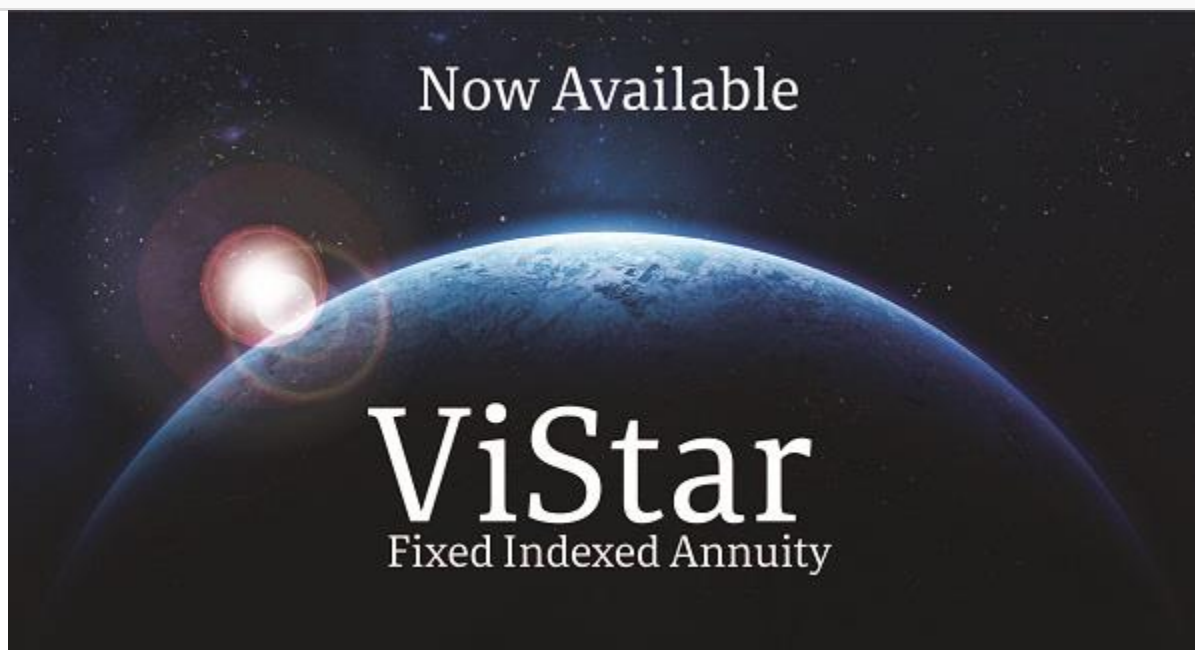


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## **The ViStar Fixed Indexed Annuity is Here.**

**The ViStar Fixed Indexed Annuity is a single premium, deferred, fixed indexed annuity designed to help your clients face their unique financial challenges at every stage of life.**

The ViStar Fixed Indexed Annuity ("ViStar") focuses on simplifying investment options by offering your clients the opportunity to potentially enjoy the positives of some of Standard & Poor's straightforward market indices while mitigating the risk of a declining market. In addition, the ViStar can provide a guaranteed income for life with its optional Lifetime Withdrawal Rider.

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## How do I prepare to sell the ViStar?

Licensing



Is your **licensing agreement** with GL Marketing up to date? Beginning in December of 2018, GL Marketing sent out new agreements to existing agents. If you were appointed with us **before January 1, 2019** and have not yet signed the GL Marketing agreement, you need to do so right away. Call Marketing Support at 800.767.7749 or **email us** to check the status of your agreement. If you haven't completed it yet, we will send it via DocuSign for electronic signature. If you were appointed after January 1, 2019, you have already signed the current agreement and no further action is needed.

Training



Log on to the **agent portal** and complete the product training.

Go!



Visit the **Sales Center** to see rates, illustrations, download the brochure and product guide, access the e-apps and more.

Bonus



Premium received from the ViStar Fixed Indexed Annuity will count towards the Agent Writing Bonus\* for Fixed

Indexed Annuities. **Download** the flyer for all the details.

## Do You Want to Know More?

**Register** today to join **GL Marketing's National Annuity Sales Manager Travis Scott** on Tuesday, March 3, 2020 at 2:00 PM EST for a live webinar and learn the ins and outs of the all new ViStar Fixed Indexed Annuity. Travis will provide an inside look at all of the features and benefits, the S&P indices and how they work, the optional Lifetime Withdrawal Rider and more.

Register Now

## Questions?

Contact our Marketing Support Team and Annuity Sales Consultants TODAY. We can be reached by email at [marketing@guggenheiminsurance.com](mailto:marketing@guggenheiminsurance.com) or by phone at **800.767.7749**.

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\*Eligibility requirements will apply.

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