

2017 WINTER CUSTOMER SUCCESS REPORT

MANUFACTURING ERP CATEGORY



featured
customers

MANUFACTURING ERP OVERVIEW

ERP or Enterprise Resource Planning can be used to automate many areas of a business including finance, human resources, sales and production. At their core, all ERP Solutions should be able to streamline processes and reduce operational costs. There are many different ERP modules to look after the back office duties including ERP software to be downloaded, open source ERP or web ERP. In the Manufacturing Industry the ERP solutions take on extra duties such as inventory management and maintenance management.





CUSTOMER SUCCESS SCORING METHODOLOGY

The FeaturedCustomers.com Customer Success score is based on data from our customer success content platform, social presence, as well as additional data aggregated from online sources and social media properties. Our ranking engine applies an algorithm to all of the data collected to calculate the overall Customer Success score. The overall Customer Success score is a weighted average based on 3 parts:

Content Score is affected by the following:

1. # of vendor generated customer success content pieces (case studies, success stories, testimonials, and customer videos)
2. Content quality score generated from all customer success content
3. % Change in Content over past 6 months
4. Number of employees (based on social media and public resources)

Social Score is affected by the following:

1. # of LinkedIn followers
2. # of Twitter followers
3. # of Facebook likes
4. Number of employees (based on social media and public sources)
5. Engagement across all platforms

Company Score is affected by the following:

1. Number of employees (based on social media and public resources)
2. Vendor momentum based on web traffic and search trends
3. Employee satisfaction and engagement (based on social network ratings)
4. % traffic increase to your Customer References
5. Lower Funnel SEO Key Term Rankings

CUSTOMER SUCCESS AWARDS



Market Leader (90 - 100)

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



Top Performer (85 - 89)

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Leader.



Rising Star (75 - 84)

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

ALL VENDORS





ABOUT IFS

IFS develops and delivers enterprise software for customers around the world who manufacture and distribute goods, maintain assets, and manage service-focused operations. The industry expertise of their people and solutions, together with commitment to their customers, has made them a recognized leader and the most recommended supplier in their sector.

TRUSTED BY:



SAAB

serco

"IFS Field Service Management has afforded us the ability to have a controlled environment for all of our transactions. We don't sweat the small stuff anymore; we can now focus on value in the business. This one environment has given us that control."

Scott Harrison
CFO, TH Hill

"As Finance Director I have to justify any IT spend in terms of operational efficiency, customer satisfaction and of course its impact on the bottom line. We have seen significant benefits in terms of levels of service, field engineer efficiency, cost savings and are confident of a healthy return on our investment."

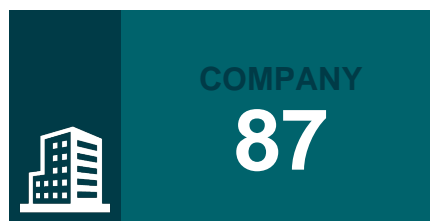
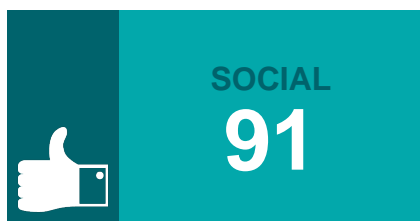
David Parsons
Finance Director, Winterhalter

"With the IFS warehouse solution, we are able to trace items throughout the entire process. This has improved our quality management and made it much easier for our warehouse staff to locate items."

Per Lennes
Application Manager, Finnveden

"I have no doubt that we chose the right partner in IFS. IFS Applications is working brilliantly for us, helping us to stick to our mandate of adopting and moulding our business around an out-of-the-box ERP solution. IFS has been a first-class partner. Their solution has delivered everything we wanted and more, and the people have been a real pleasure to work with."

John Brown
Programme Director, William Grant & Sons



[READ ALL 197 CUSTOMER SUCCESS REVIEWS FROM IFS USERS](#)

ABOUT GLOBAL SHOP SOLUTIONS

Global Shop Solutions is a leading provider of ERP software delivering the applications needed to simplify your manufacturing from quote to cash including shop management, scheduling, crm, inventory, accounting, quality, job costing, and more. Their ERP software provides manufacturers with real time inventory accuracy, improved on time delivery, lower administrative costs, increased sales and improved customer service. This real time data empowers manufacturers to be proactive in decision making benefiting their bottom line.

TRUSTED BY:



Jensen
METAL PRODUCTS INC.

MASABA



"Global Shop has made us a much more efficient operation and has allowed us to produce more parts and maintain our on-time delivery at a high rate. Global Shop is a very flexible system, and that flexibility is something we really need as a growing company."

Eric Miller
VP of Sales and Marketing, Miller Welding & Machine Co.

"Their customer service and personal approach in seeking to understand and meet our needs has been extraordinary. In many cases, they've helped us identify and understand needs we didn't even know we had. With Global Shop, we have more than just a software vendor; we have a partner in the continued success of our business."

Travis Wendt
Operations Manager, Metallic Products Corporation

"Global Shop has offered us the continuous payback solution we were hoping to find in a machine shop software package. It's a positive ROI situation and I don't know how we would run our business today without Global Shop."

Rick Mount
President, RAM Precision Industries

"Global Shop Solutions does what any manufacturing company wants and needs which is to combine a vast database of information with accurate, highly flexible reporting so that you can make the best decisions for the business. Global Shop is a superb management tool. We couldn't live without it!"

Ashish Patel
Director of Operations, A.B. Heller Precision Machining



[READ ALL 159 CUSTOMER SUCCESS REVIEWS FROM GLOBAL SHOP SOLUTIONS USERS](#)



ABOUT PLEX SYSTEMS

Plex is the Manufacturing Cloud, delivering industry-leading ERP and manufacturing automation to more than 400 companies across process and discrete industries. Plex pioneered Cloud solutions for the shop floor, connecting suppliers, machines, people, systems and customers with capabilities that are easy to configure, deliver continuous innovation and reduce IT costs. With insight that starts on the production line, Plex helps companies see and understand every aspect of their business ecosystems, enabling them to lead in an ever-changing market.

TRUSTED BY:



"This incredible commercial success and smooth deployment is testament to the ease with which Plex can be brought online in a large and complex organization."

Michael Trathen
Senior Manager Lean Systems, American Axle

"This incredible commercial success and smooth deployment is testament to the ease with which Plex can be brought online in a large and complex organization."

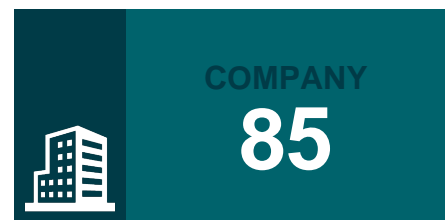
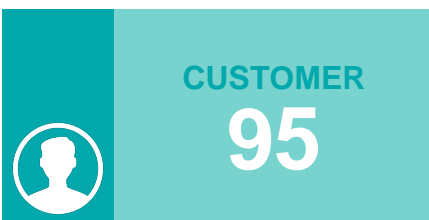
Michael Trathen
Senior Manager Lean Systems, American Axle

"Plex has not only brought our business up to date, it has given our customers an even greater level of security and satisfaction. And that's never a bad thing."

Charlie Cain
President/CEO, Dominion Liquid Technologies

"Wherever we go next with Plex, one thing I can say is that we are absolutely delighted with the level of expertise we have received from them. Theirs is an ERP that is purpose built for manufacturing and it shows in the value it is already delivering back to our business."

Jason Parsell
Site Training Coordinator, Valfilm



**TOTAL WEIGHTED
SCORE:**

99

[READ ALL 53 CUSTOMER SUCCESS REVIEWS FROM PLEX SYSTEMS USERS](#)



ABOUT SYSPRO ERP

Established in 1978, SYSPRO is an industry-built Enterprise Resource Planning (ERP) software solution designed to simplify business complexity for manufacturers and distributors. SYSPRO provides an end-to-end, fully integrated business solution, delivering actionable insight that supports effective decision-making, strong cost control, streamlined processes, and improved productivity. What sets SYSPRO apart is an unwavering, long-term focus on the manufacturing and distribution sectors, a practical approach to technology, and a passionate commitment to simplifying business to increase success for partners and customers. SYSPRO is highly scalable and can be deployed in the cloud, on-premise, or accessed via any mobile device.

TRUSTED BY:

1000Bulbs

ASTRAPAK

BioVectra

PHILIPS
AVENT

vemco

"The efficiencies and insights resulting from the utilization of SYSPRO are enabling us to expand our marketing efforts from a West Coast concentration to the entire USA."

Susan Karl
President and CEO, Annabelle Candy

"SYSPRO has been very positive for us. It gave us a manufacturing system we never had before, which has allowed us to control costs better and manage our inventories better. Now, we only buy what we need to buy and make what we need to make."

Mary Ann Yerage
Purchasing Manager, Gorant Chocolatier

"We are saving roughly \$75,000 a year by taking over control of IT with SYSPRO. This amounts to roughly 12 – 24 man hours per week. We expect to double these time savings once we maximize SYSPRO's functionalities. It has been a very worthwhile investment."

Matt Cable
Secretary of the Board, Bug-O Systems

"SYSPRO provides both strong financials and powerful manufacturing software that has the flexibility to handle our private label make-to-order and our Compact branded make-to-stock operations."

Matt Hancher
IT Director, Compact Industries



READ ALL 86 CUSTOMER SUCCESS REVIEWS FROM SYSPRO ERP USERS



IQMS

Manufacturing ERP



ABOUT IQMS

IQMS uniquely combines ERP and manufacturing execution system (MES) functionality to give manufacturers a comprehensive end-to-end suite for running the business, backed by the real-time performance and scalability that companies demand. Developed specifically for mid-market repetitive, discrete and batch process manufacturers, IQMS provides robust capabilities for addressing strict customer and regulatory certification and compliance. IQMS achieves this by delivering traditional ERP functionality for accounting, sales orders, material requirements, inventory and purchasing, plus extended native features for CRM, human resources, production scheduling, shop floor control, warehouse and quality modules. With offices across North America, Europe and Asia, IQMS serves manufacturers around the world.

TRUSTED BY:



"With EnterpriseIQ everyone is working from the same data at the same time, and we are confident in the data because it's all been entered into the same database. We can now make informed decisions more quickly without waiting on other areas of the organization to respond."

Todd Poepping
Information Technology Manager, Miniature Precision Components

"EnterpriseIQ EDI is so much faster and easier to use it's helped us speed communication and better fulfill our customers' requirements for data transfer and labeling. Now our customers are happier, and we're saving time and money."

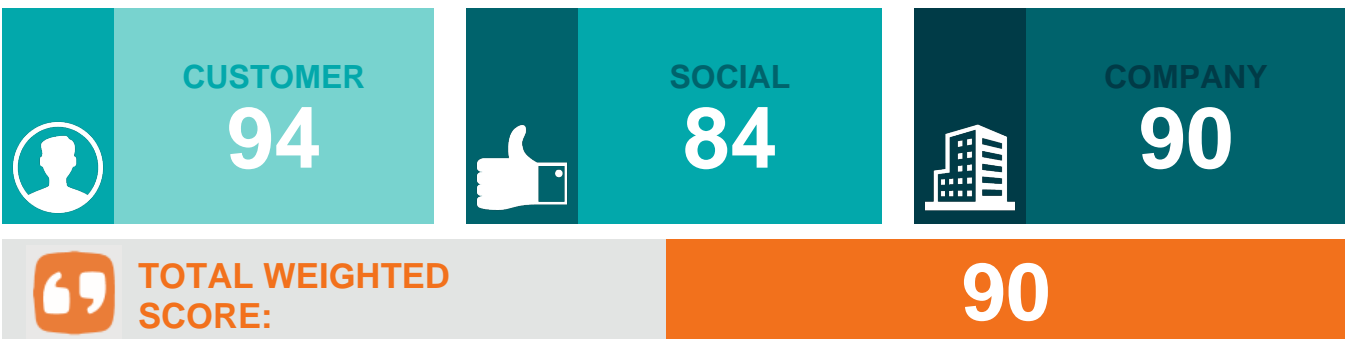
Mike Hopkins
Production Material Control and MIS Manager, Nissen Chemitec America

"EnterpriseIQ won out over the other systems because it keeps everything central in a single, reliable database."

Jeff Colson
Application Engineer, Top Die Casting

"With the help of IQMS, we have elevated our accuracy to a whole new level of accountability, correctness and truth."

Maureen Steinwall
President, Steinwall Scientific, Inc



[READ ALL 27 CUSTOMER SUCCESS REVIEWS FROM IQMS USERS](#)



ABOUT SHOPTECH SOFTWARE

Established in 1984, Shoptech Software is a leading provider of Shop Management Software for job shops and make to order manufacturers. Shoptech has been honored by Inc. magazine as one of the fast growing companies in the U.S. for eight consecutive years. Along the way, Shoptech has forged strategic alliances with business partners, garnered recognition in business and shop trade magazines, and gained a reputation as consistently being on the forefront of technological innovations to best serve the many job shop markets. They're truly the authority on shop floor control.

TRUSTED BY:



"As we grew in size tracking the flow of parts became a serious problem and we experienced a surge in rejects. E2's bar-coded job traveler solved this problem!"

Patrick Oltmanns
CEO & Founder, ClickFold Plastics

"we are very pleased with the system as E2 has become an integral part of the profitable growth of the business. We currently have 19 seats we use actively every day and it's in nearly every aspect of our business from employees clocking into a job, receiving inventory, completing estimates or closing and invoicing jobs. We could not function as the business we are today without E2."

Rob Bohn
President, Nema Enclosures

"If you're serious about getting ISO certified, you have to start with the right tools in place, and one of those tools is a robust manufacturing software system like the E2 Shop System."

Rob Brown
General Manager, Roberts Precision Machine

"It's hard to point to just one aspect of how E2 has helped improve our business performance. I just know that instead of a growing, solid company built on a solid foundation, Auto-Turn would be no more than an out-house without E2. E2 is what allows us to do everything else our business requires."

Gary Shotton
CEO, Auto-Turn Manufacturing Inc



READ ALL 49 CUSTOMER SUCCESS REVIEWS FROM SHOPTECH SOFTWARE USERS

ABOUT DEACOM

As a comprehensive ERP platform, DEACOM ERP provides manufacturers and distributors with the industry's largest functional foundation to build strong business processes upon. The wide range of capabilities specific to these industries are built in-house and are native to the core ERP system including: warehouse management, formulation, inventory management, CRM, point-of-sale, direct-store-delivery, lot traceability, forecasting, and ecommerce, to name a few.

TRUSTED BY:



Devault Foods



"DEACOM has helped us create a significantly more efficient business. It is because of this that we were able to eliminate Saturday production schedules and still keep up with demand."

Jim Fragnoli
CFO, California Custom Fruits and Flavors, Inc.

"We see most of our growth coming from our manufacturing segment and as this focus evolves, it is important to have the right technology in place to do the same. Deacom's ERP is designed to encourage the scalability of its customers because it does not use outside software and customizations. These two factors are known to restrict companies from seamlessly reaching their growth potential. Implementing this new software will allow us to look towards the future, rather than just the now."

Chris Kintzele
CFO, Alpha Systems

"We have grown rapidly over the past several years due to both acquisitions and growing contracts. With no expectations of slowing down, we are implementing DEACOM ERP to create efficiencies within the business, while keeping our high standards for quality products and services intact. This will allow us to seamlessly scale the company over time and avoid the complications of managing multiple technologies."

Matt Pudlowski
Chief Financial & Operating Officer, Arcobasso Foods

"DEACOM was a clear choice from a features and functions standpoint but we were initially concerned about implementation. We were unsure we had the internal resources or knowledge to implement an ERP system to maximize effectiveness. Deacom was able to provide us with an additional Deacom implementation resource to ease our concerns and ensure our implementation goes as smoothly as possible."

Tom Adamo
CFO, Ashta Chemicals



[READ ALL 61 CUSTOMER SUCCESS REVIEWS FROM DEACOM USERS](#)



ABOUT EXPANDABLE SOFTWARE

Expandable Software, Inc. develops, markets and supports an integrated manufacturing software suite designed to help expanding manufacturers manage their long-term growth with a single ERP system implementation. The company's distinguished record of high customer satisfaction is consistent over its 25-year history supporting companies manufacturing a variety of products including medical devices, electronics and consumer goods. Expandable customers range from startups to growing manufacturers with annual revenues approaching the billion dollar mark.

TRUSTED BY:



"We stayed with them and will continue to stay with them because of the support. They have knowledgeable people who understand the system and we can always reach a real human being in five minutes. We only call them two or three times a year, but if we have a question that takes several hours to solve, they stay with us on the phone until its done."

Jeffrey Rice
president and CEO, Comtrex Systems Corporation

"Expandable has greatly streamlined the sales process that lies at the heart of our business. Instead of running back to the warehouse to see if an item is in stock, the salesperson can get the information and complete the order in a single phone call. It even provides a credit card module so there's no need to look anywhere else. The software prompts the salesperson through the process of completing the order, ensuring that nothing gets left out. For example, it forces the salesperson to select the shipping method and terms. When the shipment goes out the door, the shipping department enters in..."

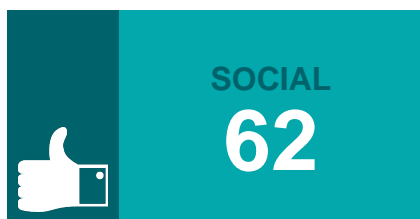
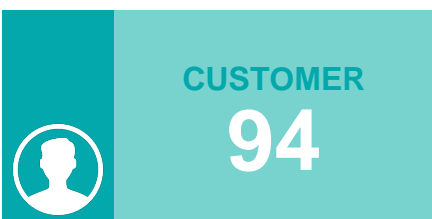
Charlie Dias
Sr., MIS Manager, Hesse Industrial Sales

"Expandable was perfect for LDT's needs because it was relatively inexpensive and could be implemented quickly, yet it provided all of the basic capabilities of the high-end systems. We wanted more than a handful of people to be able to use the ERP system, and Expandable seemed easy enough for everyone to understand."

Marc Zemlick
CPIM, Manager, Inventory Control / MMIS, Laser Diagnostic Technologies

"Expandable is easy to manage because it is stable. The universality of Expandable also minimizes the need for user support. The interface is consistent throughout the entire system so that once I show a user how to use one module they can usually pick up the others on their own."

Kevin Bobst
Manager of Information Systems, Monterey Gourmet Foods, Inc.



TOTAL WEIGHTED
SCORE:

86

READ ALL 20 CUSTOMER SUCCESS REVIEWS FROM EXPANDABLE SOFTWARE USERS

ABOUT GENIUS SOLUTIONS

Genius Solutions offers a complete ERP solution and services for manufacturers looking to optimize production, reduce costs and establish new performance standards. With an expanding salesforce and highly competitive product offerings, the Québec company that was built by engineers, for engineers is looking forward to its next 25 years in operation.

TRUSTED BY:



UNIVERSITÉ
LAVAL



"With the implementation of the Genius [Manufacturing] system, we're able to see things in process and we're able to keep histories of job profitability. We know much [more] now than we ever did."

Jim Hodges
CFO, Fil-Trek

"Overall, Genius Manufacturing ERP has allowed our business to be more proactive, rather than reactive."

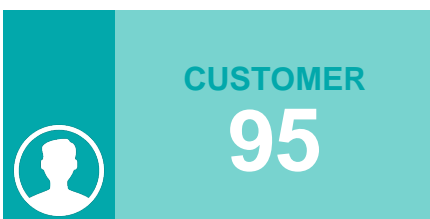
Pat Kennedy
President, Kennedy Tank & Manufacturing Co., Inc.

"Implementation of our Genius Manufacturing software was short and painless. Even with over 200,000 parts in stock, Genius completes our inventory in just 4 hours!"

Pierre Olivier
Director of Engineering, LeddarTech

"Genius Manufacturing helped our company grow by 25% without adding more staff. We can now make 35% more quotes with the same personnel."

Dominic Fortin
President, Estampro Inc



[READ ALL 13 CUSTOMER SUCCESS REVIEWS FROM GENIUS SOLUTIONS USERS](#)



ABOUT MISYS SOFTWARE

MISys Manufacturing offers one of the lowest cost-of-ownership solutions for small manufacturers, while designed to grow with the success of industrial customers, offering a scalable solution which provides the needed additional power by simply plugging in a new module. MISys Manufacturing software products are sold directly by the company as well as hundreds of business partners in forty-eight countries. MISys Manufacturing offers a comprehensive solution for all industries, with specific functionality for food & beverage, auto parts, industrial machinery, and plastics manufacturers.

TRUSTED BY:



"We work with four different suppliers and it is important for us to be able to track each part back to the original manufacturer in cases where faulty parts affect the quality of our product. MISys allows us to do this and enables us to more easily troubleshoot and solve problems, which has made it possible for us to earn the quality assurance certification, ISO 9001."

Amit Kapoor
President and Co-founder, First Line Technology

"MISys has improved our documentation tenfold. Right down to the part level, we can see who has what, where, when, and how regarding the pieces of an individual project. We now know exactly what the customer received."

Kevin Bengston
Director of Operations, Measurement Technology Northwest

"MISys is a very sophisticated product. The reports have saved me over and over. I never run out of supplies so I never lose time or money due to inventory miscalculations. MISys provides the information and reports I need to help me schedule ahead for production."

Reb Sauls
Operations Manager, BMI International

"MISys Manufacturing gives RedXDefense the ability to synthesize critical information and react to it as quickly as possible. We know that the scheduling and purchasing recommendations coming out of the MRP system are accurate and address our real needs. MISys gives us the information and the confidence we need to manage our growth."

Adam Pugaczewski
Production Manager, RedXDefense



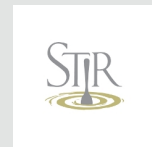
READ ALL 32 CUSTOMER SUCCESS REVIEWS FROM MISYS SOFTWARE USERS



ABOUT PROCESSPRO

ProcessPro, a division of Open Systems, Inc., is a leading mid-market ERP software solution for the process manufacturing industry. Designed specifically for manufacturers that combine batches of mixtures, ProcessPro seamlessly integrates all aspects of plant operation, from beginning order entry through manufacturing, packaging, shipping, inventory, and accounting. ProcessPro has been serving the food, beverage, pharmaceutical, nutritional supplement, cosmetic, and specialty chemical industries for more than 30 years.

TRUSTED BY:



"ProcessPro's support team is very helpful and patient no matter what issues or concerns we have. I appreciate that ProcessPro listens to their clients and utilizes their feedback in future product improvements."

Angel Fekete
Finance Manager, Hampford Research, Inc.

"ProcessPro's implementation specialist talked us through each stage of the process. He was an excellent teacher and made the start of our project a great one."

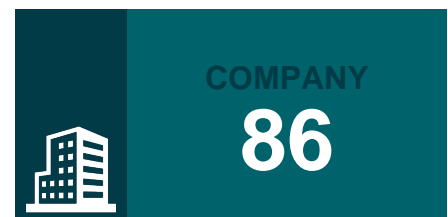
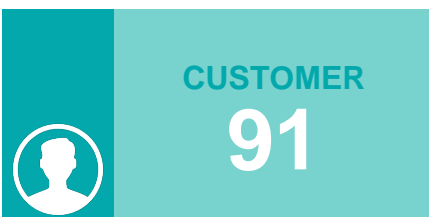
Jennifer Kalas
President, IRMCO

"We needed a real-time solution that provided exceptional quality control and would support our current and future growth; we found exactly that with ProcessPro."

Eric Ringel
Inventory Control Manager, J. Kings

"Overall, I am very happy with the capabilities our new ERP has given us. I am thankful to have been a part of such a game changing move within our company. I feel a deep sense of pride for all of those who were a part of this process. Their resilience and positive outlook was inspiring."

Halee Ellis
Office Manager, L.D. Davis Industries



**TOTAL WEIGHTED
SCORE:**

85

[READ ALL 13 CUSTOMER SUCCESS REVIEWS FROM PROCESSPRO USERS](#)



ABOUT QAD

QAD Inc. is a leading provider of enterprise software and services designed for global manufacturing companies. For more than 35 years, QAD has provided global manufacturing companies with QAD Enterprise Applications, an enterprise resource planning (ERP) system that supports operational requirements, including financials, manufacturing, demand and supply chain planning, customer management, business intelligence and business process management. QAD Enterprise Applications is offered in flexible deployment models in the cloud, on-premise or in a blended environment.

TRUSTED BY:



"Standardizing on QAD ERP throughout our global plants has resulted in significant improvements in efficiency and profitability and helped win SMR a large contract in China."

Christophe Sib
Director Enterprise Resource Planning, Samvardhana
Motherson Reflectec (SMR)

"QAD has delivered significant return on investment. The ROI is incalculable, simply because it has helped make the rapid growth of Comvita possible."

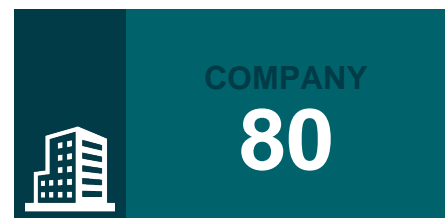
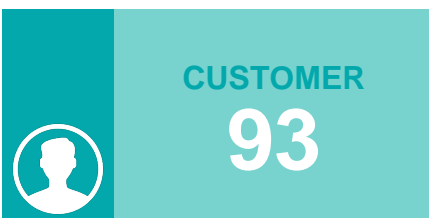
John Hill
Corporate Development Manager, Comvita Limited

"QAD TMS brings us better insight into our monthly spend and gives us the opportunity to benchmark between our different sites with the click of a button."

Roy Couwenberg
Production Control and Logistic Manager Europe, Mauser

"QAD has been a great partner in the rush to meet the unexpectedly accelerated deadline from China. We couldn't have conquered this challenge without their help and expertise."

Maurizio Beninati
IT Director, Aesica Pharmaceuticals



**TOTAL WEIGHTED
SCORE:**

86

[READ ALL 38 CUSTOMER SUCCESS REVIEWS FROM QAD USERS](#)



ABOUT ABAS ERP

abas ERP System is a complete solution that provides your employees with exactly the functions and information they need. All business areas will benefit from their extensive product portfolio, which not only includes core ERP Software functions, but also a wide range of valuable solutions from APS to project management. And with their mobile apps, you can keep your data and processes under control, anytime and any place.

TRUSTED BY:



"We've been using abas business software successfully for over two decades, and it pervades all aspects of our business. Despite regularly reevaluating our needs, we have yet to find another ERP vendor that provides a better mix of cost and features. The software continues to evolve, and the direction of the roadmap is extremely positive-- we expect to continue working with abas ERP well into the future."

John Kupski
IT Manager, LISEGA

"We chose abas because of its extraordinary flexibility and outstanding upgrade compatibility. All of our business relevant processes, including accounting, are integrated. We are able to reproduce our processes more accurately, a very important factor for us as an international and growing company. abas was introduced at our headquarters in Burgdorf, Switzerland, and at our Italian subsidiary. We were impressed by the technical expertise and the interpersonal skills of the project managers at both locations. Thanks to close cooperation, abas was ready for launch on time and on budget."

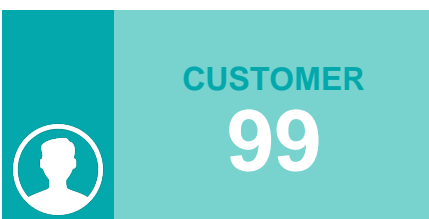
Roland Boschung
CFO, Rondo

"The companywide integrated ERP solution increases constantly the efficiency and transparency of our processes. The programme is easy to understand but also offers a wide range of functions. abas understands what we need. We appreciate the professional support, the customer focus and especially the solutionmaking for our special demands."

Dieter Hocke
System Administrator, ADAPT Electronics

"The core ERP functions of abas were implemented in a timely manner. Our special requests were integrated swiftly and continue to work flawlessly. As early as the workshop, the bytys AG representatives were able to impress us with their competence."

André Strasser
Marketing Manager, Sarna Plastec



**TOTAL WEIGHTED
SCORE:**

87

READ ALL 111 CUSTOMER SUCCESS REVIEWS FROM ABAS ERP USERS



ABOUT MIE SOLUTIONS

MIE Solutions is leading provider of production control software for the entire manufacturing sector, MIE Solutions uses advanced technology to help businesses improve their manufacturing productivity and quality of their products. MIE Solutions also offers product training, full product support, and on-site product implementation. MIE Solutions partners with Workbooks to deliver world-class CRM and business applications to the mid-market, at an affordable price and with functionality that transforms business.

TRUSTED BY:



"We have been with MIE Solutions for many years and have always been extremely pleased with the product and support they offer. To progress to the newer version of the software only helps in highlighting our continual investment in industry leading software. We view the MIE team as partners with us and their support during our upgrade led to a very smooth, seamless transition."

Troy Barratt
Managing Director, Contracts Engineering Ltd

"MIE Solutions UK Ltd are not only experienced but completely professional. And have exceptional help desk qualities for the essential support that is needed, a lot of other businesses could learn from this! Our Investment in MIETrak Pro has assisted in ensuring our continued success and commitment to our customers."

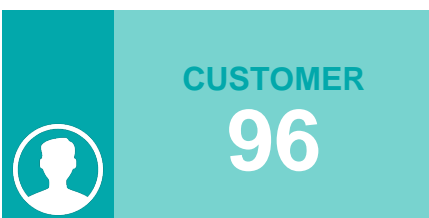
Mark Bourke
Managing Director, AW Clarke Engineering Ltd

"We have been working with MIE and its manufacturing MRP software – MIETrak for a few years now and have always found both the software and the team at MIE effective and productive in both their capabilities and the product and service they provide."

Iain Collis
Managing Director, Metal Assemblies Ltd

"We have been using MIETrak since 1997 and have found it really beneficial in helping our Company secure new Customers, and maintain our existing ones. MIETrak is also a tool for controlling our Aerospace contracts. It is and has become an integral part of our ongoing success."

Kevin Wise
Technical Director, Pro-Tech Precision Ltd



READ ALL 33 CUSTOMER SUCCESS REVIEWS FROM MIE SOLUTIONS USERS



ABOUT DMSI SOFTWARE

DMSi provides the leading business and accounting software platform for the lumber and building materials industry. Their Agility ERP system includes integrated CRM, eCommerce, and mobile sales solutions. They leverage new technologies such as cloud computing and Platform as a Service (PaaS). E-commerce portals and mobile apps help their customers adapt to a changing marketplace.

TRUSTED BY:



CALIFORNIA CASCADE
BUILDING MATERIALS



"Obviously, software doesn't change our computers into crystal balls, but it does help us better manage information. DMSi software is our information clearinghouse – our electronic bulletin board, electronic filing cabinet, and electronic message center."

Mike Finn
Vice President, SEEMAC

"One of the most powerful customer service features for our sales people is the sales order viewer screen which offers a quick product snapshot. You can click on a parent item for a mill or customer to check on the last ordered product, to see what was bought or sold for in just a few seconds. It provides information you need to sell all or part of a shipment when your cars or trucks are in transit."

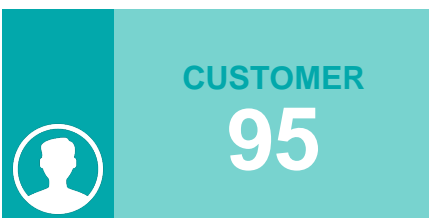
Mike Moore
CFO, Capital Forest Products

"DMSi really cares about our business and that we will succeed. They're going to work to make that happen. There's a true partnership."

Jan Ryan
Controller, Concannon Lumber

"What sold us on the new system was DMSi's complete understanding of our business, the types of people we deal with, the square measurements, and the products we sell."

John Noecker
Finance Director, Kohl Building Products



TOTAL WEIGHTED
SCORE:

82

READ ALL 27 CUSTOMER SUCCESS REVIEWS FROM DMSI SOFTWARE USERS



ABOUT WORKWISE SOFTWARE

WorkWise is a leading developer of Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software solutions along with comprehensive implementation and support services. WorkWise flagship products, WorkWise ERP and OnContact CRM are customizable, easy-to-use quick to implement, cost-effective software solutions that enable you to better serve your customers and prospects. Use of these software applications enable users to enhance efficiency by performing their jobs in less time with greater accuracy and improved proficiency. With world headquarters in Menomonee Falls, WI, WorkWise has been helping companies achieve new levels of success for over 15 years. WorkWise calls its philosophy “customer inspired” because they put customers first, listen to their unique requirements, and then use that feedback to create innovative business solutions.

TRUSTED BY:



"WorkWise has greatly benefited Hampel. It's been a true leader in our ability to drive process change and productivity enhancement, and to assist us in our lean capabilities."

Jim Moldenhauer
IT Manager, Hampel Corporation

"I like their willingness to listen to my needs, and develop a strategic partnership. We wouldn't work with someone who didn't offer a strong on-going partnership."

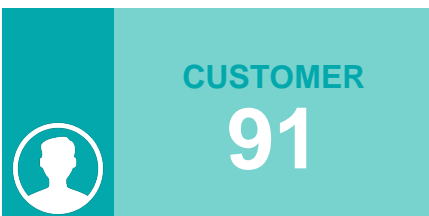
Jim Koleski
CFO, Alto-Shaam

"I think WorkWise is a great organization. I'd recommend working with them to any business."

Dave Manahan
IT Director, Strongwell

"I have seen some good ERP software and some bad ERP software. It's all about transforming the data into good, useful information. That's what you get with WorkWise Software."

Michael Ray
Chief Financial Officer, ACR Electronics



TOTAL WEIGHTED
SCORE:

80

READ ALL 17 CUSTOMER SUCCESS REVIEWS FROM WORKWISE SOFTWARE USERS



ABOUT FENETECH

FeneTech develops and markets the leading software solution for the fenestration industry. One system, one solution, one well-oiled manufacturing machine. Producers of the preeminent ERP software system for window and door manufacturers and glass fabrication companies, FeneTech serves customers worldwide providing implementation, training, and support services.

TRUSTED BY:



"We always try to develop state of the art products and services that allow us to be on the leading edge. FeneTech and FeneVision bring us a huge benefit that cannot be underestimated."

Jana Goodrich
President, Seaway Manufacturing

"Cooperation with the FeneTech office in Luxembourg and the support we receive is very good. From our point of view, I can definitely recommend FeneVision."

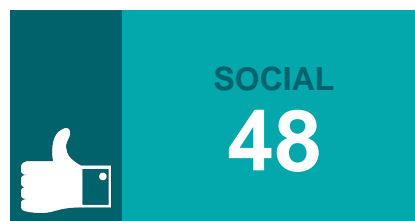
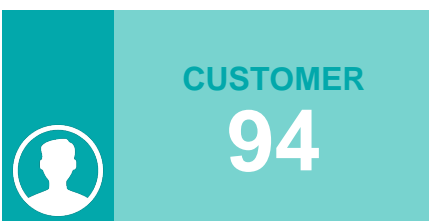
Darko Grnjak
Managing Director & Partner, KAB Allglass GmbH

"People evaluating ERP systems today want to know whether the software will help them grow. FeneVision has certainly helped us grow as we've expanded from two to four locations over the past five years."

Geoff Roise
Owner, Lindsay Window & Door

"We're fortunate that our business model continues to put us in a position to grow. Even so, customer satisfaction is and always will be our top priority. We knew our investment in FeneVision was designed to support our longer term growth plan at every turn. There is just no need to replace it because there are no limits with FeneVision."

Rick Wuest
President, Thompson Creek Window Company



[READ ALL 21 CUSTOMER SUCCESS REVIEWS FROM FENETECH USERS](#)





ABOUT JOBBOSS

JobBOSS shop management software is the industry's most flexible and relied-upon ERP solution for job shops and custom manufacturers. Featuring superior technology, practical affordability, a robust Shop Management platform and a broad suite of customizable add-on solutions, JobBOSS gives you the software tools and support you need for improved efficiency and profits. JobBOSS's 30-year commitment to their customers' success ensures they are the right solution for your shop management, today and wherever your business takes you.

TRUSTED BY:



"We're a job shop making custom parts. They vary from part to part in difficulty and time, but overall profitability has gone up on a very positive increase. JobBOSS has allowed us to become more technical and sophisticated with the customers we deal with and the types of parts we're making."

Riley Cole
President, Roncelli Plastics

"We've been able to understand, not just from inside our building but outside our building, what the workload is so we can make better decisions within the timeframe required."

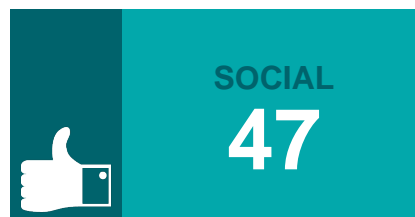
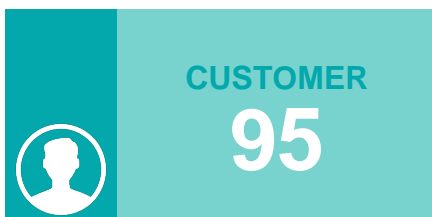
Rocky Helms
Manufacturing Manager, Richard Childress Racing

"We couldn't do the volume of jobs we're doing without JobBOSS in place. We run 200-350 active jobs at a time. A few years ago, we could only manage 80- 90 active jobs."

Jason Matteson
Owner, San Diego Precision Machining

"The reduction of entry hours along with increased accuracy of production requirements has had a significantly positive impact on the shop's overall operations."

Bill Goolsby
Manufacturing Manager, Serapid



TOTAL WEIGHTED
SCORE:

83

[READ ALL 11 CUSTOMER SUCCESS REVIEWS FROM JOBBOSS USERS](#)





ABOUT ECI M1

ECi M1 is business management software designed for manufacturers. M1 helps manufacturers save time and better manage their business from start to finish. It consolidates and organizes data from every part of your operation from sales to scheduling, production and inventory management, to delivery and more.

TRUSTED BY:



"It doesn't take a PhD in computer programming to make M1 work for you he contends. You can take advantage of the training that's available from ECi to learn how to do some basic custom reports and, if you want to move beyond that, a six-week class at a community college will provide enough knowledge to start you on the next level."

Brad Knilans
IT manager, Jem Technical

"While it's difficult to quantify the exact savings delivered by M1, there is no doubt in my mind that the software has helped this business achieve greater turnover in the past 10 years."

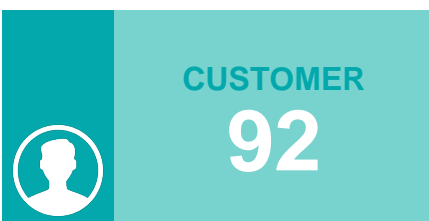
Adrian Brooks
Financial Director, Brooks Forgings

"We use M1 for just about every aspect of our company today and it plays a key role in making sure everything operates as it should— smoothly and profitably."

Christy Walsh
Vice President, Hydro-Dyne Engineering

"Integrating everything into one system makes managing the business so much easier. We're able to get just about any data we want and put it in the hands of the people who need it when they need it."

Mark Shervey
President, Pequot Tool



**TOTAL WEIGHTED
SCORE:**

76

[READ ALL 15 CUSTOMER SUCCESS REVIEWS FROM ECI M1 USERS](#)





ABOUT MAX ERP

MAX ERP software is an Exact product for manufacturers. Exact builds business software for SMEs and their accountants. Their innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow. Exact inspires businesses to grow. Their 1,600 employees love, share and support their customers' ambition. MAX ERP helps growing manufacturers control their resources with an easy-to-use solution that reduces the cost of manufacturing, automates manufacturing compliance, and improves profitability all while enhancing customer service and satisfaction.

TRUSTED BY:



"MAX allows us to manage the timing of both regulatory requirements, as well as product changes and improvements, and drill down to all the different assemblies in our bill of materials. Alliance did have some of those capabilities, but they were more cumbersome to use. MAX offers a more user-friendly interface."

Paul Bond
VP of Operations, CyberSonics, Inc.

"The MAX Project Manager we worked with was helpful, forthcoming and good to work with. I didn't get the feeling he was holding back anything that would be helpful, like other consultants I've worked with in the past from other companies."

Nancy Seager
ERP Specialist, Colonial Electronic Manufacturers, Inc.

"Exact MAX gives us the ability to dig into part level profit and loss (P&L;) margins to see if we're hitting profits at the part level, not just at the sales level. With part level (P&L;), we can drill down and see which parts we're making money on, and which parts we're losing money on. This helps us go back and look at how to improve our profits on individual parts."

Bob McCaffrey
Co-owner, Corydon Converting

"In addition to the consultants that aided in the implementation on site. The Exact MAX team as a whole has been very helpful during the entire process."

Scott McBride
Director of IT, Delta Phoenix, Inc.



[READ ALL 11 CUSTOMER SUCCESS REVIEWS FROM MAX ERP USERS](#)



ABOUT TECHNOLOGY GROUP INTERNATIONAL

TGI is an industry-leading enterprise software solution provider to small and mid-market manufacturers and distributors. TGI's exclusive focus is on the development, implementation, and support of Enterprise 21, the company's fully-integrated business management software solution.

TRUSTED BY:



"We received strong support from Enterprise 21 technical staff. We felt confident under the experienced TGI management and leadership of the project coordinator through implementation and 'go live.'"

Darrel Liski
Chief Operations Officer, Nu-West Construction Products

"There is no question about whether or not we made the correct choice in selecting TGI and Enterprise 21. We evaluated four ERP systems in order to determine if they satisfied our documented requirements, and TGI ranked number one. We look forward to growing with TGI!"

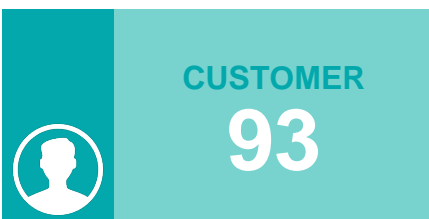
Larry Dunn
Chief Financial Officer, Nugo Nutrition

"TGI works and acts like Titan. I have never known another software company to function like this. It is a pleasure...TGI treats us like we treat our customers."

David Whritenour
Vice President of Information Technology, Titan Flow Control

"The personal attention and customer service has been the one thing that has separated TGI from all of their competitors. Every software company has a software system that they feel works well and can do everything we need it to do. However, not everyone has programmers readily available on their customer service line. Almost all of our support calls are handled in one call without ever being put on hold. This is definitely not the norm in the software industry right now, and TGI has been refreshing to work with."

Joe Bruzdinski
General Manager, Global Chemical Resources



[READ ALL 11 CUSTOMER SUCCESS REVIEWS FROM TECHNOLOGY GROUP INTERNATIONAL USERS](#)