

VCC 2019: Session Descriptions

Educational Focus Area

Introduction to VISIBILITY 2019

Come see VISIBILITY 2019! This will be an exciting session on our current version - highlighting the improvements to the user experience, a summary of new features and technologies and a general primer on our latest and greatest.

Driving Financial Performance and Customer Satisfaction Through MRP

Back by popular demand, explore how MRP can improve your bottom line by improving customer on time delivery, synchronizing supply and demand, and reducing inventory levels. By attending this session you will learn: MRP basics, the closed loop planning cycle, strategies to optimize inventory, use of Visibility.NET in the MRP planning cycle, and how to expand your use of VISIBILITY to include manufacturing operations.

New Product Update

Attend this session to learn more about Visibility's latest exciting product offerings.

- ✓ **Schedule Advisor** provides an entirely new user shop floor scheduling experience. This graphical drag and drop application allows users to dynamically compare shop floor load to capacity. Overload situations are readily identified and corrected by dragging operations to different time slots or adjusting available capacity. Real time graphical displays show schedule performance and provide electronic dispatch boards. Achieving building schedule has never been easier.
- ✓ **Access Point** provides new levels of customer enablement and self-service. Visibility's latest web-based offering allows customers to view product engineering and pricing information, enter sales orders directly and check order status as well as historical information, and access current invoices and pay directly utilizing electronic payment capability. Complement your existing web presence by matching your company's current "look and feel", all provided through highly secured access.

Care and Feeding of VISIBILITY ERP

Learn how to "care and feed" your VISIBILITY ERP. Topics to be covered include components of Visibility.Net architecture, troubleshooting common issues, server side logging, and configurable server side settings. Join us for this technical session to keep your system running in tip top shape.

Engineering Best Practices

In the heat of implementation, sometimes we rush to "get Parts and BOMs entered." In the process, we can miss out on some of the rich engineering functionality that VISIBILITY offers. This session will review some of the highlights of VISIBILITY's Part, Bill of Material (BOM), and Engineering Change Control (ECC) capabilities. By attending this session you will learn: engineering capability you may not have known exists in VISIBILITY, best practices for implementing and using Engineering functionality, and how to expand your use of the VISIBILITY Engineering module.

Dashboard Starter Kit for Managers and Executives

A "non-technical" BI session for managers, executives and reporting end users. We will go through our newly available starter kit of dashboards and analytics. We'll learn how to create menu items for BI reports and in general focus on BI from a usage and best practices perspective.

Utilizing the Flexibility of VISIBILITY to Manager Your Shop Floor

Maybe you have been thinking of expanding your implementation to include the use of routings and shop floor control. Or perhaps you already use the VISIBILITY Shop Control module and want to make sure you are getting the most out of it. Whether you are just starting or expanding your use of ERP on the shop floor, or even if you just want to explore what is possible, this session is for you. By attending this session you will learn: various options for structuring routings to accurately reflect your manufacturing process, how to incorporate back-flushing of material and/or labor to simplify tracking and financial reporting, advanced topics such as work order scheduling, splitting work orders and managing outside processing operations, as well as various production reporting options, including bar code data collection.

Making the Most of Your Data

To remain competitive, manufacturers must stay aware of evolving technology, and the potential effect on business operations. Two such technologies have the potential to drive change in the way manufacturers address customer requirements: Big Data and Machine Learning. This session will introduce platforms and technology that enable visibility into otherwise hidden insight such as: Which customers are my most profitable? What are the root causes of shop floor rejects? What is the true cost of servicing customer RMAs and repairs?

Projects Best Practices

Discuss best project accounting practices focusing on the following areas: Project Accounting Structures, Project Accounting Budgets, Project Accounting Sales Order Setup, and Project Accounting Reporting.

Collaborative Focus Area

Manufacturing Operations Roundtable

Join fellow users to discuss how VISIBILITY can best support your manufacturing operation. This free format open discussion will cover several areas including how users currently use VISIBILITY in planning and execution activities on the shop floor, best practice tips and techniques, creative use of VISIBILITY functionality, and feedback on desired product enhancements and additions.

ULVAC's Use of VISIBILITY for CRM and Quality

Come see how ULVAC is using UDFs and reports within VISIBILITY to improve CRM and Quality functionality.

Accounting Roundtable

Discuss challenges with your peers and our Visibility experts that you've encountered in any area of Finance – Accounts Receivable, Accounts Payable, General Ledger, and Labor Distribution. We will review new features available in each of these areas, trade procedures and processes implemented that benefited your company, and share some 'go to' reporting successes.

Unique Vis/Customer Collaborations

Attend this session to learn about some of the interesting projects resulting from collaborative development between our customers and Visibility. We will describe some of the projects we have completed and discuss the business benefits that resulted. Spur your own development ideas and explore the "art of the possible" with Visibility development.

Executive Roundtable

Join us for a working session on where Visibility is heading. Please come prepared to offer guidance, assistance or get questions answered about any aspect of your relationship with Visibility.

Customizing VISIBILITY ERP

Learn some tips to make the user experience easier. Some of the topics that we will cover include: user defined fields, extension tables, form field SQL override, ERP text and text redirect and saving a report from schedule as a file attachment.

Whipps Customer Presentation

The presentation will cover the use of EBOMS and how to create, copy or import them, to enhance forecasting of long lead times. We will also cover improving manufacturing efficiency through more detailed routings, reducing WIP by identifying non-stock components of managing fasteners. This will be a hands on session reviewing how Whipps continues to evolve their use of Visibility.

Lessons Learned from Visibility Business Assessments

This session will review the benefits and improvements from the many onsite business consulting assessment and best practice engagements that Visibility has completed over the past few years. Assessing our customers use of Visibility is just the start. The result is actual demonstrable improvements in how companies utilize all that the Visibility solution offers. We'll review the process, actual engagement examples, results and deliverables so that you too can see value in this highly valuable Visibility service offering.

Developing a Disaster Recovery Plan

In a world where we rely so heavily on technology to store our important data, every company should have a disaster recovery plan. This session will help your organization to define the goals of a disaster recovery plan, establish a recovery point objective, establish a recovery time objective, develop and implement a backup strategy, and develop and implement a restore strategy.