



Liberty Bankers

Insurance Group

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ANNUITY MARKETING

800-274-4829

Rate Update

Several major influences are currently distressing global investment yields, and we are appropriately responding by adjusting our rates down by 5 - 10 bps effective next Monday, March 2nd. Please refer to the attached [Interest Rate Update](#) and [Product Portfolio](#) for details. We will honor our customary 45-day rate hold procedures.

Many producers are well on their way towards qualifying for our 2020 sales incentive trip to **Banff Springs, Canada** this September. Please refer to the attached [brochure](#) about this fabulous opportunity and commit to participating with our group of elite annuity professionals.

LBL and CLIC fixed annuity rates are consistently among the industry's most competitive, as evidenced by the tremendous volume of new business that comes our way. Thank you for your production and the trust you place in our companies.

Please send lots more business!

Rates below effective through Friday, February 28th

Bankers Elite (Enhanced Rate MYG's)

Bankers Elite 3	2.50%	3 Yrs
Bankers Elite 5	3.05%	5 Yrs
Bankers Elite 7	3.25%	7 Yrs
Bankers Elite 9	3.40%	9 Yrs

Bankers Series (MYG's)

Bankers 3	2.35%	3 Yrs
Bankers 5	2.60%	5 Yrs
Bankers 5 Premier	3.00%	5 Yrs



[2020 Incentive Trip](#)

Alberta, Canada
Fairmont Banff Springs

Bankers 5 Premier Plus	3.80%	1st yr
	2.80%	Yrs 2-5
Bankers 7	2.80%	7 Yrs
Bankers 7 Premier	3.10%	7 Yrs

Liberty Series (Traditional Fixed Annuities)

Liberty Choice	2.90%	1st Yr
	1.90% (Base)	Yrs 2-5
Liberty Select	3.55%	1st Yr
	2.05% (Base)	Yrs 2-7

SPIA Series (Immediate Income)

Our SPIA is exceptionally competitive. Shown below is a sampling of our current monthly income factors provided by \$100,000 premium for a male age 65, NQ with no premium tax. Illustrations are available on our website.

Monthly Income

5 Yr Term Certain:	\$1,735.00
10 Yr Term Certain:	\$ 933.00
Life Only Male 65:	\$ 549.00

When Interest Rate Matters - Sell LBL and CLIC!
For Agent Use Only

Liberty Bankers Life, 9800 Woodway Drive, Waco, TX 76712-3290. You can modify/update your subscription via the link below.



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