

GUGGENHEIM LIFE AND ANNUITYSM



June 2020 Interest Rates and Guggenheim Life and Annuity Company News

News

Check out our **NEW ViStar Fixed Indexed Annuity**. This 10-year, single premium, fixed indexed annuity is designed to accumulate funds and allow your clients to benefit from tax deferral while maintaining a simplified allocation.

Complete your agent product training, download sales materials, create illustrations, and complete e-apps by logging into the Agent Portal at [GuggenheimLife.com](https://www.guggenheimlife.com).

Do you want more information? Join Katy Segraves and Conor Byron on Wednesday, June

17, 2020 at 2PM EST for a live webinar which will feature the ins and outs of the ViStar Fixed Indexed Annuity.

Space is limited, please [click here](#) to register today.

Premium from the ViStar Fixed Indexed Annuity will be counted towards the **2020 Writing Agent Bonus*** for fixed indexed annuities.

Reminder:

Is your **licensing agreement** with GL Marketing up to date? Call **Marketing Support at 800.767.7749** or **[email us](#)** to check the status of your licensing agreement. If you haven't completed it yet, we will send it via DocuSign for electronic signature. If you were appointed after January 1, 2019, you have already signed the current agreement and no further action is needed.

Rates

Rate changes are in store for June 2020.

Download the Rate Sheet



We are focused on your success.

While some of the team is working remotely, we have access to phone, fax, and email and we are conducting business as usual.

If you are an agent with pre-sale or product questions, your Annuity Sales Consultants are working hard for you.

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[Download the GL Marketing contact list here.](#)

Writing Agent Bonus

GL Marketing is paying a 1% commission bonus* on all Fixed Indexed Annuity premium above \$300,000 in 2020.

This bonus combines the premium for the ViStar, the Highlander, and the Highlander 7 Fixed Indexed Annuities and pays once the threshold has been met.

Download the Bonus Flyer now for complete details.



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*Eligibility requirements will apply.

Interest rates are effective as of 6/1/2020 and guaranteed for the initial term. Future interest rates are subject to change at the discretion of Guggenheim Life and Annuity Company, subject to the minimum guarantees.

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Guggenheim Life, whose office is located at 401 Pennsylvania Parkway, Suite 300 Indianapolis, Indiana, issues the ViStar Fixed Indexed Annuity on form number GLA-INDEX-02, the Highlander Fixed Indexed Annuity on form number GLA-INDEX-02 and the Highlander 7 Fixed Indexed Annuity on form number FIA-INDEX-07M, or variations of such. The products and/or certain product features may not be available in all states. Guggenheim Life is not licensed in New York.

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