

## CANNEX Quotes for Confidence Income Do Not Reflect Today's New Rates

The new rates announced Monday for EquiTrust annuities are effective today, Friday, March 13th. However, the SPIA rates on CANNEX for Confidence Income Annuity do not reflect today's new rates. Please inform your agents.

If you use the third-party vendor, CANNEX, for SPIA rate comparisons and illustrations, the rates are currently inaccurate and out of date.

Until CANNEX rates are updated, please run your SPIA/Confidence Income quotes from the EquiTrust Agent Website, at the Illustrations link. <u>Click here</u>.

Any Confidence Income Annuity applications received today or later will be subject to the new rates effective today. To see Monday's rate-change announcement, <u>click here</u>.

CANNEX anticipates the new rates will be implemented early next week. We will send a follow-up communication when the CANNEX rates are corrected.

## **Questions? Call Sales Support** at 866-598-3694 or visit the Agent Website at Agents.EquiTrust.com



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