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# YOUR TRUSTED PARTNER IN DIGITAL TRANSFORMATION

**25+  
YEARS**  
OF EXCELLENCE





## ABOUT MDS ap

MDS ap helps you run business better leveraging technologies from SAP and complementary solution providers. We deliver high quality professional services implementing world-class integrated solutions including Enterprise Architecture, Data Management and Processing, Analytics, Enterprise Performance Management, Omnichannel Banking, Human Capital Management, Customer Engagement and Commerce as well as Strategic Sourcing and Procurement.

With over twenty-five years of experience supporting enterprise customers across the Middle East, North Africa, Turkey and Eastern Europe regions, we are uniquely equipped to help you maximize the ROI on your SAP investment and fully leverage other best-of-breed industry solutions.

MDS ap is a Gold Partner of SAP and is part of the MIDIS Group. We have twelve offices across the Middle East, North Africa, Turkey and Central Eastern Europe with locally based consultants.

For more information about us, please visit: [www.mdsaptech.com](http://www.mdsaptech.com)



## PART OF MIDIS GROUP

With more than 5,000 professionals, over 50 of the world's leading IT suppliers, and a solid 50-year track record of performance and reliability, the Midis Group is an international organization comprised of over 150 companies across the emerging markets of Europe, the Middle East & Africa.

The group is known for its advanced offering of ICT services and consultancy, system integration capabilities, software and hardware solutions, and distribution coverage, along with Data Center capabilities, IT infrastructure and power solutions.

The Midis Group was named in 2006 as one of the World Economic Forum's initial 100 Global Growth Companies.

The group focuses on providing the best in services, with integrity, to vendors, partners, and customers across the destinations it serves.

For more information please visit: [www.midisgroup.com](http://www.midisgroup.com)



# OUR SOLUTIONS



## Intelligent Technologies

- Intelligent RPA (iRPA)
- Artificial Intelligence (AI)
- Chatbot
- Internet of Things (IoT)



## Enterprise Performance Management

- Strategy Management & Balanced Scorecards
- Budgeting, Planning and Forecasting
- Group Intercompany Reconciliations & Financial Consolidations
- Group Financial Reporting and Disclosures



## Human Capital Management

- Recruiting
- Onboarding
- Workforce Planning
- Compensation
- Learning
- Performance and Goals
- Succession Planning



## Procurement & Spend Management

- Supplier Management
- Strategic Sourcing
- Supply Chain Collaboration
- Procurement
- Contract Lifecycle
- Management
- Spend Man
- Travel and Expense management



## Digital Banking

- Retail Internet Banking
- Corporate Internet Banking
- Mobile Banking
- Omnichannel Banking



## Database & Data Management

- Database Management Platforms
- Data Integration and Transformation
- Data Quality
- Data Archiving
- Security and Auditing
- Complex Event Processing
- Disaster Recovery
- Metadata Management
- Data Governance



## Business Intelligence & Analytics

- Business Intelligence Platform
- Data Visualization and Analysis
- Dashboards
- Mobile Analytics
- Reporting
- Predictive Data Modelling
- Predictive Data Management
- Model Management
- Scoring
- Predictive Network and Link Analysis
- Industry Specific
- Data Marts
- Big Data



## Customer Engagement & Experience

- Digital Customer Engagement
- Omnichannel Commerce
- Customer 360 View & Sentiment Analysis
- CRM



# OUR PRODUCTS, SOLUTIONS & SERVICES

## Database & Data Management

### Product

- Veloxap GDPR
- SAP HANA
- SAP HANA Cloud Services
- SAP Datawarehouse Cloud
- SAP IQ
- SAP Adaptive Server Enterprise (ASE)
- SAP SQL Anywhere
- SAP Power Designer
- SAP Data Quality Management
- Bradmark Surveillance
- SAP Data Services
- SAP Information Steward
- SAP Master Data Governance
- SAP Datawarehouse Cloud
- SAP Replication Server
- SAP Event Stream Processor
- SAP Landscape Transformation Replication Server
- SAP Agile Data Preparation
- SAP Cloud Platform Integration Suite

### Solutions

- Enterprise and information systems architecture modelling, including business processes, application and data modelling
- Metadata management and publication
- Modelling methodologies
- Data and business dictionary
- Data assessment
- Support of Zachman Framework, TOGAF
- Data governance

### Services

- Documentation of source systems and DWH DBs
- AS-IS architecture description and TO-BE architecture proposal + transformation path advisory
- Metadata import into data models
- Assisted upgrade of PowerDesigner models
- Integration of data and business dictionary into data models
- Introduction and implementation of modelling methodology into PowerDesigner
- Management of requirements and logging of changes in PowerDesigner models
- Implementation of DWH accelerator
- PowerDesigner customization to fit client needs
- Knowledge transfer workshops and trainings
- DB servers, replication systems tuning
- Regular database systems prophylaxis
- Building disaster recovery solution
- SQL code optimization
- Monitoring (what, how, why and suggest actions)
- Data security and auditing
- Data integration from heterogeneous systems
- Design of the appropriate architecture
- Design of ETL transformations and jobs
- Monitoring ETL processes
- Data quality and data enrichment
- Data governance and compliance

## Intelligent Technologies

### Product

- Intelligent RPA (IRPA)
- Artificial Intelligence (AI)
- Chatbot
- Internet of Things (IoT)

## Enterprise Performance Management

### Product

- SAP BPC Planning
- SAC Planning
- Darwin Planning
- SAP BPC Consolidation
- SAP Disclosure Management
- Darwin
- S4Hana Group Reporting
- SAP PaPM

### Services

- EPM assessment
- Business case building including ROI projections, date of payback period, cost savings and cash flow impact
- Requirements gathering and gap analysis with existing landscape
- Design and solution roadmap
- Realization, testing and knowledge transfer
- EPM Academy in-depth training
- Support
- Training on fast close: certificate in fast closing monthly and year end accounts

## Analytics

### Product

- SAP Business Objects
- SAP Analytics Cloud
- SAP Digital Boardroom
- SAP Data Intelligence
- SAP Lumira
- SAP Crystal Reports
- SAP BW/4HANA:
  - SAP BW/4HANA NLS
- SAP Data Warehouse Cloud
- Big Data Platforms and Solutions:
  - Cloudera Enterprise Data Hub
- Artificial Intelligence & Machine Learning
  - SAP Intelligence Robot Process Automation
- Chatbot
  - SAP Conversational AI

### Services

- Real-time reporting and analytics
- Predictive analysis and visualization
- Complete consulting services, solution Implementation and on-going business support
- Products infrastructure review and setup services
- Business reports, data visualization and discovery, executive dashboards, mobile BI
- Pre-built analytics and reporting on top of the most common ERP systems in the market
- Pre-built analytics and reporting on top of the most common core banking applications in the market
- Pre-built central bank reporting automation application Project management by PRINCE2 methodology
- Business analysis of needs
- Design, implementation and support of DWH model, transformations, BI solution architecture, reports and dashboards
- Solution tuning
- Ongoing business support including technical and application support
- Managed services

## Digital Banking

### Product

- Veloxap Omnichannel Digital Platform

### Solutions

- Digital Banking Omnichannel Platform
  - Digital Retail Banking
  - Digital Corporate Banking
  - Personal Finance Management

### Services

- MDS ap Extended Banking Service
- - MDS ap Digital Mobile Banking
- - MDS ap Digital Customer Engagement - MDS ap Trade Finance
- - MDS ap Host-to-Host
- - MDS ap Global Bank View
- - Global Bank CIF
- - Global Bank Fund Movement
- Readiness assessment
- Requirements gathering and gap analysis with existing landscape
- Design and solution roadmap
- Realization, testing and knowledge transfer
- Training and support
- Managed services

## Human Capital Management

### Product

- SAP SuccessFactors
- SAP Fieldglass

### Solutions

- Core HR and Payroll
- Time and Attendance Management
- Learning and Development
- Performance and Compensation
- Recruitment and Onboarding
- Workforce Planning and Analytics

### Services

- Readiness assessment
- Requirements gathering and gap analysis with existing landscape
- Design and solution roadmap
- Realization, testing and knowledge transfer
- Training and support
- Managed services

## Customer Experience & Engagement

### Product

- SAP Commerce Cloud
- SAP Marketing Cloud
- SAP Sales Cloud
- SAP Service Cloud

### Solutions

- Real Time Contextual Marketing
- Financial Accelerator
- Insurance Accelerator
- SAP Loyalty

### Services

- Readiness assessment
- Requirements gathering and gap analysis with existing landscape
- Design and solution roadmap
- Realization, testing and knowledge transfer
- Training and support
- Managed services

## Procurement and Spend Management

### Product

- SAP Ariba
- SAP Concur

### Solutions

- Supplier Relationship Management
- Sourcing Management
- Buying Management
- Contract Lifecycle Management
- Supply Chain Collaboration
- Invoice Management
- Spend Analysis
- Catalogue

### Services

- Readiness assessment
- Requirements gathering and gap analysis with existing landscape
- Design and solution roadmap
- Realization, testing and knowledge transfer
- Training and support
- Managed services

## OUR SUPPORT SERVICES

MDSap provides 24x7 local support through our call centre, online incident management portal and through our local services teams. These support offerings are currently serving over 300 customers including around 75 banks and large enterprises. More than 1,000 incidents were resolved each year within the defined SLAs. Extended Services can be bundled within existing support agreement to ensure premium and enterprise level service are suited to your current business needs. More details about our support services can be found under the support section of our website [www.mdsaptech.com](http://www.mdsaptech.com).

All of our solutions and services offerings are built on long-standing experience supporting enterprise-critical applications. With 24 years of close engagement with customers. We have developed and are continuously improving tools, processes, and methodologies to best serve our customers.



## OUR PARTNERS



### SAP

SAP is the world's largest provider of enterprise application software SAP serving over 350,000 customers in more than 180 countries. SAP helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. MDS ap is a Gold Partner of SAP.



### Column5 Consulting

Column5 is the world's leading-edge consulting firm providing high-value services helping customers leverage the power of SAP's Enterprise Performance Management (EPM) product suite. Column5's tailored solutions combine proven software with unparalleled technical skills and visionary EPM process expertise to deliver prompt return on investment, long-term independence and competitive edge for an elite list of discerning clients.



### Path Solutions

Path Solutions is a leading information technology solutions provider offering a broad, deep spectrum of Sharia-compliant, Riba-free and asset-backed integrated software solutions and services to the Islamic financial marketplace, covering the entire range of Islamic Banking, Retail and Corporate Banking, Investment and Financing, Treasury, Asset Management, Risk Management, and Regulatory Reporting in GCC and Global Capital Markets.



### Bradmark Technologies

Bradmark Technologies provides industry leading database management solutions and services to empower IT organizations worldwide that demand high availability and high-performance systems. Its flagship solution, Surveillance DBTM offers a comprehensive family of database management tools for SAP-Sybase, MS SQL Server, Oracle and DB2-UDB databases - running on UNIX, Linux and Windows OS environments.



### EPM International

EPM International is a leading provider of full life cycle services for Enterprise Performance Management. Its services range from defining leading edge EPM processes and an associated roadmap through to project management, implementation and application management services. MDS ap is a full member of EPM International and has full access to the organization's global resources.



### Pio-Tech

Pio-Tech is a system integrator and business solutions provider with comprehensive business expertise in the banking and financial industries. Its BI solutions help customers summon answers to the challenging needs of today's banking industry; its customer service management solution comprises a set of pre-packaged ready-to-go products, revolutionizing technology, know-how and consulting.



# OUR CUSTOMERS



## > Middle East

### United Arab Emirates

Abu Dhabi Islamic Bank  
Abu Dhabi Department of Education and Knowledge  
Abu Dhabi Department of Urban Planning and Municipalities  
Abdul Latif Jameel  
Commercial Bank of Dubai  
Dubai Economic Department  
Federal Authority for Identity and Citizenship  
Emirates NBD  
First Abu Dhabi Bank  
Habib Bank AG Zurich  
Ministry of Health and Prevention  
Roads and Transports Authority  
Rotana Hotels Corporation

### Kuwait

Boubyan Bank  
EQUATE Petrochemical Company  
Kuwait Credit Bank  
Kuwait International Bank  
National Bank of Kuwait

### Oman

Ahli Bank  
Bank Dhofar  
Bank Nizwa

### Saudi Arabia

Al Faisaliah Group  
Alinma Bank  
Arab National Bank  
Abdul Latif Jameel Motors  
ARASCO  
Bank al Ahli  
Banque Saudi Fransi  
Islamic University  
King Fahed Medical City  
Olayan Financing Company  
SAMBA Financial Group  
Saudi Arabian Monetary Authority

### Rest of Middle East

Gulf International Bank - GIB (Bahrain)  
Ahli United Bank (Bahrain)  
Arab Bank (Jordan)  
Bank of Beirut  
Bahrain Islamic Bank  
Habib Bank (Pakistan)  
Khaleeji Commercial Bank (Bahrain)  
Qatar Islamic Bank

## > Turkey

Akbank  
Anadolu Bank  
Bilyoner.com  
General Directorate of National Estate  
Gulf Insurance  
Halk Hayat Pension and Life Insurance  
Halk Insurance  
IETT  
ING Bank  
İş Investment  
KKB (Credit Bureau)  
Ministry of Finance  
Presidency of Tax Inspection Board  
PTT - National Post and Telegraph Directorate  
TOFAŞ  
Turkish Energy Exchange  
Türkiye İş Bankası  
Turkish Grain Board  
Union of Municipalities of Turkey  
Turkish State Meteorological Service  
Union of Municipalities of Turkey

## > Central & Eastern Europe

### Poland

ING Group  
mBank (Regional)  
Ministry of Finance  
Ministry of Justice  
Orange/TPSA  
PGNiG & PSG  
PKO BP  
Polkomtel  
SKOK's  
Tauron

### Austria

ERSTE Group (Regional)  
Vienna Insurance Group  
ZAMG (Meteo)

### Hungary

MNB Central Bank  
OTP Bank

### Slovakia

Poštová Banka  
Tatra Banka  
VUB Bank

### Czech Republic

Česká pošta  
DHL Deutsche Post  
KBC Group (regional)  
Komerční Banka  
KUPEG Insurance  
Raiffeisenbank





## OUR OFFICES



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