

A man in a factory setting, wearing an orange high-visibility safety vest over a blue hoodie, safety glasses, and large blue earmuffs, is looking at a tablet held by another man. The second man is wearing a light blue button-down shirt and glasses. The background shows industrial machinery and a control panel with green and red buttons.

# Mobilize your Business with Microsoft

Bryan Lesko  
Windows Device TSP





3+  
Devices

Anywhere  
Anytime

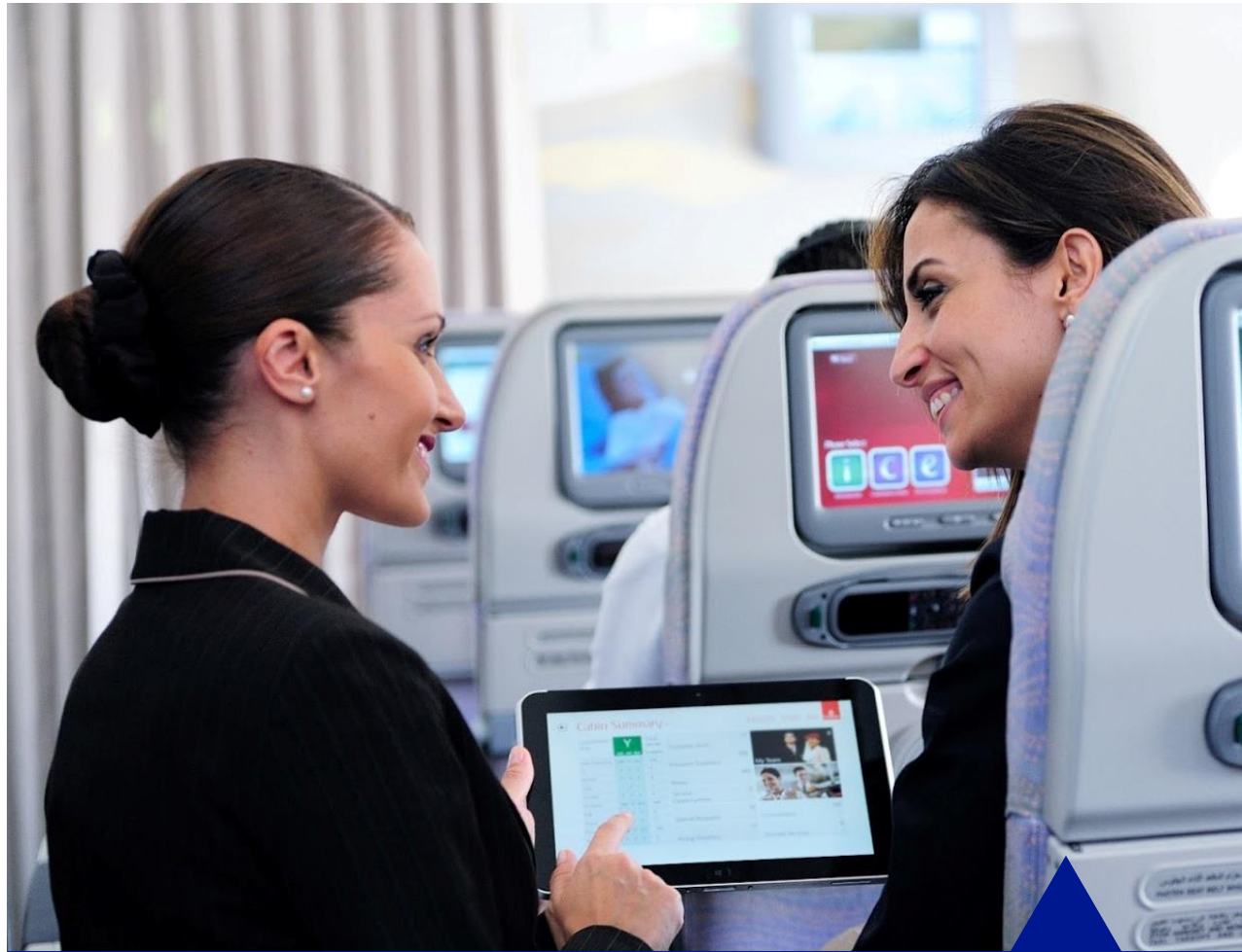
Dispersed  
Data

The world  
has changed





Mobility has changed  
how we work



...and can change how  
we do business



A man and a woman are sitting on a train, looking at a tablet together. The man is wearing a grey suit and a blue tie, and the woman is wearing an orange jacket. They are both smiling and looking at the tablet. The train has blue patterned seats and large windows showing a green landscape outside.

Anywhere, anytime expectations

Consistent user experience  
across devices

Protecting data across devices  
and the cloud

# Mobility has changed how we work



Embrace mobility,  
Take your business to the next level



# Microsoft for mobility



User Experience



Productivity  
& Data



Security



Management



App Platform



# Microsoft for mobility

## Familiar User Experience across Devices

From phone, tablet  
and desktop

Touch and Non touch  
enabled devices

Familiar desktop  
experience along with  
modern apps



User Experience

Productivity  
& Data

Security

Management

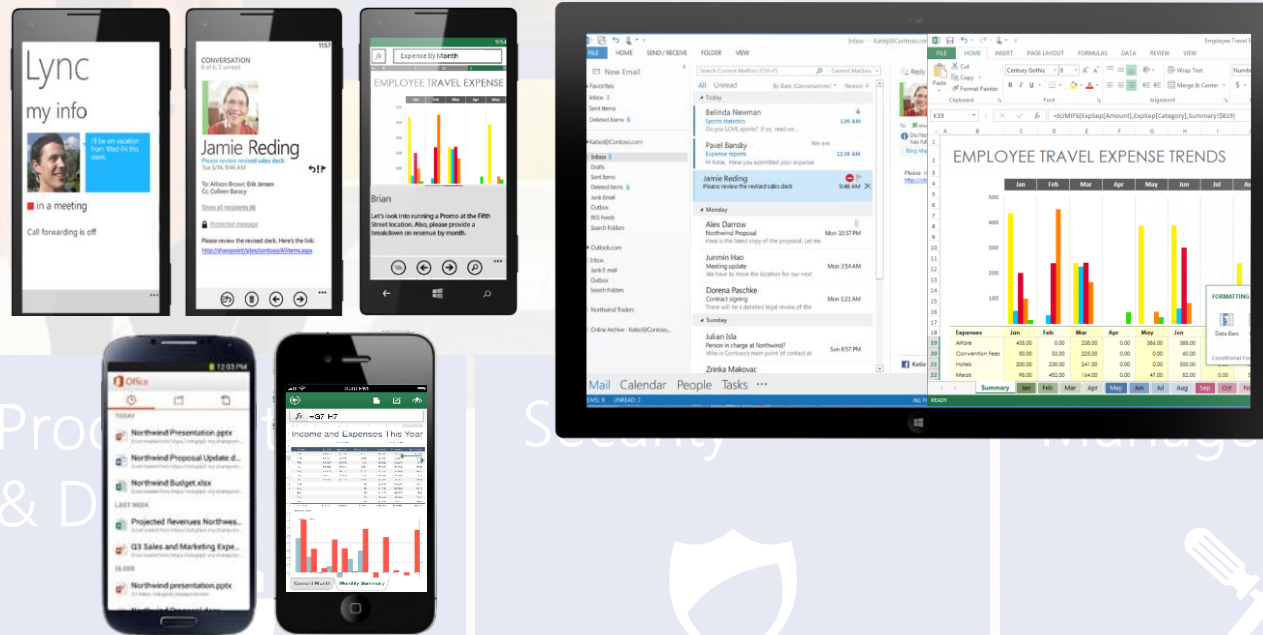
App Platform





# Microsoft for mobility

## Productive on the Go with Microsoft Office



Communicate in real-time with Lync

Manage your email and calendar with outlook

Protect sensitive content with IRM

View, edit, and share Office documents across devices



User Experience  
& Design



Productivity



Management



App Platform



# Microsoft for mobility

## Windows 8.1 Security Shared across Windows Devices



USERS



DEVICES



APPS



DATA

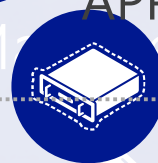


User Experience

Product  
& Data

Mobile

Application



# Microsoft for mobility

## Unified Device Management

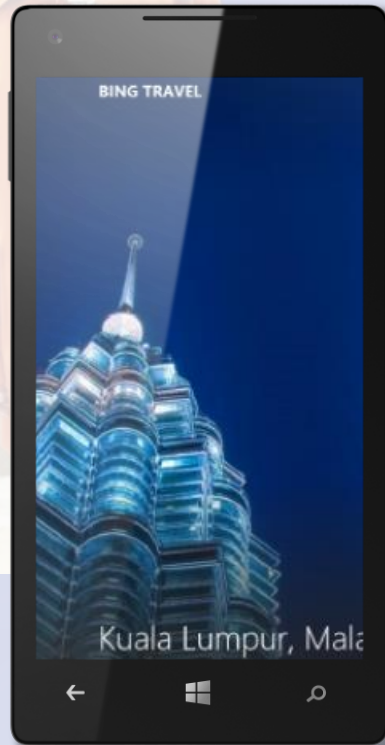
Windows, System Center, and Intune





# Microsoft for mobility

## One Windows for Apps

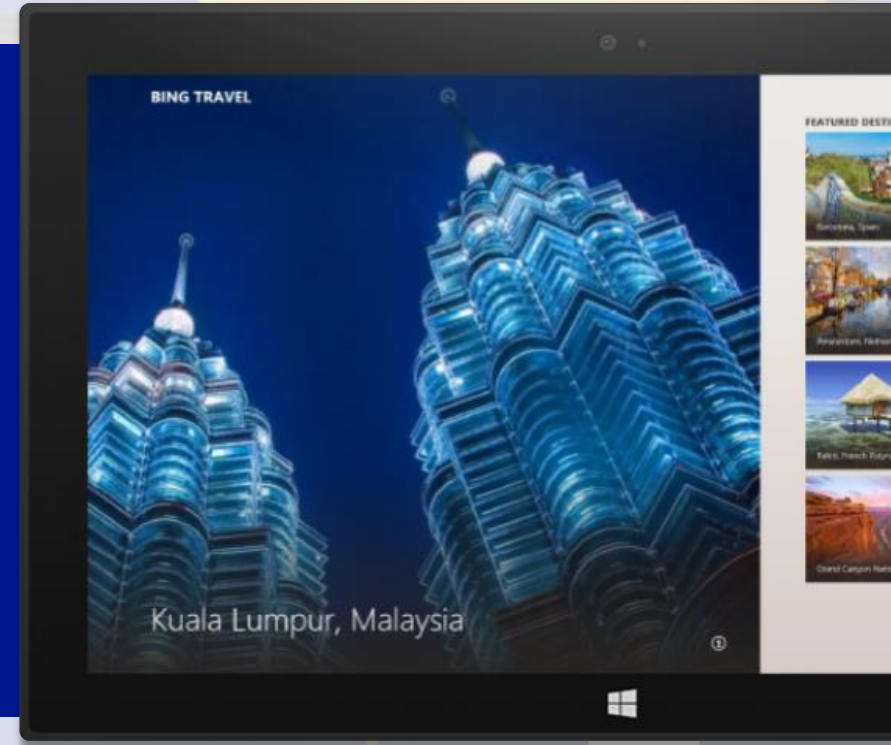


### User Benefits:

Buy on PC  $\leftrightarrow$  Works on Phone  
More apps, faster app updates  
Experience improvements

### Developer Benefits:

Windows API set, shared app model  
Converged Controls, unified toolset  
One toolset to learn, one model to support




User Experience



# Windows Phone Update

Available first  
half of 2014



- Encrypted email (S/MIME)
- VPN, app aware, auto-triggered
- Enterprise Wi-Fi support with EAP-TLS
- Enhanced MDM policies
- Certificate management





Business mobility is not just about digitization,  
it's about changing the way you do business



## Microsoft Customer Immersion Experience

*MicrosoftCIE.com*

## Next Steps ➞

Evaluate  
Windows 8.1  
tablets for your  
mobile workforce

Pilot Office 365

Evaluate  
Windows Phone  
for Business

Develop mobile  
apps for  
Windows devices

Deploy Windows  
8.1 across all PC  
form factors



