

Business Development & Sales Manager

Eurocentres, offer students from all over the world the opportunity to learn a language and expand their horizons through incredible immersion programmes. Everyone is different and so we tailor our products to suit individual needs.

We are looking for a self-starter with an outstanding business development instinct to join our wider Commercial team and meet ambitious goals. This role has 3 core areas of responsibility:

Corporate Sales - here you will be responsible for establishing this new line of business for Eurocentres. Therefore we will require someone with previous experience in this sector, knowing how best to market and sell, language products to Corporate clients.

Agent Sales - you will be responsible for driving new Agent business and managing existing Key Agent Accounts in the UK & Ireland.

Direct Sales - you will be responsible for converting leads into sales, for our 3 French schools.

If your idea of fulfilment involves helping students to make their dreams come true and changing their lives, we would like to get to know you. You will be part of a quality oriented multi-skilled Commercial team. If you like bringing results, starting an international career and are passionate about education and travelling; we would like to hear from you!

Success will only come to someone who is self-driven, organized, motivated; flexible to be involved at both strategic and tactical levels; and can demonstrate a proven track record of finding and developing sales opportunities.

We offer:

- Base salary + competitive, uncapped bonus
- 20 days holiday, plus bank holidays
- Central office in London
- 1 day off for your birthday because you deserve it
- An entrepreneurial, multi-cultural, driven and creative team

About Eurocentres Global Language Learning Ltd

Eurocentres, founded in 1948, is a global provider for English courses and one of the pioneers in the language travel industry. Today the company operates a network of schools in English speaking countries worldwide as well as schools of French in France. We aim to promote understanding between people and bridge national, cultural and social barriers. Our mission is to prepare individuals to study, work and live successfully in a foreign language and culture.