Executive Profile

Share details on your professional background, experiences, business, publications, etc.

Author Profile

Appears as your byline in published articles.





MEMBER FORUM



YEC Member Forum

- Closed discussion group of YEC members nationwide
- A place to post questions and conversation starters around business topics & challenges
- Accessible on website and in mobile app
- Additional Facebook group



Reasons to Post Regularly

- Share your expertise with a global community of entrepreneurs
- Build name recognition & trust for yourself and your business
- Find solutions for your own challenges
- Closed and private safe place for questions
- Build relationships and credibility



Recent Discussions

- Sourcing a low-cost web developer
- Getting a Twitter account "verified" status
- Implementing automatic rate increases to clients
- Sourcing venues for business events
- Getting together with other members while traveling



OTHER TOOLS



Hosting a Local YEC Event

HOST A LOCAL YEC EVENT

Member Meet-Up

A casual get-together where **everyone pays for themselves**. We'll include a link to your meetup registration page in our event calendar and send an email to local members.

Member Hosted

A gathering of members where **you pick up the check** and handle event details as the host. We'll share the event on our calendar and in an email to local members. We'll also manage registrations and reminders for you!

Member Sponsored

A gathering of members with awesome sponsorship opportunities for you and your business. We'll handle all the details from planning promotion with a YEC staff member on-site to run your event. You pay for the event plus a \$3K event management fee* and your business.





YEC News June 19, 2019

Cresco Capital Partners Closes Oversubscribed \$60 Million Fund

<u>Codie Sanchez</u>'s company, Cresco Capital Partners, announced the closing of an oversubscribed <u>\$60 million fund</u> (CCP Fund II), surpassing their goal of \$50 million. Cresco Capital Partners has deployed approximately \$22 million to date from Fund II in 15 companies that operate across the cannabis supply chain.

Jeremy Brandt Profiled in REI Ink Magazine

Jeremy Brandt was profiled with a <u>cover story</u> in *REI Ink Magazine* where he talked about entrepreneurship, mentoring, his life journey, and real estate investing.

Robert Glazer Delivers TEDx Talk

<u>Robert Glazer</u> recently presented his first <u>TEDx Talk</u>, entitled, "It's Time to End Two Weeks Notice." In the talk, Robert discusses why the "two weeks notice" paradigm for changing jobs is a broken system that is bad for both employees and companies, and discusses a better way to handle employee transitions — a Mindful Transition program that is built on honesty, transparency, trust and respect.



Digital Badges



Social Media







Member

YEC Oct 2018 – Present · 1 yr 1 mo Pinedale, Wyoming



Take ten minutes and...

- 1. Log in, explore member dashboard
- 2. Update your profile and byline
- 3. Make a post in the member forum
- 4. Download the mobile app
- 5. Answer an Expert Panel question

QUESTIONS?

Use the Q&A box to type a question.

Concierge@yec.co

This presentation will be shared via email.

