# VCC 2020 Session Descriptions

# **Educational Focus Area:**

# New Features – CRM, Activity Feed, and Customer Portal

Learn how to take advantage of the newest features in Visibility 2020 including planning enhancements, single sign on, CRM, and the Activity Feed! This will include setup directions and best practices. Additionally, we will cover the new Visibility Customer Portal which includes up to date documentation and FAQ's.

# Tour of Visibility 2020

This will be an overview session on Visibility 2020. Perfect for the new user or for those looking for a refresh on the entire solution! We will briefly review some key components of the User Experience and then walk through a high-level Quote to Cash Demonstration Flow. By the end, you will have a good sense of the user tools and the functional depth in Visibility 2020.

# Advanced Planning and Scheduling

Learn how to optimize your factory floor using Visibility 2020 and Schedule Advisor. We will discuss dispatching, routing and capacity planning, as well as material availability and lead time calculations. If you want to improve on time delivery or capacity usage, this is the session for you!

#### **Creating BI Dashboards**

Looking to learn how to build your own dashboards, KPI's and analytics? This is the perfect session for you! We'll go through step by step processes of building ad-hoc dashboard reports. Don't have BI? No problem. We will cover how you can use these same tools to access your Production data. Come see how to get VISIBILITY into your data.

# 5 Ways to Improve Purchasing

Please join in as we focus on recommendations from our Visibility experts on how to best utilize the tools available to you to improve and streamline Purchasing. We hope to share ways to increase productivity and give your buyers tools they can use have critical information more readily available to help them make better informed purchasing decisions. This session will also welcome your feedback on ways you've found success using Visibility.

# **ERP Renovation 2020**

Do you feel like you are using less than the full potential of Visibility 2020? This session is for you. We'll have documented case studies of clients who have undergone an ERP Renovation with Visibility. This simple project can dramatically improve user productivity and efficiency. Why should HGTV have all the fun? Don't flip or flop, work with Visibility to renovate and remodel your ERP!

#### **Upgrade Process**

Want to upgrade to the latest version of Visibility? See just how easy it can be to install the current software, setup single sign on, or create your own activity feed. We will discuss how to get the most out of Visibility 2020 on a very technical level and how to stay up to date with each release.

## 5 Ways to Improve Shop Floor

Your shop floor is the key to success in profitably meeting customer commitments! While you may be using work orders to schedule production and collect costs, are you actively driving a process to optimize productivity? Attend this session and take away five concrete steps that you can bring back and implement to improve your own production operations.

# CAD/PDM Integration with Visibility 2020

We will review all options for managing better integration between your CAD and PDM systems and Visibility 2020. Still entering parts and BOM's manually? Would your engineers prefer to simply live entirely in AutoCAD, SolidWorks or Vault? This session will be ideal for you to learn how to automate and streamline the design to production business process flow.

#### **Access Point Tour**

Enable your customers with Visibility's Access Point. See how to list products, orders, and invoices online so that customers and sales reps can track existing orders and place new ones. Access Point plugs into your existing database and website to seamlessly enhance the order entry and billing processes.

#### Field Service Management and Repair Processing

Come learn about the Service functionality available in Visibility 2020. We'll review the current footprint for helping companies manage after-market service and we will also provide a sneak preview of the field service scheduling, calendar management, repair service orders, mobile service and field reporting that will be released later in 2020.

#### Collaborative Focus Area:

#### MRP Deep Dive

Come explore all the ways MRP can improve your bottom line, including improving customer on time delivery, synchronizing supply and demand, and reducing inventory levels. Learn all about the MRP Basics, The Closed Loop Planning Cycle, strategies to optimize inventory, the use of Visibility.NET in the MRP Planning Cycle, and even how to expand your use of Visibility to include manufacturing operations!

#### MRP Q&A

Maybe you have always wanted to better understand the concepts behind MRP, or maybe you still have questions on how Visibility's Part Planning Parameters work, or perhaps this is the year you wish to implement Phantom Part Processing into your planning approach. Bring all of your MRP questions to this highly interactive session and get them answered on the spot! Learn from other attendees' experiences while we validate your understanding of the material so you can use MRP to its fullest potential!

#### **Customer Presentation: ULVAC**

Attend this session to learn about ULVAC's progress implementing and linking Robotic Process Automation to VISIBILITY using DocuPhase. Learn how you can use robotic assistants to input data into VIS like a human user and the future potential of artificial intelligence to interact with your VISIBILITY system. Spur your own development ideas and explore the "art of the possible" with Visibility development.

## CADLink Session – Demo & Customer Success Story

Visibility's CADLink provides a bridge between your CAD application and Visibility's Parts and BOMs. Attend this session to learn how Parts and Bill of Material components designed in your CAD system can seamlessly be passed to Visibility.NET's master files. Easily compare Visibility BOMs to those in CAD, identify differences, and quickly synchronize them! Hear examples of how customers have streamlined the design process, resulting in a faster design-to-manufacturing process, with reduced engineering errors.

# **Project Accounting Roundtable**

Join us as we dive deep into everything Project related! Discuss challenges you've encountered in any area of Project Accounting. Review import capabilities to streamline project maintenance and trade procedures and processes implemented that benefited your company! Share any 'go-to' reporting successes you've found!

# Manufacturing Roundtable

Visibility's Customer Conference brings together users from some of our most successful customer implementations. Interact with Visibility product experts as well as peers from other companies. This open format discussion offers the opportunity to cover a wide range of manufacturing best practices. Discuss best practices, learn some tips and techniques, provide product input, discuss industry trends, or just build new relationships!

# **Technology Roundtable**

Drop by for an open-ended discussion of the current Technology in Visibility.NET. We are also going to be discussing ideas for the future Technology. We will be answering your questions about everything Technology related regarding Visibility! Come share any tips you've found with your peers and the Visibility Team!

#### Tips and Documentation for Customizing Visibility

Come learn new tips and tricks for customizing Visibility! Change your view to ease your day-to-day tasks. Experience how customizing your home screen can even put a smile on your face! Learn how to put everything from the weather to the news, your personal calendar, and even your favorite websites on your Visibility home screen. We'll also be learning how to use the standard Visibility screen to capture more data.

#### VisMobile Labor Session

Are you interested in learning the benefits of VisMobile Labor or in making sure are you taking advantage of all the capabilities it has to offer? Join us as we review the capabilities for capturing Shop Floor Labor in real time using VisMobile Labor! We will also be going over the best practices for using VisMobile Labor.

#### **Unique Vis Custom Projects**

Need to freshen up on the different projects offered that can help your business? Come see examples of past custom Projects and see what types of Projects Visibility can do for you! We'll also review the difference between Custom and Custom-to-Std Projects.