# **TOTAL ANESTHESIA MANAGEMENT**

Somnia provides customized perioperative anesthesia management services delivered by a responsive, experienced staff. For more than 20 years we've been committed to ensuring the effectiveness and safety of the services our local anesthesia practices deliver. We continually monitor and provide transparent reporting of our performance to ensure we meet your expectations. Core management services include:

#### **ACCOUNT MANAGEMENT**

An account management team led by a vice president will be responsible for ensuring peak service performance. S/he will assemble a team of dedicated account managers who will collaborate with your leaders and key stakeholders to achieve desired performance goals. The team remains engaged with your leadership and our local practice leadership through regular communication, reporting, and periodic site visits.

**LEADERSHIP DEVELOPMENT** We recruit and develop anesthesia leaders—physicians, nurses, and practice administrators—who are effective and achieve high level service performance. The executive team and senior clinical leaders from our national network collaborate to ensure mutual success.

### **RECRUITMENT/CREDENTIALING**

Our recruitment and credentialing services hold distinction as a Joint Commission Gold Certified Healthcare Staffing Service. An experienced and knowledgeable staff collaborate with peers at client facilities to find the right high-quality anesthesia clinicians for your organizations. Our extensive and growing national network of talented, best-in-class physicians and CRNAs allows us to quickly assemble and integrate local anesthesia teams customized to meet each facility's unique coverage needs.

## **CLINICAL TRAINING/EDUCATION**

We are proud of the ACGME approval we received to establish an anesthesia residency program at one of our practice locations. We are in the process of launching several more that will serve our dual goals of effective physician training and ongoing recruitment. To further

support those goals, we also participate in several Student Registered Nurse Anesthetist (SRNA) programs at most of our practice locations. We are committed to the ongoing training and education of anesthesia clinicians and leaders and view our role to be a critical and important contributor to the future of the anesthesia workforce in the U.S.

### PERIOPERATIVE MANAGEMENT

Smart management of perioperative services/ operating room utilization are key to success. We are committed to collaborating with your teams to ensure the optimal growth and performance of your surgical services and to delivering satisfaction to your staff and your patients. Ongoing monitoring and reporting of performance in these areas enable us to identify opportunities for improvement and to sustain peak service levels.

### **QUALITY ASSURANCE**

Long used as a role model, our clinical quality program is industry leading, designed to exceed regulatory and accreditation requirements and quantify anesthesia quality and stakeholder satisfaction. External validation comes from our continued status as a CMS AHRQ-listed Patient Safety Organization (PSO). As an advisory member to the Anesthesia Quality Institute (AQI) and publisher of studies and articles on the advancement of anesthesia quality and patient safety, we consider ourselves an "accountable anesthesia organization" dedicated to utilizing our proprietary QA systems and processes to improve clinical compliance, quality, and patient safety.



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### **REVENUE CYCLE MANAGEMENT**

Our expert team of anesthesia RCM professionals maximizes revenue performance, from payer contracting through point-of-service documentation, coding, and collections. Strict oversight and strong leadership ensure the financial targets we have jointly agreed to with clients are met. Our national footprint and our experience working with more than 200+ payers help us generate economies of scale our clients can leverage to their financial benefit. We are transparent in our reporting so you feel confident in the financial performance of the anesthesia practice.

#### COMPLIANCE/LEGAL

Our compliance and legal services team is led by a Chief Legal Officer. Together they ensure compliance with our management services, and support our local anesthesia practices. These services include supervision of our malpractice insurance program, mandatory HIPAA training and education, and the responsive and effective disposition of issues involving staff and/or patients. FORMULARY Prior to commencing clinical services at your facility, our experienced team of anesthesia technicians conducts an onsite assessment to ensure the compliant and appropriate compliment of equipment, supplies, medications, etc. Our logistics team advises our practices of the latest compliance requirements and advancements to ensure peak performance and safe, quality anesthesia components.

### STRATEGIC PLANNING AND INNOVATION

We continuously advance our clinical practice and management performance in support of our clients' visions and missions. Our modern approach to anesthesia practice management includes ongoing strategic planning and innovation, keeping us relevant and effective. Our proprietary online platform, Anesthesia Clinician Evaluation Report (ACER), provides all practice members with personal performance results and feedback. The development and launch of a proprietary Web-based OB patient satisfaction survey, taken at the bedside, and other ongoing advances in acute and chronic pain management also demonstrate our innovation.

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