



# Accessibility, Affordability, Quality The HPS and Novo Health Solution


*Innovative Solutions with Predictable Costs*


HPS and NOVO Health provide a proven solution for better healthcare costs and care through a unique working partnership.


## Lower Cost...


Simple pricing		
Average lumbar fusion costs: <b>\$70,212</b>  <b>Our Bundled Cost:</b> <b>\$48,000</b>  <i>Saving employers:</i> <b>\$18,962</b>	Average knee replacement costs: <b>\$41,195</b>  <b>Our Bundled Cost:</b> <b>\$26,000</b>  <i>Saving employers:</i> <b>\$11,695</b>	Average ACL or PCL repair costs: <b>\$22,874</b>  <b>Our Bundled Cost:</b> <b>\$12,000</b>  <i>Saving employers:</i> <b>\$7,624</b>

**Our Bundled Payment Program has saved our clients over \$2 million dollars to date and is continuing to grow.**

 Access to specialists in 48 hours with *Care Navigation*.

 Quality metrics exceed state and national figures, including reduced complications and readmissions.

 Self-insured companies saved an average of 30%.

 Consistently exceed national and regional cost averages.

  
**96.3%**  
Patient satisfaction

## No Hassle...

**55%**  
of Americans  
are confused by  
healthcare bills

- We take away the confusion with the SuperEOB. The SuperEOB is a single statement that consolidates your Explanation of Benefits (EOB) and healthcare bills into one easy-to-read document.
- Employees see exactly what they owe and what the employer covers.
- One statement, one payment and one place to call.

## Less Time...

- HPS and NOVO Health pride themselves on providing transparent pricing upfront, giving you peace of mind.
- *Care Navigation* provided by live personnel.
- Fast processing of employee incentives.

**66%**  
of Americans  
consistently  
surprised by their  
medical bills

# Better Value. Personal Experience.

- HPS and NOVO Health deliver outstanding experiences at highly competitive prices by returning the control of health care to physicians, employers and employees.
- We take the complexity out of healthcare through transparent pricing, bundled payments and concierge services so employees can focus on healing.
- HPS and NOVO Health work collectively to create a unique experience for both insured and self-insured employers and employees.
- We offer a single source to help, a concierge service, to walk you through the entire process with full transparency.
- Reduced healthcare costs with bundled benefits, fixed prices shared in advance, and a single invoice.

## What our customers say:

**"They are taking healthcare and making it easier to understand the cost, the process and the outcome."**

**"Year to date, our company saved over \$300,000."**

**"If we went back to the old way, our employees would be very disappointed."**

## Want to learn more?

For more information how the HPS and NOVO Health partnership can save your company time and money, visit [www.hps.md](http://www.hps.md) or [www.novohealth.com](http://www.novohealth.com) or call one of our representatives.



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