# Sculpteo The State of 3D Printing

## 2019 EDITION

The data you need to understand the 3D printing world and build your 3D printing strategy

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Clément Moreau (CEO & Co-Founder)

#### Welcome

Welcome to our 5<sup>th</sup> edition of the State of 3D printing! This annual report will give you all the information you need to know about the current state of the 3D printing industry. This year, we are happy to announce that more than **1300 in-dividuals answered this survey**, which makes it our biggest survey in five years! It has been answered by 3D printing users all around the world, people coming from different horizons, countries, and sectors, which allows us to have a great **overview of the industry and its evolution on a global scale.** 

The State of 3D Printing is the largest study you will find about 3D printing. It is interesting for anyone involved in the additive manufacturing industry and its evolution through the years, but also for 3D printing professionals, such as material and 3D printer manufacturers, to understand the needs of companies using this 3D technology. If you are about to start using 3D printing in your company, this resource will offer you relevant data to help you **build your 3D printing business strategy**.

This 5<sup>th</sup> edition is also the perfect occasion for a little throwback! The use of this cutting-edge technology is continuously evolving, companies were not using it the same way five years ago, and today.

You are about to see that the **future of additive manufacturing is quite promising, with 51% of respondents using it for production applications** we can see that 3D printing is not just a prototyping technology anymore! Its use is still growing and businesses keep making the most of this technology for more and more different applications. We know that **additive manufacturing can help you bring your business to the next level**. We wish you a pleasant reading of this 5<sup>th</sup> edition and hope that you will find all the information you need about the 3D printing industry!

- Clément Moreau

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#### Who are 3D Printing Users? Geography Age 18 - 24 This year, more than 1300 people answered this survey, making it the biggest edition of North America 🤇 Asia The State of 3D Printing yet. 25 - 34 16.6% 20.2% This is also the most diverse edition of Europe South America 35 - 44 The State of 3D Printing with the larg-1.6% 58.7% est representation from Asia in the last Oceania ( Africa 45 - 54 5 years. Another exciting development 0.8% 1.1% is the increase of women respondents, marking the highest representation of 55 + women in the industry with 13%! Moreover, this new edition shows that additive manufacturing is quite a young industry, with 53% of respondents under age 35. Let's take a closer look at the people of 3D Primary Context for Gender printing! Using 3D Printing 87% 13% 장 Hobby 21.8% þ Ъ Work 60.6% Studies 17.6% 6

Who are 3D Printing Users?



# How is 3D Printing Used?

Proof of Concept

Prototype

Production

Mass Production

Research/ Education/ R&D

Art/ Jewellery/ Fashion

Retail sales

Tooling

Other

20%

Mechanical/ Spare parts

Medical/ Dental/ Prosthesis

Personal interest/ hobby

Marketing samples

None of the Above

3D printing offers more and more possibilities, allowing the uses of additive manufacturing to evolve. Indeed, we can tell that companies are feeling more confident about this 3D technology. They really understand all of the benefits of 3D printing, and are starting to use it for more different purposes than before. 3D printing helps them to go through new challenges, from research to simulation, and from prototypes to production. See how individuals and companies use 3D printing, which technologies and materials they use, and the challenges they face.

Which 3D printing technologies are the most popular? Is the use of metal 3D printing still growing? Let's find out!



60%

40%



Proof of concept and prototyping dominate 3D printing applications
Increase of 3D printing for production up to 48% from 38% in 2018

How is 3D Printing Used?





# What is the View of 3D Printing?

What do respondents think about 3D printing technologies? In this section we take a look at what 3D printing users believe are the main benefits of additive manufacturing for businesses and see how it is really improving both their manufacturing process and the quality of their products.

We also look into the future of the industry and the factors affecting it's growth and adoption for companies.

3D technology is promising and evolving quite rapidly, but our respondents also tell us about all the points that still need to be improved in additive manufacturing in order to accelerate adoption.



What is the View of 3D Printing?



What is the View of 3D Printing?

### 3D Printing Business Strategy

Additive manufacturing has a big role when it comes to business strategy and in most cases, it's a huge competitive advantage. Our respondents tell us more about how they measure the success and impact of their 3D printing activities for their business. The majority, report significant improvements and we clearly notice a growing interest in additive manufacturing for a variety of applications.

When it comes to money, you will see that investment for 3D printing uses are really increasing. We can see from previous years that companies are really becoming confident using this technology and are spending more money.

Indeed, you will see that a large majority of the respondents are using 3D printing for several years, and are still planning to invest more in this technology in the upcoming years. As you will see, 3D Printing is currently helping them to develop and significantly improve their whole manufacturing process.

- 13% are unsure of how to measure the success of 3D printing activities
  More than 80% say 3D printing had at least a significant improvement on their results in speed of innovation
- 70% see significant or game-changing results in lead time

How do you measure the success and impact of your 3D printing activities? No Negligible Significant Game Improvement Improvement Improvement Changer Speed of Innovation Sales Cost per Part Lead time 25% 50% 75% 100% • Nearly 50% of businesses see 3D printing as a competitve advantage in their industry • 55% say it's one of their strengths and that they are ahead of their competition in terms of adoption How do you assess your use of 3D printing as a part of your business strategy? 40% 20% It's a threat to Its use We have to I think it's It's a strength, It's a weakness, lt's a we are ahead our competitors competitive my company/ doesn't have do it just to a strategic the way we a significant keep pace mistake for of our competiare more advantage in tors in terms of advanced in my industry manufacture impact on our with our us to use 3D its adoption terms of adoption business printing 13 competitors





#### Power Users

 Power users are more optimisitic than all users about the role of 3D printing in the future, 63% believe it will have a significant role compared to 53% of all users

Who are Power Users? This is a special group of 3D printing users, using additive manufacturing in the context of work for more than two years. Their use of 3D printing is significant, and they have invested at least \$10k in 3D printing last year. This section focuses on their views and uses of this technology.

Power Users really see the potential of additive manufacturing in all aspects, and are positioned at the forefront of innovation. Indeed, this technology is becoming essential to their businesses, and is often integrated throughout different levels of their companies. What do Power Users think about the potential of 3D Printing? Will they continue to invest? Let's find out!



Power Users



#### Sector Analysis -Consumer Goods

From eyewear to washing machines, the manufacturing process of consumer goods can be improved, as well as the products themselves, by using 3D printing. 75%

50%

25%

Proof of Concept

How is the consumer goods industry implementing 3D printing technology? Additive manufacturing really offers new possibilities to this sector in terms of prototyping, production, and customization. 3D printing is a real asset for the consumer goods sector, helping manufacturers to save time and money, and to create better products.

Let's see what the main benefits of 3D printing are for this sector, and what are the expectations for the upcoming years! 3D printing is still mostly used for prototyping and proof of concept in this sector. It is followed by production of small batches, for 64%, which is much more than all users
 What is the purpose of your 3D prints?







Sector Analysis - Consumer Goods



### Sector Analysis -Industrial Goods

The industrial goods sector produces machinery parts, tools, components or any goods for use or consumption for many different industries. Industrial goods can improve many different types of production processes, but we now know that 3D printing can improve the production process of industrial goods themselves and many business have applied it.

What technologies and materials are they making the most of? How is the use of additive manufacturing evolving through the years? You will find all the answers in this section.

• 74% of respondents in this sector are using it for prototyping and a growing 58% for production



• 68% of respondents will find more uses or applications for 3D printing



ness strategy and they are ahead of their competitors



Sector Analysis - Industrial Goods



### Sector Analysis -High Tech

How is additive manufacturing used for advanced technologies? You will see that the uses of 3D printing are a little bit different than consumer and industrials goods.

Discover their top focuses and the main 3D printing benefits they see by implementing 3D technology in their sector.

In this sector, the use of 3D printing is still evolving, and it is quite promising! Additive manufacturing is a great strength for them, and new applications might be found for hightech in the upcoming years.

Sector Analysis - High Tech



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### North America vs. Europe



• 65% of North Americans see the knowledge gap as a significant limiting factor in the adoption of 3D printing vs 43% of Europeans





### 5 Years of The State of 3D Printing

How did the use of 3D printing evolve during the last 5 years? Let's take a look at the responses to certain key questions from the last 5 years.

Additive manufacturing is evolving quickly, and 3D printing is constantly used for new applications, more production, new 3D printing materials, new benefits, and growing budgets. Let's see what exactly the key finding are of the last five years, according to our respondents.



5 Years of the State of 3D Printing





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