

#### **Fixed Annuities**

### The Lincoln Leader - Fixed Annuities

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### **Upcoming product and rider changes**

The following changes are effective March 16, 2020, unless noted.

### Lincoln Lifetime Income<sup>SM</sup> Edge 2.0 (and state variations) − lower income rates

Protected Annual Income percentages for *Lincoln Lifetime Income*<sup>SM</sup> Edge/Edge 2.0 are being reduced by 1.00% effective with new elections made on or after March 16, 2020.

# Lower maximum premium limit for fixed indexed annuities with a protected lifetime income benefit

Effective March 16, 2020, the maximum premium accepted will be **lowered to \$1M** (currently \$2M) for fixed indexed annuities with either *Lincoln Lifetime Income*<sup>SM</sup> Edge/Edge 2.0 or *i4LIFE*® Indexed Advantage.

## **Lincoln OptiBlend®** Plus fixed indexed annuity – sales suspended

The Lincoln OptiBlend® Plus premium bonus product will be suspended for new sales

effective March 16, 2020; *Lincoln OptiBlend* 5, 7 and 10 fixed indexed annuities remain available.

#### i4LIFE® Indexed Advantage with Guaranteed Income Benefit

The Benchmark Index Rate (BIR) for the rider will be lowered to 3.00%; this will lower the initial *i4LIFE* income and the Guaranteed Income Benefit amount for those ages 55 and older. This change will be effective with new elections made on or after April 13, 2020.

### Coming in April – Updated Annual Statements

Fixed indexed annuities with *Lincoln Lifetime Income*<sup>SM</sup> Edge 2.0 and *Lincoln MYGuarantee*<sup>SM</sup> Plus will reflect an updated statement design.

### 1035 exchanges: tips and reminders

Review the provisions of Section 1035 of the Internal Revenue Code and "like kind" exchanges.

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