

March 2020

Globalscope Partners announces the closing of a landmark transaction in which three, independent, member firms provided M&A advisory services to a client in a single transaction.

Jim Keeling, President of Globalscope, said: "This truly represents the power of 1 Global Family. With 55 independent M&A firms in 48 countries around the world, Globalscope has experienced M&A advisors uniquely qualified to provide clients with Tier 1 service. In this cross border transaction, member firms from The Netherlands, Germany and Switzerland independently advised Meyer Burger Technology Ltd (SIX Swiss Eschange: MBTN) on the sale of its subsidiary, PiXDRO".

Manfred Häner, CFO of Meyer Burger said: "The complimentary skills of the Globalscope firms enabled us to achieve an optimal solution for all parties. The complex sale was managed by DEX international M&A. Their expertise in marketing, skillful negotiation and transaction management were key for a successful closing".

Koen Andeweg, Director DEX international M&A, said; "It was a pleasure to represent Meyer Burger and we appreciated their support and commitment to the transaction, which took two years to complete. Thanks also to our German Globalscope partner firm, Carlsquare, for referring the opportunity to us".

Caspar Stauffenberg, Carlsquare Managing Director said; "Our opportunity to refer this business to our partner firm, DEX, represents the true camaraderie of Globalscope member firms. With local Dutch presence and experience with technology transactions, we recognized DEX as the perfect partner for Meyer Burger".

Thomas Vettiger, Managing Partner of IFBC, Swiss based Globalscope member, said: "Our fellow members reached out to us to render a fairness opinion for Meyer Burger on technology that was very difficult to value. We were able to demonstrate how the talents of our firms worked together for a successful transaction. We were pleased to play this important role".

10,000 Clients. 55 Independent M&A Firms. 1 Global Family

With over 30 years' global M&A experience across all continents, welcome to Globalscope Partners. Globalscope have excelled at advising our clients in selling, buying and financing businesses. We have extensive knowledge of international capital markets, industry buyers and private equity groups in all continents.

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