

Everything you need to know to get published!

# Meet the Team



Lindsey Donner Chief Content Officer 15 years creating & editing content for web publication



Marisa Behnke Member Engagement Manager

5 years of working with membership organizations

**Editorial Team** 













25+ full-time expert editors & member success staffers who help members prepare articles for publication



### Role of the Editors

Collaborate with you to make your content the best it can possibly be

Develop your story ideas through 1-on-1 feedback

Ensure content meets publishing guidelines AND resonates with readers





"Every time I had an interaction with YEC, particularly with the editors of the pieces that I wrote myself, I was floored. They were total professionals, absolutely easy to work with, and responsive."

**Alyssa Rapp** 

PUBLISHING

# **Publishing With** Your Membership

Create and publish first-person expert articles for publication that showcase YOUR unique expertise as a leader



3,331 views | Aug 16, 2019, 07:30am

### Now That You Have A Startup, How Should You Fund It?



YEC COUNCIL POST | Paid Program

Jack Tai

CEO & Co-Founder of OneClass.











# Why Publish?

BUILD VISIBILITY & CREDIBILITY by publishing expert content

SHOWCASE YOUR EXPERTISE when potential customers, hires, investors Google you





# Why Publish?

#### CREATE EVERGREEN CONTENT

Personal branding

Hiring & onboarding

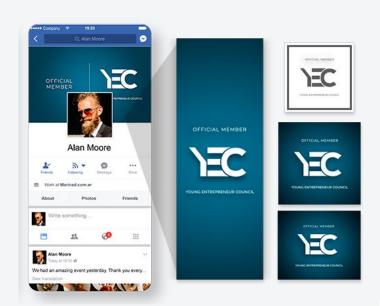
Company site, white papers, etc.

Sales & marketing collateral

Investors, board, potential

partners

Social proof





## Choosing Your Topic

The best articles educate readers <u>and help them solve a problem</u>. They offer a fresh take based on your firsthand experience.

Ask yourself, "What can I teach or share with my readers that no one else can?"

This isn't an opportunity to sell. It's your chance to <u>build trust</u> and <u>showcase your knowledge</u>.



### Topics That Always Work

- The last big problem your org solved + steps you took to fix
- One unusual tip for improving your output as a leader
- Very best or very worst business advice you ever received
- Top 3-5 predictions for what's next in your industry
- Unique ways you improve customer satisfaction

**PRO TIP** 

Know WHO your reader is before you choose a topic.





#### THE BASICS:

- 700-800 words (1k max)
   business advice/insights
   based on your expertise
   and field
- Must be previously unpublished (including LinkedIn posts)
- Do NOT sell or promote it undermines your credibility

- Check guidelines regularly for updates.
- Include a takeaway (or 2, or 3)
   to stay top of mind
- No politics, rants, religion, etc.

### PRO TIP

Evergreen advice → more marketing opportunities for you



# Using the Website

Log in at member.yec.co and click on GET PUBLISHED.

Here, you can...

- Submit new articles
- Respond to editor feedback/ask Qs
- See current article status
- See your published content (coming soon!)
- Review guidelines
- Answer Expert Panels!

# Using the Website





Forum

Members

**Expert Panels** 

Articles

Marketplace

v More





#### Browse





#### Discover



#### Recently Joined



New Mine CEO

a day ago



THE DATA INITIATIVE Founder and Chief Executive

2 days ago



Anna Anisin

Formulatedby Founder, CEO

17 days ago



Elizabeth Braman

JoyHub Co-founder. President

25 days ago



Jordan Savitsky

ATC Alert Founder & CEO

25 days ago



**Britt Fero** 

PB& Founder/Principal

a month ago

#### Recently Viewed







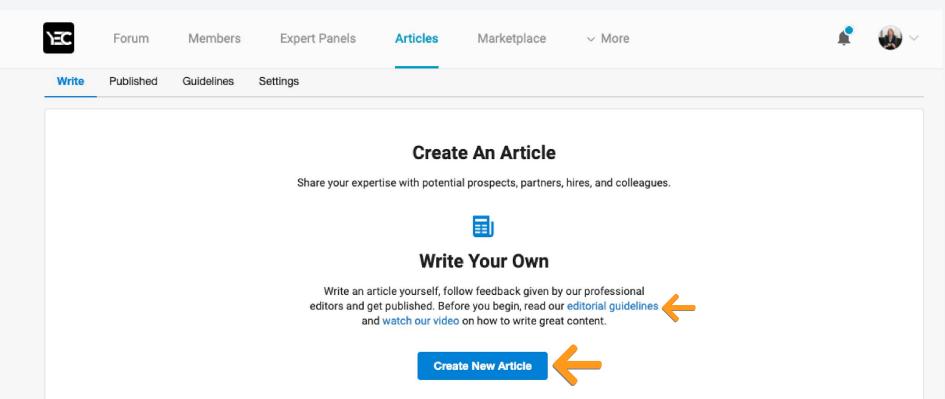


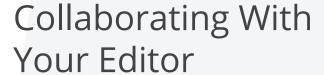




## Using the Website

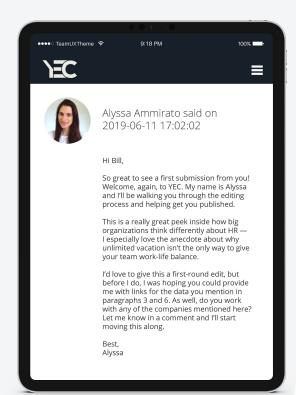






- Trust your editor they're here to expedite the process AND make you look great. You share the same goals!
- Respond quickly w/ questions or feedback
- If you have a member of your team helping you, set up an email filter or give them your credentials!
- Ask your editor for thoughts on your next topic(s)







## **Efficiency Secrets**

- Read guidelines BEFORE writing
- Watch your inbox for updates from your editor
- Carve out time in the 2-4 weeks after submission to respond to editorial feedback quickly
- Hyperlink <u>all</u> research and data and disclose relationships so we can fact-check faster

Finally, **PLAN AHEAD**. Articles take an average of 3 to 5 weeks minimum because of the attention we give each one.



### You're Published!

Now it's time to make sure you get your content into the right hands! Some quick ideas:

- Add title & link to your email signature
- Include link in your next company newsletter
- Email it to your staff and stakeholders
- Draft plan to share on all social channels not just today, but over several weeks/months
- Sit down with your team to get started on your next article topic! (And feel free to email ideas to <u>concierge@yec.co</u> before you get started.)





"The thought leadership that I contribute is super helpful to our branding and marketing. I'm using it as an asset to communicate with our existing audience. I look at it as validation."

#### **Erik Huberman**

PUBLISHING



### Resources to Help

### Need more help?

Here are some quick resources:

- concierge@yec.co
- Blog: <u>yec.co/blog</u>
- Member dashboard
   (to reach your editor, read guidelines, or check on article status: member.yec.co)



## **Expert Panels**





Forum

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#### **Expert Panels**

What is one particular thing to remember NOT to do when doing content marketing? What should people do instead?



15 Expert Answers. Add yours.

What is one low-cost way of growing your business? Why does this approach work so well?



16 Expert Answers. Add yours.

#### LONGER ANSWERS PREFERRED

Thoughtfully connecting with potential and current customers allows business to grow. What's your best advice for keeping conversations with your customers productive and positive? Why is this advice effective?



12 Expert Answers. Add yours.



### **Expert Panel**



Forbes

Billionaires

1,645 views | Aug 23, 2019, 01:15pm

### 12 Employee Wellness Initiatives That Work, **According To Entrepreneurs**



YEC COUNCIL POST | Paid Program Entrepreneurs

POST WRITTEN BY

talent.

Expert Panel, Young Entrepreneur Council

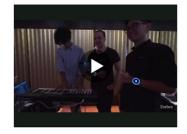
YEC is an invite-only organization comprised of the world's most successful entrepreneurs 40 and younger.

- Promoting employee wellness has countless advantages for both a company and its staff. Focusing on wellness can boost
- morale and job performance, as well as reduce insurance costs. It can also serve as a great perk for attracting new in

engagement in the workplace.

We asked the members of Young Entrepreneur Council what wellness initiatives they've implemented at their company, and what impacts they've seen as a result. Below are 12 triedand-true ideas to improve your employees' health and







10 Surprising Facts About Online Degrees

LEARN MORE

# QUESTIONS?

Use the Q&A box to type a question.

This presentation will be shared via email.



# THANK YOU!

