## The Future of Tip-out

Managing the tip-out process is a problem that every restaurant has to solve, and many resort to a combination of ugly spreadsheets, back-of-envelope accounting, and paying staff out in cash. With digital tip-out, there's a better way.



#### Challenges

Traditional Tip-Out

- + Poor visibility and reporting
- + Prone to math errors and disbursement mistakes
- + Lack of process documentation and training
- + Employee safety concerns because they carry cash

#### Benefits

#### **Digital Tip-Out**

- + Robust reporting and transparency
- + Computerized tip calculations for accuracy
- + A quicker, automated nightly closing process
- + Added safety with less cash-on-hand
- + Automation means less opportunity for human error
- + Efficiency means less personnel time



# How does it work?

### Traditional

### Digital



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Tip data is fed directly from the POS (via an API) or entered manually



## What is a paycard?

A paycard is a prepaid debit card that employers can offer employees to receive their pay. When employees choose to use a paycard to receive their tipped wages and/or base pay and after they can activate their card and verify their identity, they can use their card to make purchases in store, online or over the phone.

## Happy Employees

#### Employee benefits:

- + Employees carry less cash at the end of their shift because tips can be added digitally to a card or to the employee's paycheck
- + Detailed records of shifts are available so they can look back or forecast ahead
- + Checkout takes less time at the end of the shift



## **Easy Options**

#### Flexible implementation options:

A digital solution for any business accepting tips:

- + Full POS Integration
- + API Integration
- + Batch Upload
- + Manual Entry



#### Know the facts!



#### 81%

of restaurant sales are from credit, debit, or prepaid cards<sup>1</sup>



#### 88%

of restaurants rely on cash to pay tipped employees daily<sup>2</sup>





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of millennials working in hospitality believe their employer makes bad use of technology<sup>4</sup>

<sup>1</sup> "Credit Cards And Restaurants: Industries Mull 'Cashless' Dining Consequences." Huffington Post. http://www.huffingtonpost.com/2013/01/23/credit-cards-restaurants-cashless-dining\_n\_2482242.html <sup>2</sup> "Employers: Paying Tips with an Electronic Payment Solution." Compliance Insights. http://www.adpcomplianceinsights.com/employers-paying-tips-with-an-electronic-payment-solution/

<sup>3</sup> "Paying Tips Earned by Employees is a Growing Challenge for Many Restaurants." Compliance Insights. <sup>4</sup> "Millenials and Hospitality." Oracle Hospitality.

http://www.oracle.com/us/industries/millennials-hospitality-hotel-info-2985694.pdf

To learn more about the future of digital tip out, contact a **Netspend® Tip Network®** specialist at **tipnetwork@netspend.com** or **1.415.857.1746**, or visit **netspend.com/tip-network** 

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