



SENSEON



CUSTOMER CASE STUDY

Oil Nut Bay



⚡ Fast facts

Industry

Real Estate/Travel & Tourism

Size

100+

Challenges

- Lacking granularity and insight
- Burden of manual investigation coupled with limited resources
- Desire to move away from a reactive, post-event approach

Results

- Understanding and benchmarking of their digital estate
- Automated investigations surface important threats
- Confidence in automated response against Ransomware attacks

We chose Senseon because of its unique ability to connect the dots between endpoints, the network and external activity. Its automated detection and investigation provide relief and reduce the strain on our resources.

Vinod Biscette, Technology Services Manager, Oil Nut Bay

Background

On a beautiful sunswept island in the Caribbean, Oil Nut Bay offers its guests and residents a luxurious resort and community of over 100 home sites. Homeowners are able to design and build their dream island homes. Only accessible by water or helicopter, Oil Nut Bay is the perfect haven for families seeking the comfort, safety and seclusion of their own private island.

There you will find Vinod Biscette, a passionate IT professional with 20 years' experience across both public and private sectors. As the Technology Services Manager, Vinod is responsible for Oil Nut Bay's entire IT infrastructure. Vinod takes great pride in providing a world-class service and nurturing the technological growth for Oil Nut Bay's community of guests and residents.

As part of a 2020 strategy to improve their security posture, Vinod and the executive team were looking for a leading technology that would help them protect their corporate infrastructure and keep their guests and residents secure.

Specific challenges

Oil Nut Bay were aware of the growing threat landscape and desired a greater level of granularity and visibility of events across their digital estate. Whilst perimeter defences are an essential part of any security stack, they alone were not able to provide the visibility or depth of knowledge and context that Oil Nut Bay required.

As with many organisations, dedicating enough resources to investigating potential threats can be challenging for Vinod and his team. Security tools often produce far too many alerts for teams to deal with and without context can make the process of investigating threats complex and time consuming. These challenges are exacerbated by false positive alerts which waste precious time. The team at Oil Nut Bay needed to prioritise their workload and resources between multiple projects as well as investigating threats.

In his efforts to evolve Oil Nut Bay's security posture, Vinod wanted to move from a reactive method of responding to incidents, to a more robust and proactive approach that would ensure critical threats, such as Ransomware, could be halted.

“With a minimal amount of remote assistance from the Senseon team we were able to easily install within an hour. Senseon has provided great service every step of the way, further increasing our confidence and trust in both the team and their technology.

Vinod Biscette, Technology Services Manager, Oil Nut Bay

“I would encourage all organisations, no matter their size or maturity, to engage with the Senseon team to explore its comprehensive features and game-changing approach that would compliment their efforts and propel their cyber security strategy forwards.

Vinod Biscette, Technology Services Manager, Oil Nut Bay

Choosing and deploying the right technology

Before choosing Senseon, Vinod and the team considered alternative tools from vendors including network traffic analysis and additional tools offered by their perimeter defence provider. However, they required a more consistent and real time platform that provided granularity into the events in their environment.

“We chose Senseon because of its unique ability to connect the dots between endpoints, the network and external activity. Its automated detection and investigation provide relief and reduces the strain on our resources.”

The installation and onboarding process were seamless due to the plug-and-play nature of Senseon's technology.

Results

With Senseon in place, Vinod and the team now find confidence that they have the tools at their disposal to address their leading challenges and provide peace of mind.

Senseon's ability to look at threats from multiple perspectives across endpoint devices, the network and external Investigator Microservices provides the granularity and event-centric intelligence that Oil Nut Bay desired.

“It's more than just increasing our visibility of threats in our environment; we can now understand the footprint of our infrastructure and benchmark what normal activity and behaviour looks like.”

Senseon's ability to automate the process of threat detection and investigation through AI Triangulation allows the team at Oil Nut Bay to focus their resources on high-priority and malicious activity without the distraction cause by over-alerting or false positives.

For Oil Nut Bay, moving from a reactive, post-event approach towards a more proactive solution was vital. Senseon Reflex's ability to automatically halt aggressive, in-progress threats, such as Ransomware, was a 'game-changer'.

“Senseon has helped us move from a reactive, post-event monitoring approach to one of awareness and confidence.”

The future

We look forward to continuing our close relationship with Vinod and supporting the team as they plan to introduce new technologies and develop new properties across the island.

About Senseon

Senseon's unique 'AI Triangulation' technology emulates how a human security analyst thinks and acts to automate the process of threat detection, investigation and response. Capable of looking at the behaviours of users and devices from multiple perspectives, pausing for thought and learning from experience, Senseon provides accurate and context-rich alerts. These automated capabilities free security teams from the burden of exhaustive analysis, alert fatigue and false positives. Founded in 2017, Senseon brings together cyber security experts, former government cyber operatives and applied machine learning specialists.

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