

RECOVER LOST RENT



\$45,000

Our customers increase rental balances by an average of 8%.

CORRECT BILLING ERRORS



\$24,000

Our customers catch and fix billing mistakes on an average of 4% of all deliveries.

AVOID DISPUTES



\$15,000

Accurate balances lead to fewer disputes, saving the time to resolve them and helping to retain customers.

PURCHASE FEWER CYLINDERS



\$75,000*

Better utilization reduces the need for new assets until business grows.

*One-time savings

REDUCE THEFT



\$7,500

Some customers catch employees selling cylinders off the record.

WIN NEW BUSINESS



\$45,000

Many companies require that distributors have asset tracking to win or retain their business.

OTHER BENEFITS

- Shorten driver delivery times
- Reduce tracking administration times
- Manage vendor-owned assets
- Share lot number information with customers
- Determine who to charge for cylinder arc burns
- Keep contractor job sites straight
- Extend asset tracking capabilities to customers at their location

TYPICAL RESULTS

Cylinder Count	Annual Savings	One-Time Savings	Total
10,000	\$54,600	\$30,000	\$84,600
15,000	\$81,900	\$45,000	\$126,900
25,000	\$136,500	\$75,000	\$211,500
50,000	\$273,000	\$150,000	\$423,000
100,000	\$546,000	\$300,000	\$846,000
250,000	\$1,365,000	\$750,000	\$2,115,000
500,000	\$2,730,000	\$1,500,000	\$4,230,000

These results are based on actual TrackAbout customer data. There is no guarantee every implementation will achieve the same results.