

Client



Business Need

EuroCloud is a Pan-European non-profit organisation focusing on cloud computing. It fosters the development of a European Digital Single Market and has strong relationships with local governments and the European Commission.

EuroCloud's head office is in Luxembourg and it has board members and member companies in 30 European countries including the UK, Germany, France, Austria, Switzerland, Netherlands, Romania and Slovakia.

With numerous board members spread across Europe, the organisation required a secure signing solution to make the document approval process more efficient and less time consuming. EuroCloud also needed to ensure that the signing solution complied with the latest EU eIDAS standards.

Selection Process

EuroCloud conducted an extensive study of the high-profile eSignature solutions available on the market. The key requirements for EuroCloud were [compliance with the EU eIDAS regulation](#), security coupled with [ease of use](#), [mobile app](#) availability, control of document access rights (e.g. print/download) and price.

The Solution

SigningHub by Ascertia was selected as the solution to provide EuroCloud with an efficient alternative to traditional ink and paper signing. Unlike many of its competitors, SigningHub is compliant with the EU eIDAS Regulations. This ensures all documents digitally signed by EuroCloud's board members are legally recognised across the EU.

SigningHub provides each user with their own unique signing key to prove their identity and to ensure document integrity and non-repudiation. Support for PDF/A format means that EuroCloud's signed documents are preserved for the long-term.

Users can easily monitor the signing workflow progress of each document and quickly send notifications to those who are holding up the signing process. EuroCloud also has access to the [SigningHub mobile app](#), enabling signers to approve documents while on the move.

SigningHub Case Study



EuroCloud benefited from SigningHub's powerful features immediately from initial set-up. EuroCloud's signing process is now extremely efficient and EU compliant. The entire approval workflow is faster, as board members can sign on their mobile devices and document owners can easily track the sign-off progress.

Testimonial

"SigningHub is exactly what we were looking for to improve our signing process. Approving documents is much simpler and more efficient. Before, board members had to sign each document individually which was time consuming. With SigningHub we have reduced approval time significantly and can ensure EU compliance. We promote the use of innovative, useful cloud technologies and we have found just that with SigningHub."

Juraj Zelenay – Program Group Manager, Digital Tools