

# Same service, different method

# SELLING AND BUYING

Whether you're already on the market, needing to list your property for sale or wanting to buy, Harcourts continues to adjust real estate processes in response to the Government's latest COVID-19 guidance, to ensure you can continue with your plans.



## APPRAISAL & AGREEMENT

### Virtual appraisal

Set an appointment to take your Harcourts agent on a tour of your property, using video call technology. After the tour, your agent will calculate and share your property appraisal digitally.

### Digital listing presentation and agreement

With your needs in mind, our team will digitally present a customised plan to sell your property. Sign-on-glass options enable agreements to be finalised virtually too.



## LISTING & INSPECTIONS

### Photography and virtual tours

One-on-one visits enable photographers to professionally capture still and video images, 3D tours and floorplans for your property. Each option showcases your property in lieu of regular open homes.

### Property improvements

One-on-one appointments enable professional tradesmen to continue to assist with property improvements.

### Physical inspections

Harcourts will work with you, to arrange one-on-one property inspections as required.



## SALE OR PURCHASE

### Virtual auctions

Virtual auctions have replaced on-site or in-room options. Hosted by a professional Harcourts Auctioneer, virtual auctions deliver incredible results.

### Sale by negotiation

Where negotiation is required, the Harcourts team can manage the whole negotiation process digitally.

### Handling paperwork

Email and sign-on-glass options enable agreements to be finalised virtually.

Our team are equipped to deliver all meetings via phone or video conference, however when access to the property is required, we are strictly abiding by Government-issued health and safety protocols.