

# **April 2020 Annuity Changes: Business Rules**

As we adjust to current economic conditions, we're making changes to select FIAs in April. Please see business rules below.

## What do I need to know?

### **Rate changes: Effective April 8**

- For applications we receive before **April 8**, we will issue the policy with the current rates.
- For applications we receive on or after **April 8**, we will issue the policy with the new rates.
- Standard rate lock rules will apply except for cash with application FIAs and MYGAs. Please refer to our **rate lock procedures**.

### **Compensation changes: Effective April 8**

• For applications we receive on or after **April 8**, we will issue the policy with the new compensation.

### FIA product feature changes: Effective April 21

- We will issue policies (premium received and in good order) before **April 21** with the current product features.
- We will issue policies on or after **April 21** with the new product features.
- Please note that standard rate lock rules do not apply to product changes.
- Materials will be available on SalesLink<sup>®</sup> on April 15.
- Illustration software and calculators will be updated on April 15.

### Contact us directly with any questions at salesdesk@fglife.com.

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# **Interest Rate Announcement**

= Ir	No change from the prior m Increase from the prior mon Decrease from the prior mon	onth		Faci	PowerAc	cumulator	1 1 1	a Power Act	.cumulatr	cortente Caretiremet	ent pro rosperity Fi	itte 1 tosperity	Elite to	No	Ccepro Accelere Charge <sup>1</sup>	No	Chargel	No	Charge	No	HUS <sup>® 1</sup> FG Acci Charge <sup>1</sup>	sumulatorph	ate Income	a Plus Choice 10	choice 10
	Fixed	Fixed		1.00%			1.00%		1.00%	1.50%	1.50%	1.50%	1.50%	<b>Charge</b> 1.50%		<b>Charge</b> 1.50%	-	Charge       1.00%		Charge 1.00%	_	1.00%	1.00%	1.00%	
	S&P 500 <sup>®</sup>	1-Year Point-to-Point Par Rate		_		_					_		_		45.00%		45.00%		40.00%		40.00%				
		1-year Monthly Point-to-Point w/Cap		_			_		_	1.85%	1.85%	1.85%	1.50%	1.60%	2.35%	1.50%	2.35%	1.50%	2.25%	1.60%	2.35%	1.10%	1.25%	1.60%	
		Monthly Average w/Cap		_			_		_	4.50%	4.50%	4.50%	_	_	_	_	_	3.25%	6.00%	3.50%	6.25%	2.00%	2.75%	4.00%	
		1-Year Annual Point-to-Point w/Cap		_			_		_	4.25%	4.25%	4.25%	3.50%	3.75%	6.50%	3.50%	6.25%	3.25%	5.75%	3.50%	6.00%	2.00%	2.50%	3.75%	
		2-Year Point-to-Point w/Cap		_			_		_	_	_	_	8.25%	_	_	_	_	_	_	_	_	_	6.00%	_	
		3-Year Point-to-Point w/Cap		_			_		_	_	_	_	14.25%		_	_	_	_	_	_	_	_	10.00%	_	
suo		1-Year Declared Rate on Gain		_			_		_	3.75%	3.75%	3.75%	_	3.25%	5.25%	3.00%	5.00%	3.00%	5.00%	3.25%	5.00%	1.75%	2.25%	_	
Crediting Options	Barclays	2-Year Point-to-Point Spread		_			_		_	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%				
diting	Trailblazer Sector 5 Index	2-Year Point-to-Point Par Rate		_			_		_	125%	120%	120%	100%	120%	145%	120%	145%	110%	150%	120%	160%				
Cre	Gold Commodity	1-Year Point-to-Point w/Cap		_						5.50%	5.50%	5.50%	4.50%	,,	<u> </u>					<u> </u>					
		1-year Term 2-year Term 1-year Term 2-year Term													/										
	Par Par Spread Par Spread																3-year	*	vear .	1-year					
	iShares®	Gold Trust (IAU)	23.00%	_	_	25.00%	_	-							FG	Guara	antee Pla		®	3.4-	<u> </u>		1.35	/	
		U.S. Real Estate (IYR)	33.00%	77.00%	5.90%	35.00%	79.00%	5.90%			MYGA	A Portfo	olio		Fixe	ed Rate	e		1.8	85%²	2.40% <sup>2</sup>	2.65%	<b>6</b> <sup>2</sup>		
		MSCI EAFE (EFA)	32.00%	74.00%	5.90%	34.00%	77.00%	5.90%																	
		Core S&P 500 <sup>®</sup> (IVV)	23.00%	49.00%	5.90%	25.00%	52.00%	5.90%																	
	Balanced Asset 10 Index™		43.00%	100.00%	5.10%	44.00%	100.00%	5.10%																ADV231	17 (04-2020)

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# **Fixed Annuity Product Features**

			/	Retirement Pro	Prosperity F	e 1	ProsperityE	iite <sup>®</sup> 10	ProsperityE	lite 14	ormance pro	elerator puse Acce	0
			<b>Benefit Base</b>	Reit	Protection	(	Protection	(	Protection	Pert	orne Acc	elerator Acc	Herc
			Only	Package	Package	Enhancement Package	Package	Enhancement Package	Package				
IUS <sup>8</sup>	Standard	Ages 0-75 (Prosperity Elite Ages 0-70)	4.00%	2.00%	4.00%	3.00%	6.00%	4.00%	7.00%	9.00%	5.00%	6.00%	7
Bor	Standard	Ages 76+ (Prosperity Elite Ages 71+)	4.00%	1.25%	3.00%	1.50%	3.25%	2.25%	3.75%	5.00%	3.25%	3.75%	
Premium Bonus <sup>®</sup>		Ages 0-75 (Prosperity Elite Ages 0-70)		2.00%	4.00%	2.00%	5.00%	_	_	7.00%	3.00%	_	
Pre	Lite	Ages 76+ (Prosperity Elite Ages 71+)	3.00%	1.25%	3.00%	1.25%	2.50%	_	_	4.00%	2.25%	_	6
Guaranteed Minimum Withdrawal Benefit Rider	Annual Roll-Up Rate		_	_	5.00%	_	5.00%	_	5.00%	2.75% +add-on rate	5.00% Performance factor <sup>4</sup>	5.00% Performance factor <sup>4</sup>	6
d al B		Ages 0-75	4.000/								5.00%	6.00%	
antee Idraw der	Income base	Standard Ages 76+	4.00%		40.000/7		40.000/7		10.000/7		3.25%	3.75%	7.
Guara With Ri	bonus (All Issue Ages)	Ages 0-75	0.00%		18.00%7	_	18.00%7	_	18.00%7	_	3.00%		
unu Minu		Lite States Ages 76+	3.00%								2.25%		6
Mini	Rider Fee		0.00%	_	0.90% <sup>3</sup>	_	0.90% <sup>3</sup>	_	0.90% <sup>3</sup>	1.30%	1.15%	1.15%	1.
_ ŧ *		Lump Sum			4.00%5		4.00%5		4.00%5				
anteed m Death it Rider	Roll-Up Rate	Payable Over Time	_	4.00%5	5.00% <sup>6</sup>	4.00%5	5.00% <sup>6</sup>	4.00%5	5.00% <sup>6</sup>				
Guaraı Minimun Benefit	Income-base bonus		_	_	18.00%7	_	18.00% <sup>7</sup>	_	18.00% <sup>7</sup>	-			
Min G	Rider Fee		_	0.60%	0.60% <sup>3</sup>	0.60%	0.60% <sup>3</sup>	0.60%	0.60% <sup>3</sup>	-			
	S&P 500	1-year Monthly Point-to-Point Cap	3.35%			1			1	]			
se		1-year Monthly Average Cap	18.75%										
Benefit Base Crediting Options		1-year Annual Point-to-Point Cap	8.00%										
Bene editi	Fixed Interest Rate		4.00%										
ō	Minimum Benefit Value Interest Rate		3.50%										





# **State Availability**

Available
State Variation

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Product not available

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In calculating the level of the Index, the index methodology deducts a maintenance fee of 0.85% per year, calculated daily. This fee will reduce the level of the Index and thus the amount of interest, if any, that will be credited to any Product. Furthermore, while the volatility control applied by CIBC as part of the index methodology may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return for products referencing the Index as compared to other indices not subject to volatility controls.

All rates, bonuses and fees are current as of the date of this document and subject to change for new issues at the sole discretion of the company. See Saleslink for current rates. Product availability and features may vary by state as indicated in the State Availability table and on SalesLink.

Annuities that offer bonus interest features may have higher fees and charges, longer surrender charge periods, lower credited interest rates and/or lower cap rates than annuities that do not provide the bonus feature.

Policy form numbers: ACI-1074 (01-15), API- 018 (06-11), ACI- 1018 (06-11), ARI- 1046 (11-12), ARI- 1054 (02-13), ARI- 1040 (11-12), ARI- 1068 (03-14), ARI- 1065 (11-13), ARI- 1039 (11-12); et al. Subject to state availability. Certain restrictions apply.

Form Numbers: API-1018 (06-11), ACI-1018 (06-11), FGL SPDA-MY-F (7-04), NY FPDEIA-10 (09-11), API-1074 (01-15), ACI-1074 (01-15), ARI-1056 (06-13), OM SPIA-C (01-10). OM SPIA (01-10): et. al.

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<sup>1</sup>The current rider charge is 1.25%.

#### <sup>2</sup>FG Guarantee-Platinum<sup>®</sup> 3. 5. 7

Fixed interest rates apply to these products. For FG Guarantee-Platinum® 3, 5, and 7, the interest rate is guaranteed for the first 3, 5, or 7 years respectively.

### <sup>3</sup>Rider charge for Protection Package

The Enhanced Guaranteed Minimum Withdrawal Benefit (EGMWB) Rider charge is 0.90% multiplied by the income base at each contract anniversary. The Enhanced Guaranteed Minimum Death Benefit (EGMDB) Rider charge is 0.60% multiplied by the highest rider guaranteed minimum death benefit amount on each contract anniversary.

earliest of:

- surrender
- annuitization or

· a death that triggers the benefits

If the policyholder terminates the EGMWB rider before the end of the policy, the charges for that rider will terminate. The EGMWB rider may be terminated after it has been in force 7 years, or if ownership is transferred during the withdrawal period.

### <sup>4</sup>Accelerator Plus<sup>®</sup> 10, 14

Income Base is equal to the greater of:

The Performance Multiplier is equal to 105% at issue and increases by the Performance Factor of 5% annually. At the end of 10 years, the Income Base will be 150% above Account Value, capped at 500% of premiums paid in the first contract year.

#### GMDB and GMWB Riders for Prosperity Elite 7,10,14

5Simple interest lump sum payment over 10 years.

<sup>8</sup>Vesting bonus unless otherwise noted.

### State Availability for Florida

<sup>9</sup>Reduced surrender charges apply to clients age 65+ <sup>10</sup>Product available to clients ages 0-64 only

The optional Protection Package includes two riders, each with their own separate charge. Both riders are required when purchasing the Protection Package.

These charges are deducted from the account value each contract anniversary until the

5% annual compound rollup; or

· Account Value multiplied by the Performance Multiplier.

<sup>6</sup>Compound interest benefit paid out over 5 years, for issue ages 71+, benefit will be paid

<sup>7</sup>Income Base Bonus applies to one of two benefit base calculations and may not apply; please see brochure and/or statement of understanding for additional information.