

Product update

Additional changes effective March 24

As the low interest rate environment continues, we are making the following additional changes to our fixed index annuities:

Rates decrease on:

- NAC VersaChoiceSM
- Performance Choice[®]
- NAC IncomeChoice[®]
- Strategic Design AnnuitySM X
- North American Guarantee ChoiceSM
(multi-year guarantee annuity)

**Lifetime payment percentages
(LPPs) decrease on:**

- NAC BenefitSolutions[®]
- NAC IncomeChoice

NAC VersaChoiceSM changes:

- Optional enhanced liquidity benefit (ELB)
rider charge increases to .60%
- ELB waiting period increases to 3 years

New business guidelines:

To receive the current rates and features, applications must be received in the Home Office by 5 p.m. Central Time March 23, or submitted through e-App before March 24.

REMINDER: Clients will receive their lock-in rate in their first year. In subsequent years, clients will receive the rate aligned with the contract date.

Updated materials and rates for business received on March 24 and after are available at the link below or on our website on March 24.

Get materials

Get the announcement on the product changes effective March 17 [here](#).

Questions? Call Sales Support at **866-322-7066**.
NorthAmericanCompany.com

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Contract numbers: [Performance Choice[®]](#) | [NAC IncomeChoice[®]](#) | [North American Guarantee ChoiceSM](#) | [NAC BenefitSolutions[®]](#) | [NAC VersaChoiceSM](#) | [Strategic Design AnnuitySM](#) X

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Note: If you have an active agent contract with the North American Annuity Division, and you choose to no longer receive emails, it is your responsibility to keep current with products, rates, and regulatory requirements through use of our website (www.NorthAmericanCompany.com) and Sales Support team (866-322-7066). To begin receiving e-mail messages, contact Sales Support at 866-322-7066.

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