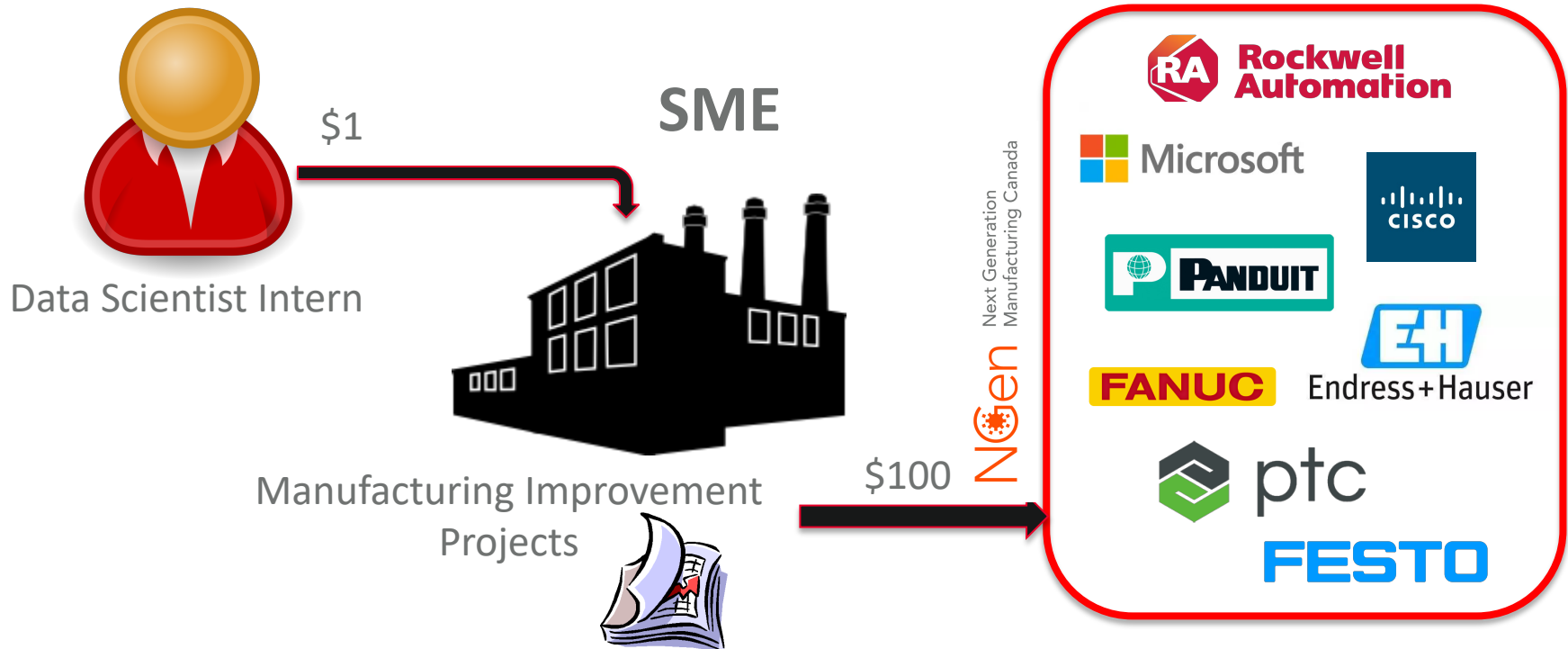
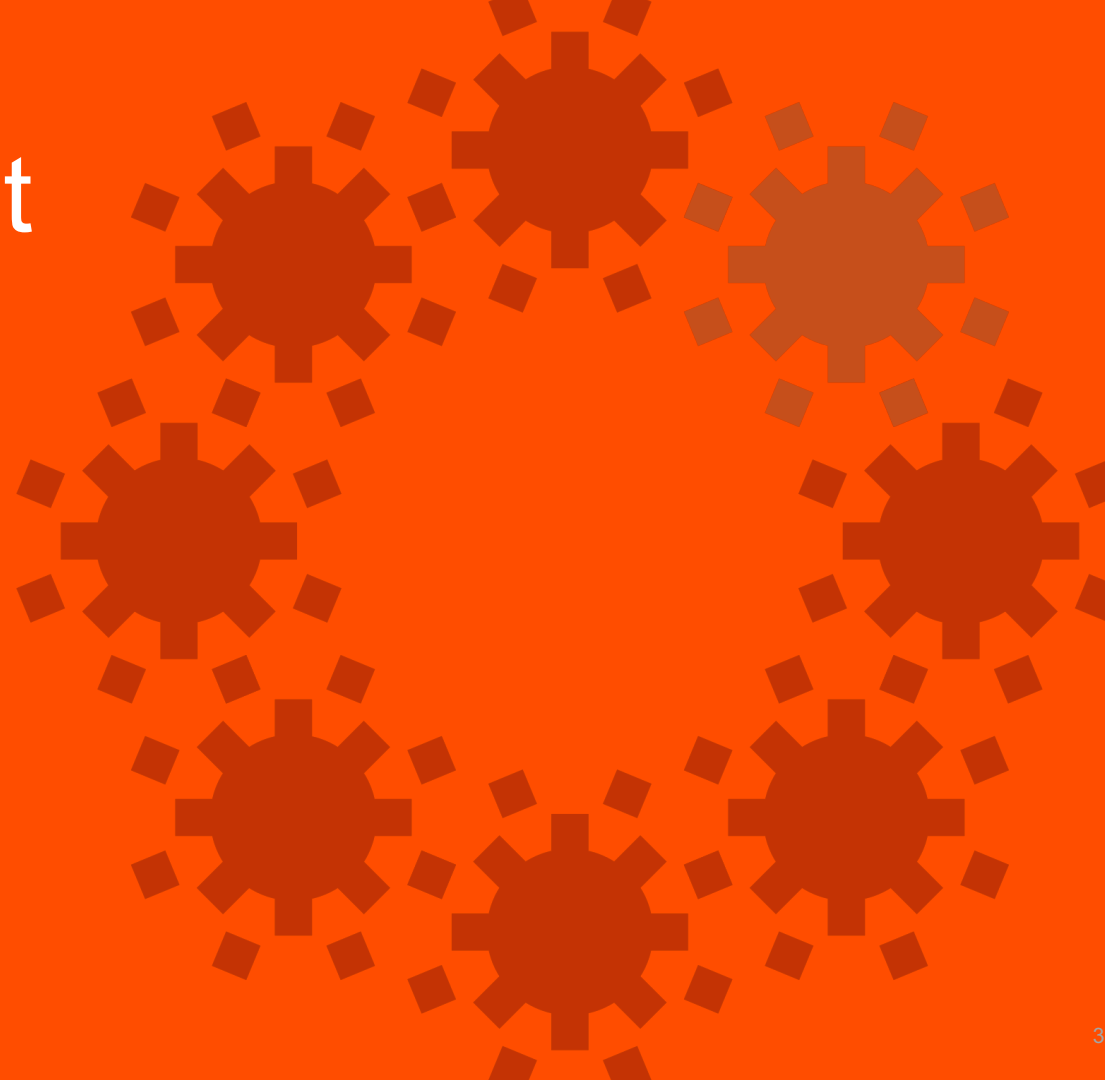


Ehren Jones, Regional Sales Operations Manager – Canada  
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- We are the largest company in the world dedicated to industrial automation and information.
  - 110+ years old
  - 23,000 employees globally
  - 10 locations in Canada + distributors
- Our vision: The Connected Enterprise helps companies make better decisions by providing people with insight from analyzing data from connected machines. These insight will impact People, Process and Technology.



# Backup Content



- Current landscape challenges
  - Lagging behind the world in technology adoption
  - Existing technology that could have an immediate transformative change on Canadian Manufacturing
  - SME's struggling to know where to begin on their digitization journey

# Outcome /Goals or project

- Low Cost & Scalable
- Helping SME's with a place to start
- Identify projects with business case from analytics
- Impact a high volume number of SME's
- Leverage a group of partners to collaborate on solutions for SME's
- Cultural change around Technology adoption
- Potential engagement with Colleges & Universities

# Awards we are proud of



11<sup>th</sup> year in a row