

Product update

Changes effective March 17

During this unprecedented, low interest rate environment, we are making the following fixed index annuity changes:

Performance Choice [®] Series	North American Charter [®] Plus Series
Performance Choice 8 Plus: <ul style="list-style-type: none">• Sales suspended Performance Choice 8: <ul style="list-style-type: none">• No change	Charter Plus 10: <ul style="list-style-type: none">• Premium bonus decreases to 3%• Low band premium suspended (minimum premium now \$75,000) Charter Plus 14: <ul style="list-style-type: none">• Premium bonus decreases to 5%• Low band premium suspended (minimum premium now \$75,000) 403(b) salary reduction sales suspended on Charter Plus 10 and 14

ATTENTION 403(b) PRODUCERS:
403(b) salary reduction only available on Performance Choice 8.

New business guidelines: To receive the current Performance Choice 8 Plus and North American Charter Plus products, applications must be received in the Home Office by 5 p.m. Central Time March 16, or submitted through e-App before March 17.

Watch your email for links to materials coming soon. Updated materials for business received on March 17 and after will be available on our website on March 17.

Questions? Call Sales Support at **866-322-7066**.
NorthAmericanCompany.com

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Contract numbers: [Performance Choice[®]](#) | [North American Charter[®] Plus](#)

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Note: If you have an active agent contract with the North American Annuity Division, and you choose to no longer receive emails, it is your responsibility to keep current with products, rates, and regulatory requirements through use of our website (www.NorthAmericanCompany.com) and Sales Support team (866-322-7066). To begin receiving e-mail messages, contact Sales Support at 866-322-7066.

North American Company for Life and Health Insurance[®]
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