



Equitable Annuity Update



We hope you are all safe, well and in good spirits during this difficult time. The entire Equitable team in Salt Lake City are safe and well after the earthquake on Wednesday. Our building did not sustain any harm or damage and we opened and resumed full operations as normal on Thursday. Today, we are happy to share we have 80% of our employees working safely from their homes full-time.

New Weekly Webinar Feature!

5-Minute Market Updates with Carrie

Carrie Freeburg, Director of Product Development, will be kicking off the Monday webinars with a quick market update.

Monday, 3/23 at 10:30 AM MST
Don't miss out. Space is limited!

[Register Now!](#)

Annuity New Business Service Updates

Below are the teams servicing updates as of March 19.

| Policy Status | Current Working Date |
|--|----------------------|
| New Applications Received and Entered in system | 3/17/2020 |
| Scrubbing new applications to identify missed items* | 3/10/2020 |
| Entering application and/or forms corrections into system | 3/12/2020 |
| Sending out initial requests for funds to transfer companies | 3/17/2020 |
| Completing final review of apps for approval | 3/19/2020 |

*Please note with our new prioritization process, cash with apps in good order and time sensitive transfers have been pushed to the top of the queue on the day we receive the application.

ERRORS & OMISSIONS INSURANCE PROGRAM

Our Error & Omissions (E&O) program is an exclusive offer to Equitable Agents, designed to protect you and your business from the high costs and effects of a claim.

[Learn More and Apply Today!](#)



AGENT TRIP STANDINGS

Due to the COVID-19 spread, we will assess the situation and will notify you by April 1 if we will postpone the trip.

Click [HERE](#) for the Nevis trip qualification standings **as of March 19, 2020.**

Upcoming Company Webinars

Monday, March 23rd:
[Equitable Annuity Product Overview](#)

10:30am CST

Join us to have a quick overview of all our annuity products:

- Secure Savings
- Secure Savings Elite
- Teton
- Teton Bonus
- Atlas index

Monday, March 30th:
[Cruise Through Equitable's Agent Portal](#)

10:30am CST

Join as we walk you through our efficient and easy-to-use agent portal. We'll provide tips on:

- Running Teton illustrations
- Running Secure Savings calculations
- Helpful forms
- And much more!

[CLICK HERE](#) for the current Annuity Rate Sheet.



Equitable Life & Casualty Insurance Company | 299 South Main Street #1100, SLC, UT 84111

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