



# NEWSWIRE

## **Improved Annuity Application and State Replacement Forms**

**Required March 17, 2020**

We are pleased to announce improvements to Annuity Applications used in most states, and State Replacement forms.

### **Annuity Applications**

The new application forms – dated 08-19 – apply to all annuity products for all states, with two exceptions:

- California – use the current Annuity Application: ANN-APP(12-16)
- Pennsylvania – for Confidence Income Annuity sales use 436-121(03-06)

### **State Variations – Annuity Applications**

- All States, Excluding States Listed Below – ICC19-ET-APP(08-19)
- Delaware, North Dakota, South Dakota – ET-APP(08-19)
- Florida – ET-APPFL(08-19)

### **Transition Rules**

Either the new 08-19 applications or the current applications may be used now and through the end of this month. Beginning March 17, the new 08-19 applications will be required. If you have preprinted application packets for states other than California, please replace them.

### **State Replacement Forms**

Revised replacement forms – dated 02-20 – are also available now for all applicable annuity sales.

## Available For Use Now

The new 08-19 applications and replacement forms are available now on [AppBuilder](#) and [E-App](#).

Questions? Call Sales Support  
at 866-598-3694 or visit the Agent  
Website at [Agents.EquiTrust.com](http://Agents.EquiTrust.com)



Products underwritten and issued by EquiTrust Life Insurance Company, West Des Moines, Iowa. Products distributed by EquiTrust Insurance Marketing Services; in California doing business as EQT Insurance Marketing Services.



IC19-ECN-1120  
FOR PRODUCER USE ONLY

EquiTrust  
7100 Westown Pkwy Suite 200  
West Des Moines, IA 50266