FUND UPDATE

koura KiwiSaver Scheme: US Equities Fund

Fund Update for the quarter ended **31 March 2020** This update was first made publicly available on 7 May 2020

What is the purpose of this update?

This document tells you how the koura KiwiSaver Scheme US Equities Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. koura Wealth Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

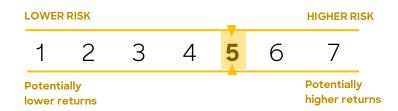
Description of this fund

The Fund provides investors an exposure to the US share market. The Fund invests in underlying funds to provide this exposure. The Fund expects to deliver a negative return once in every 4-5 years.

| \$1,648,734 | Total value of the fund (\$) |
|-----------------|---------------------------------|
| 127 | Number of investors in the fund |
| 23 October 2019 | The date the fund started |

What are the risks of investing?

Risk indicator for the US Equities Fund1:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at https://www.sorted.org.nz/guides/kiwisaver-which-fund-suits

Note that even the lowest category does not mean a risk-free investment, and there may be other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years ended 31 March 2020. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

How has the fund performed?

| | Past Year |
|---|-----------------------------|
| Annual Return (After deductions for charges and tax) | Not Applicable ² |
| Annual Return (After deductions for charges but before tax) | Not Applicable ² |
| Market index annual return (Reflects no deduction for charges and tax) | -3.17% ³ |

The market index for this fund is the Morningstar US Large-Mid Cap TR USD (30% Converted to NZ Dollars and 70% Hedged to NZ Dollars).

What fees are investors charged?

Investors in the US Equities Fund are charged fund charges. Based on the PDS dated 27 September 2019, these are expected to be:

| | % of net asset value |
|---|----------------------------|
| Total Fund charges | 0.63% |
| Which are made up of: | |
| Total Management and administration charges | 0.63% |
| Including: | |
| Manager's basic fee | 0.53% |
| Other Management and administration | |
| fees | 0.10% |
| Total performance based fees | 0.00% |
| Other charges | Dollar amount per investor |
| Administration Fee | \$30 per year |

All fund charges are exclusive of GST.

Investors are not charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds).

Example of how this applies to an investor

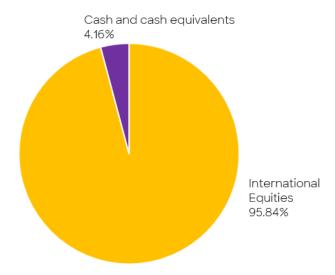
Small differences in fees and charges can have a big impact on your investment over the long term.

Lily had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Lily received incurred a loss after fund charges were deducted of \$317³ (That is -3.17% of her initial \$10,000). Lily also paid \$30.00 in other charges. This gives Lily a total loss after tax of \$347 for the period.

What does the fund invest in?

This shows the types of assets that the fund invests in.

Actual investment mix



Target investment mix

| Cash and cash equivalents | 1% | International equities | 99% |
|---------------------------------|----|---------------------------|-----|
| New Zealand fixed interest | 0% | Australasian equities | 0% |
| International fixed interest | 0% | Unlisted property | 0% |
| Listed Property | 0% | Commodities | 0% |
| Other | 0% | | |

Top 10 investments

| Asset Name | % of fund net assets | Туре | Country | Credit rating |
|-------------------------------------|----------------------|---------------------------|---------|---------------|
| iShares ESG MSCI USA Leaders ETF | 99.82% | International Equities | US | |
| Debtors | 3.24% | | | |
| BNZ USD Account | 2.73% | Cash and cash equivalents | NZ | AA- |
| BNZ NZD Account | 1.02% | Cash and cash equivalents | NZ | AA- |
| Creditors | -6.81% | | | |

The top ten investments make up 100% of the fund. Creditors relate primarily to security purchases that have not yet settled. Debtors primarily relate to contributions from investors that have not yet been processed.

The funds exposure to assets denominated in foreign currencies was 98.83%, of which 64.40% was hedged. This means the fund's unhedged foreign currency exposure was 35.60% of the net asset value of the fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name | Current position | Time in current position | Previous or other current position | Time in previous or other current position |
|-------------------|---|--------------------------|------------------------------------|--|
| Warren Couillault | Chairman, Investment Committee Member | 8 months | CEO, Hobson Wealth (Current) | 2 Years, 5 months |
| Rupert Carlyon | Managing Director, Investment Committee Member | 1 year, 4 months | Director, KPMG | 2 years, 0 months |
| David Moore | Independent Director, Investment Committee member | 8 months | Executive Director, UBS AG | 29 years, 6 months |
| Anna Scott | Director | 8 months | COO, Hobson Wealth (Current) | 2 years, 3 months |

Further information

You can also obtain this information, the PDS for the Kōura KiwiSaver Scheme and some additional information from the offer register at http://www.companiesoffice.govt.nz/disclose. Search Koura KiwiSaver Scheme under offers.

Notes

- As the fund started on 23 October 2019, actual returns for the fund are not available until then. To
 calculate the risk indicator for the five-year period ending 31 December 2019, market index returns have
 been used up 31 March 2020 with actual fund returns used for the balance of the period. As a result of
 those market returns, the risk indicator may provide a less reliable indicator of the potential future
 volatility of the fund.
- 2. As the fund started on 23 October 2019, actual returns for the fund are not available.
- 3. As the fund started on the date noted above, this calculation is based on the market index return for the period.